

Commonwealth of Virginia

PPEA Proposal

The Southeastern Virginia Training Center

Department of Mental Health, Mental Retardation, and Substance Abuse Services

Submitted By: W. M. Jordan Company

April 24, 2009



TROUTMAN SANDERS STRATEGIES

Solutions for Business and Government

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April 24, 2009

Mr. Richard Sliwoski, Director
Department of General Services
203 Governor Street
Richmond, Virginia 23219

Reference: Phase I PPEA Conceptual Proposal

Dear Rich:

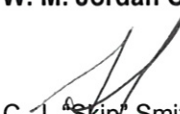
The W. M. Jordan Company Team is pleased to submit an unsolicited proposal pursuant to the Public Private Education Facilities and Infrastructure Act of 2002 (PPEA) for the construction of residences at the Southeastern Virginia Training Center (SEVTC) in Chesapeake, Virginia, and the construction of 18 individual residences throughout the Hampton Roads region.

Our team of highly qualified professionals has the experience necessary to successfully complete this project. As Contractor, W. M. Jordan Company will lead the effort to design and construct the residences. W. M. Jordan Company is one of the largest construction firms in the Commonwealth and has been in business for over 50 years with a respected reputation for our dedication to completing high quality projects on time and on budget in Hampton Roads and across Virginia. RRMM Architects will serve as Principal Architect for this project. With 26 registered architects, RRMM offers one of Virginia's largest pools of visionary design professionals. Relevant experience includes working with clients on projects such as new construction, renovations, additions, programming, space planning, feasibility studies, and master plans. Paul Finch & Associates will serve on the Design Team as a Design Consultant. PF&A provides specialized, comprehensive services especially for ICF/MR clients in health care, education and business. All members of this team are experienced with designing and constructing special needs residences as well as projects for the Commonwealth of Virginia.

Section 3 – Project Financing and other proprietary information is located in a separate binder. We request these materials be kept confidential and under the Freedom of Information Act (FOIA), exempt from public disclosure.

Enclosed please find one original and seven copies of our Phase I PPEA Conceptual Proposal and one electronic copy on disc, and one original and seven copies of our Separate Binder titled "Section 3 - Project Financing and Other Proprietary Information" and one copy on disc, and a check in the amount of \$50,000 for the project review fee. If you have any questions or require additional information, I can be reached at (757) 896-5114 or ssmith@wmjordan.com.

Sincerely,
W. M. Jordan Company, Inc.



C. J. "Skip" Smith, III

CJS:cwb

Enclosures



Phase I PPEA Proposal

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Executive Summary

Background

The Southeastern Virginia Training Center (SEVTC) provides support and residences for citizens who have mental and other developmental disabilities. SEVTC provides education, habilitation, and health services under the management of the Department of Mental Health, Mental Retardation, and Substance Abuse Services (DMHMRSAS). SEVTC needs to reduce the number of patients in its residential units, which need to be replaced. To facilitate the reduction of SEVTC, residents will be placed in community based homes throughout the Hampton Roads region.

Team

The W. M. Jordan Team (WMJ Team) is completely qualified to deliver a project that meets the needs and requirements of the Southeastern Virginia Training Center, DMHMRSAS, and the Community Service Boards (CSBs).

Contractor

W. M. Jordan Company, Inc. will provide contractor services and serve as the primary contact for the Southeastern Virginia Training Center and Community Home PPEA Project. W. M. Jordan is a privately held S-corporation founded on January 22, 1958 in Newport News, Virginia. A branch office in Richmond, Virginia was opened in 1994. Today, W. M. Jordan Company provides comprehensive construction services, including Construction Management and Design Build. The firm employs nearly 400 people, making it one of the largest construction companies based in Virginia.

Principal Architect

RRMM will serve as Principal Architect for this project. Recognized as a leading dynamic Virginia design firm offering architecture, interior design, and planning services, RRMM Architects offers a staff of over 100 dedicated professionals committed to a project's success. Formed in 1988 in Norfolk, Virginia as Cederquist Rodriguez Ripley, in 2002, it joined with Motley & Associates in Roanoke to form Rodriguez Ripley Maddux Motley Architects, which was shortened to RRMM Architects in 2007. With 26 registered architects, RRMM offers one of Virginia's largest pools of visionary design professionals. Relevant experience includes working with clients on projects that include new construction, renovations, additions, programming, space planning, feasibility studies, and master plans. Through these efforts RRMM often assists clients in site selection, permitting and approval process, financial planning, and community facilitation of project goals. RRMM has a proven track record of delivering projects on time and within budget. As a part of the Team, RRMM has commissioned Paul Finch & Associates of Norfolk, Virginia.

Design Consultant

Paul Finch & Associates will serve as the Design Consultant for RRMM on this project. Established in June of 1988, Paul Finch & Associates, PC (PF&A) is a Mid-Atlantic, nationally recognized architectural and interior design firm located in Norfolk, Virginia. PF&A provides specialized, comprehensive services to clients in health care, education and business. A large percentage of projects have been for the benefit of children both in health care, private education and for children with disabilities. PF&A has significant project experience in the design of ICF/MR facilities for both children and adults.

Executive Summary

Scope

The W. M. Jordan Team submits the following for consideration.

On-Site Housing will consist of new construction of five 4-bedroom homes and eleven 5-bedroom homes in an undeveloped area of the SEVTC campus totaling 75 beds, giving residents and staff more living space and a diversified neighborhood layout. In the residences, there will be a dining room, a living room with an adjacent kitchen and pantry. There is a separate family room for private visitation with family members and in-home activities. The staff workstation includes an area for lockers, workstations, and medication storage. The sleeping area includes private bedrooms with closets for patient clothing, a tub room and a shower room with full handicapped facilities. The support areas include seasonal clothes storage, laundry facility, equipment storage, clean linen and utility, and housekeeping. The homes will include covered screen porches and a garage for pick-up and drop-off.

In addition, the WMJ Team will work with the Department of General Services (DGS) and the Agency, if required, to renovate any existing buildings that will be necessary to service the needs of the existing facility.

Off-Site Housing will consist of the purchase of six lots in various localities throughout the Hampton Roads region, and the construction of twelve 8-bedroom ICF homes and six 6-bedroom MR homes. In the residences, there will be a dining room, a living room with an adjacent kitchen and pantry. There is a separate family room for private visitation with family members and in-home activities. The staff workstation includes an area for lockers, workstations, and medication storage. The sleeping area includes private bedrooms with closets for patient clothing, a tub room and a shower room with full handicapped facilities. The support areas include seasonal clothes storage, laundry facility, equipment storage, clean linen and utility, and housekeeping. The homes will include covered screen porches and a garage for pick-up and drop-off.

The advantages of the WMJ Team's PPEA Proposal are:

1. The opportunity to create a neighborhood look and to enhance individual living experience.
2. Site layout promotes a residential feel to the neighborhood and enhances residential privacy.
3. Greater efficiency for staff due to uniformity of floor plans.
4. More efficient and functional floor plans.
5. New homes can be built all at once while residents remain in existing homes.
6. Reduced risk with new construction vs. renovation due to unknown and unforeseen conditions in existing structures.
7. Reduced cost and greater efficiency.

The on-site homes at the SEVTC campus and the off-site community-based homes will have a functionally efficient, state of the art design that will lead to the overall enjoyment and enhancement of core services for center residents, their families and staff.

Credibility

Our team of highly qualified professionals has the experience necessary to successfully complete this project. All members of the Team are experienced with designing and constructing special needs residences as well as projects for the Commonwealth of Virginia. The W. M. Jordan Team understands the importance of this project to SEVTC, DGS, DMHMRSAS and the Commonwealth.

1. Qualifications and Experience

Organization:

- 1 a. *Identify the legal structure of the firm or consortium of firms making the proposal. Identify the organizational structure for the project, the management approach and how each partner and major subcontractor (\$1 million or more) in the structure fits into the overall team. All members of the offeror's team, including major subcontractors known to the proposer must be identified at the time a proposal is submitted for the Conceptual Stage. Include the status of the Virginia license of each partner, proposer, contractor, and major subcontractor. Identified team members, including major subcontractors (over \$5 million), may not be substituted or replaced once a project is approved and comprehensive agreement executed without the written approval of the responsible Agency.*

Owner

The Department of General Services (DGS) will manage the procurement and construction of the project. The Commonwealth of Virginia Department of Mental Health, Mental Retardation, and Substance Abuse Services (DMHMRSAS) will continue to own, operate and staff the on-site homes at the Southeastern Virginia Training Center. The off-site homes will be owned and staffed by the local Community Service Boards.

Contractor



W. M. Jordan Company, Inc. will provide contractor services and serve as the primary contact for this PPEA Project. W. M. Jordan is a privately held S-corporation founded on January 22, 1958 in Newport News, Virginia. A branch office in Richmond, Virginia was opened in 1994. Today, W.

M. Jordan Company provides comprehensive construction services, including Construction Management and Design Build. The firm employs nearly 400 people, making it one of the largest construction companies based in Virginia. The applicable Virginia Contractor's License number is:

W. M. Jordan Company Virginia Contractor's License Number 2701-004636A, Class A

Principal Architect



RRMM will serve as Principal Architect for this project. Recognized as a leading dynamic Virginia design firm offering architecture, interior design, and planning services, RRMM Architects offers over 100 dedicated professionals committed to a project's success. Formed in 1988 in Norfolk, Virginia as Cederquist Rodriguez Ripley, in 2002, it joined with Motley & Associates in Roanoke to form Rodriguez Ripley Maddux Motley Architects, which was shortened to RRMM Architects in 2007. With 26 registered architects in its Norfolk and Roanoke offices, RRMM offers one of Virginia's largest pools of visionary design professionals. Relevant experience includes working with clients on projects that include new construction, renovations, additions, programming, space planning, feasibility studies, and master plans. Through these efforts RRMM often assists its clients in site selection, permitting and approval process, financial planning, and community facilitation of project goals. RRMM has a proven track record of delivering projects on time and within budget. As a part of the Design Team, RRMM will work with Paul Finch & Associates of Norfolk, Virginia.

RRMM Architects Virginia State License Number 0405000563

www.wmjordan.com

1. Qualifications and Experience

Design Consultant



Paul Finch & Associates will serve as the Design Consultant for RRMM on this project. Established in June of 1988, Paul Finch & Associates, PC (PF&A) is a Mid-Atlantic, nationally recognized architectural and interior design firm located in Norfolk, Virginia. PF&A provides specialized, comprehensive services to clients in health care, education and business. A large percentage of it's projects have been for the benefit of children both in health care, private education and for children with disabilities. PF&A has significant project experience in the design of ICF/MR facilities for both children and adults.

Paul Finch & Associates Virginia Business License Number 0405000565

Consulting and Legal Services

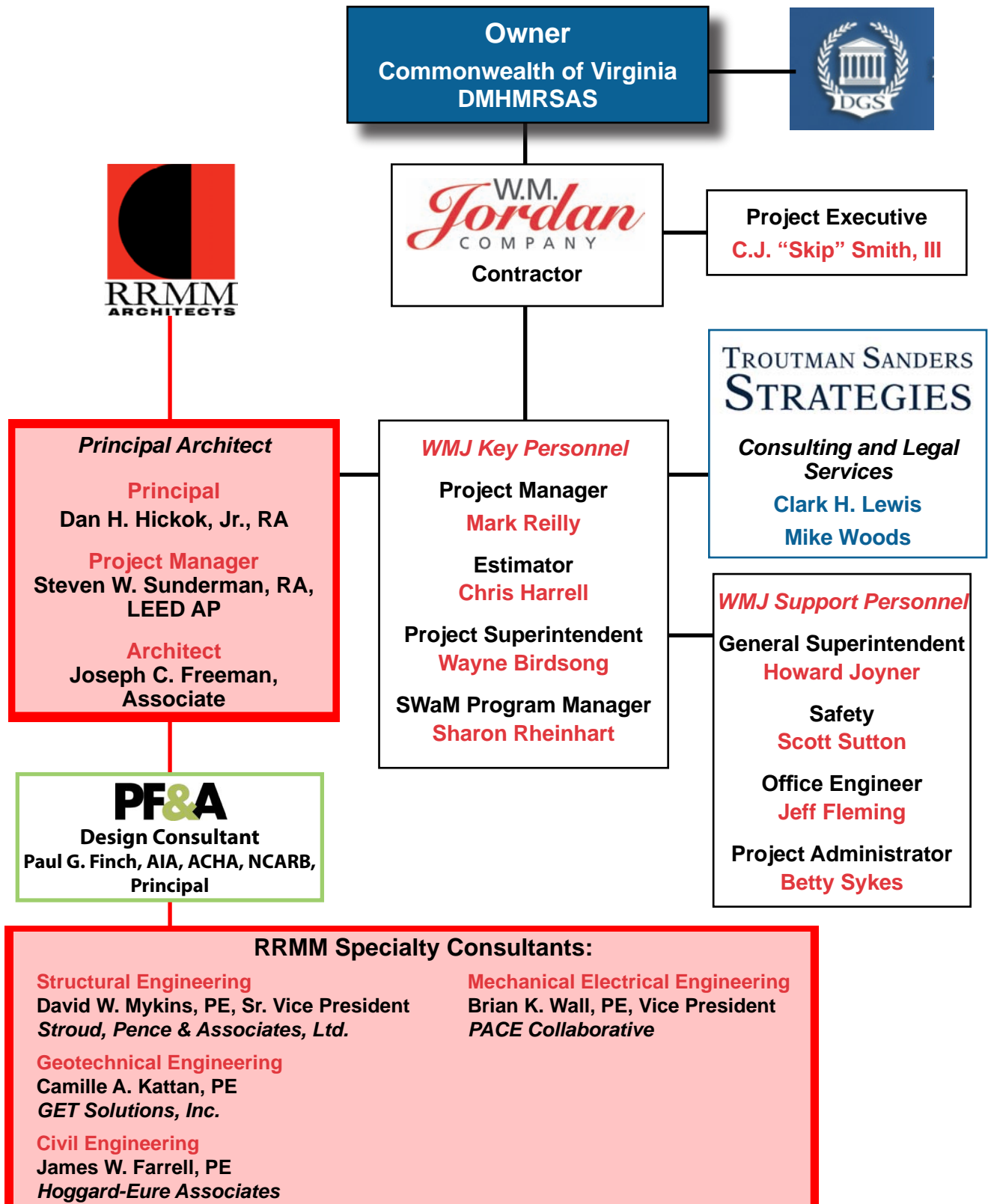


Troutman Sanders LLP and its wholly-owned affiliate, Troutman Sanders Strategies ("TSS"), will provide legal and consulting services for the project, respectively. Collectively, the firm and TSS have extensive expertise and experience assisting governmental and private entities with public-private partnership projects.

Troutman Sanders Virginia Business License Number 38786

1. Qualifications and Experience

Project Organization Chart For Southeastern Virginia Training Center



1. Qualifications and Experience

Experience:

- 1 b. *Describe the experience of the firm or consortium of firms making the proposal and the key principals involved in the proposed project including experience with projects of comparable size and complexity. Describe the length of time in business, business experience, public sector experience and other engagements of the firm or consortium of firms. Describe the past safety performance record and current safety capabilities of the firm or consortium of firms. Describe the past technical performance history on recent projects of comparable size and complexity, including disclosure of any legal claims, of the firm or consortium of firms. Include the identity of any firms that will provide design, construction and completion guarantees and warranties and a description of such guarantees and warranties.*

Contractor

W. M. Jordan Company, Inc.

In 1958, William M. Jordan and Robert T. Lawson founded W. M. Jordan Company, Inc. with a commitment to excellence: to strive for quality in every job, regardless of the size of the project, the budget or the time frame. Fueled by this commitment, the company has grown into an organization providing a broad range of services to a diverse clientele across Virginia. With the corporate headquarters in Newport News and the regional office in Richmond, Virginia, the firm employs over 400 people making it one of the largest construction companies based in Virginia.

W. M. Jordan provides comprehensive construction services, including Construction Management and Design Build, to clients in a wide variety of businesses. Our clients represent a wide range of markets including healthcare, senior living, education, museums, commercial, hospitality and government facilities. We offer a full spectrum of preconstruction services from conceptual estimating and building systems analysis to value management and project scheduling. Our professionals provide the leadership necessary to move a project from an initial concept to a place where you can live, learn, work or play. We also have the ability to self-perform up to 30% of a project including concrete forming and placement, rough and finish carpentry, and installation of doors, frames, windows, and specialty items.

As a financially sound and fiscally responsible firm, W. M. Jordan carefully measures growth and has enjoyed a steady increase in annual revenue over the past five years from \$217 million in 2003 to \$446 million in 2008. Our expanding project portfolio includes new project types and new clients, along with many repeat customers. We focus on developing and maintaining strong relationships with our clients and contractor partners. Each building opportunity is viewed as a partnership between all stakeholders. These relationships are key to building successful projects.

Headquartered in the Hampton Roads city of Newport News for over 50 years, W. M. Jordan Company concentrates its business in Central and Eastern Virginia. The company was listed as the largest contractor in Virginia by *Virginia Business Magazine*, and was listed as number 162 on the 2007 Engineering News Record annual listing of the Top 400 Contractors. Our experience and relationships with the local subcontractor market (250 mile radius) is substantial, and these relationships are proven to deliver better quality at lower costs, and meet the schedules of our clients.

W. M. Jordan Company represents the best of Virginia's construction industry. The company has proven over 50 years in business that our people can be trusted to deliver outstanding services and outstanding results. We empower our professionals to provide solutions to the challenges inherent in any project and the leadership necessary to move a project from an initial concept to successful closeout of the construction of the facilities.

1. Qualifications and Experience

Relevant Experience

Recent projects of W. M. Jordan Company include the following:

For more details on the projects listed below please see Appendix A.

- **VCUHS Critical Care Hospital**, Richmond, Virginia - 369,865 square foot bed tower with 232 beds
- **Springdale at Lucy Corr Village**, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces
- **Washington Building (DGS)**, Richmond, Virginia - approximately 130,100 square feet, renovation of an existing government office building.
- **Westminster Canterbury of Richmond (Cottages)**, Richmond, Virginia - Independent living is provided in twenty-two detached two-story single-family homes in four floor plans range from 1,845 square feet to more than 3,000 square feet
- **Patrick Henry Building - Renovation of the Old State Library (DGS)**, Richmond, Virginia - 171,819 square feet, conversion of historical building into government offices.
- **Williamsburg Landing**, Williamsburg, Virginia - 244,405 square feet, expansion to CCRC includes cottages, wellness center, and apartment building.
- **Riverside Regional Medical Center Physical Transition**, Newport News, Virginia - The project, called the Physical Transition Project, is a replace-in-place of the existing facilities on the hospital's 56-acre campus in central Newport News. The result is a completely modernized building with the main axis rotated 90° from its current orientation.
- **Sentara Belleharbour**, Suffolk, Virginia - first phase, three-story, 75,00 square foot facility, this project is a design build comprehensive outpatient medical campus located in the northern part of Suffolk.
- **Police Headquarters Facility**, Newport News, Virginia - 65,874 square feet of construction, Design Build.
- **Chesapeake General Hospital**, Chesapeake, Virginia - phased 47,840 square foot, three-story South Building addition and 64,017 square feet of renovations.
- **Tidewater Community College, Fred W. Beazley Portsmouth Campus**, Portsmouth, Virginia - approximately 204,000 gross square feet, the project includes three academic buildings and a central mechanical and receiving facility



VCUHS Critical Care Hospital, Richmond, VA



Washington Building, Richmond, VA



Westminster Canterbury of Richmond (Cottages), Richmond, VA



Williamsburg Landing (Cottages), Williamsburg, VA

1. Qualifications and Experience

Key Principals

Over 400 people comprise the W. M. Jordan family. The firm is a multi-generational, family-owned company that values every member of our team. The proposed team is expert in working with local subcontractors and has the knowledge and experience needed to successfully complete the project. Our key principals for the Southeastern Virginia Training Center project includes:



C. J. "Skip" Smith, III - Vice President and Project Executive

During Skip Smith's 23 years with W. M. Jordan Company, he has served as an Assistant Superintendent, Superintendent and Project Manager. As Project Executive, Skip will focus on client satisfaction, developing and maintaining strong relationships with the Owner. The Project Executive supports, guides and mentors the Project Team to ensure project coordination and quality control. Skip selects the other team members based on experience and availability and establishes the Comprehensive Project Schedule with the team. He concentrates on the big picture-allocating resources as required to be sure the team maintains the approved project budget and schedule throughout the project. Notable projects include:

- ***Patrick Henry Building (Renovation of the Old State Library)***, Richmond, Virginia - 171,819 square feet, conversion of historical building into government offices
- ***Washington Building***, Richmond, Virginia - approximately 130,100 square feet, renovation of an existing government office building
- ***VCUHS Critical Care Hospital***, Richmond, Virginia - 369,865 square foot bed tower with 232 beds
- ***Westminster Canterbury of the Blue Ridge***, Charlottesville, Virginia - 367,880, square feet, CCRC Expansion, Design Build
- ***Williamsburg Landing***, Williamsburg, Virginia - 244,405 square feet, expansion to CCRC includes cottages, wellness center, and apartment building
- ***Lakewood Manor***, Richmond, Virginia - 196,300 square feet, expansion to CCRC includes health services, 3 villas, and 14 cottages
- ***The Village at Woods Edge***, Franklin, Virginia - 53,616 square feet, 28 cottage expansion with dining facility
- ***Police Headquarters Facility***, Newport News, Virginia - 65,874 square feet of construction, Design Build
- ***Poquoson Elementary School***, Poquoson Virginia - 84,300 square feet of construction
- ***Springdale at Lucy Corr Village***, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces

1. Qualifications and Experience



Mark Reilly - Project Manager

Mark will be responsible for coordinating design and construction team activities and will be the primary contact for all construction matters. He has 20 years of experience managing new construction and complex renovations for commercial, senior living, and education projects. Mark is currently managing the construction of New Kent High School, New Kent County Virginia. Notable projects include:

- ***New Kent High School***, New Kent County, Virginia - 243,700 square foot, two-story high school
- ***Springdale at Lucy Corr Village***, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces
- ***Lakewood Manor***, Richmond, Virginia - 196,300 square feet, expansion to CCRC includes health services, 3 villas, and 14 cottages
- ***Peter Jefferson Place, III***, Charlottesville, Virginia - 62,609 square feet, shell office building
- ***Peter Jefferson Place, VI***, Charlottesville, Virginia - 70,022 square feet, shell and core office building
- ***Peter Jefferson Place, 7***, Charlottesville, Virginia - 70,022 square feet, shell and core office building



Christopher S. Harrell - Project Estimator

Chris brings his experience as a Senior Estimator/Preconstruction Manager to W. M. Jordan Company's Richmond Division. Chris is a senior estimator with 17 years of experience in negotiated, design/build and competitively bid projects. He will work directly with the Project Manager, Design Team, and Owner, prepare budget estimates and schedules, perform value engineering, solicit subcontractor and supplier pricing, schedule and sequence subcontractors and suppliers, prepare final contract estimate, and write subcontractor contracts and purchase orders. Notable projects include:

- ***Virginia Commonwealth University Monroe Park Dormitory and Parking Deck***, Richmond, Virginia - 407 bed student housing with 30,000 square feet of retail space, 11,000 square feet of academic college space and a 689-car adjacent parking garage
- ***Washington Building***, Richmond, Virginia - approximately 130,100 square feet, renovation of an existing government office building
- ***Springdale at Lucy Corr Village***, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces

1. Qualifications and Experience

- **Christopher Newport University, University Village**, Newport News, Virginia - 200,000 square feet, 400-bedrooms, 4-stories high with 26,250 square feet of retail space and on-site parking deck with 416 spaces
- **Peter Jefferson Place, III**, Charlottesville, Virginia - 62,609 square feet, shell office building
- **Peter Jefferson Place, VI**, Charlottesville, Virginia - 70,022 square feet, shell and core office building
- **Peter Jefferson Place, 7**, Charlottesville, Virginia - 70,022 square feet, shell and core office building



T. Wayne Birdsong - Project Superintendent

As Project Superintendent, Wayne will work directly with the Project Manager, coordinate all subcontractors, suppliers, and construction personnel, perform field inspections to ensure each project conforms to specifications, recognize/ review problem areas with the construction team, ensure a safe job site environment, procure tools and materials in a timely manner to meet the project schedule, prepare daily reports on progress and materials used, and create and complete final punch lists. Wayne began his career at W. M. Jordan Company as a Carpenter Foreman. He was promoted to Assistant Superintendent and then Project Superintendent. Wayne has 31 years construction experience and supervised a number of major projects, from complex renovations to new construction of municipal, educational, and medical facilities. Notable projects include:

- **Springdale at Lucy Corr Village**, Chesterfield, Virginia - additions of 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces
- **Westminster Canterbury of Richmond (Cottages)**, Richmond, Virginia - Independent living is provided in twenty-two detached two-story single-family homes in four floor plans range from 1,845 square feet to more than 3,000 square feet
- **VCUHS Critical Care Hospital**, Richmond, Virginia - 369,865 square foot bed tower with 232 beds
- **Hopewell Regional Library**, Hopewell, Virginia - 35,584 square feet, public library

1. Qualifications and Experience



Sharon Rheinhardt - SWaM Program Manager

Sharon began managing W. M. Jordan Company's SWaM Program in 2005. In the past four years, she has assisted more than 2,000 qualified firms to become state-certified SWaM contractors. She maintains an in-house database of SWaM contractors and assists clients with a variety of reports and tracking mechanisms. Sharon works to incorporate SWaM participation into the preconstruction process and works with the project management team during construction to keep open communication with our subcontractors.

Responsibilities:

- To actively recruit and engage SWaM (Small, Woman-owned and Minority) contractors and businesses to work with W. M. Jordan Company and its subcontractors.
- To coordinate SWaM effort within all W. M. Jordan Company Departments.
- Identify and develop relationships with SWaM contractors and businesses in all areas that impact W. M. Jordan.
- Coordinate all SWaM activity within W. M. Jordan Company.
- Develop relationships with SWaM associations, groups and programs. Identify qualifying, contractors and business and assist them in the certification process.
- Attend functions held by or targeted to SWaM organizations.
- Develop W. M. Jordan's Mentor/Protégé program and coordinate implementation.
- Coordinate with 1st tier Majority Subcontractors on developing relationships with SWaM contractors.
- Assist and train W. M. Jordan employees on the relevance and importance of this program.
- Assist, evaluate and serve as an advocate for qualifying SWaM contractors and businesses.
- Meet with and gather information from "Peer" non-competitive construction companies about SWaM.

1. Qualifications and Experience

Principal Architect

RRMM Architects

Recognized as a leading dynamic Virginia design firm offering architecture, interior design, and planning services, RRMM Architects offers you a staff of over 100 dedicated professionals committed to your project's success. With 26 registered architects in our Norfolk and Roanoke offices, you will have one of Virginia's largest pools of visionary design professionals working to design and implement your vision for this very important project. The depth and breadth of comprehensive experience that our firm and our selected consultants bring to your project will ensure that your needs, ideas, concepts, and objectives are holistically translated into an a safe and effective residential environment on the Southeastern Virginia Training Center campus.

RRMM Architects was recently listed as one of the largest architectural firms in the state by Virginia Business magazine and is one of the top architectural firms in the Hampton Roads area, according to Inside Business. Relevant experience includes new construction, renovations, additions, programming, space planning, feasibility studies, and master plans for a variety of state projects.

Experience

- State/Municipal Facilities
- Mental Health Facilities
- Educational Facilities
- Commercial Facilities

Architectural Services

- Programming
- Feasibility Studies
- Master Planning
- 3-D Rendering (Computer & Hand Rendered)
- Sustainable Design
- ADA Assessment and Compliance
- Cost Estimating
- Schematic Design
- Preliminary Design (Design Development)
- Working Drawings (Contract Documents)
- Bidding and Negotiation
- Construction Administration

Interior Design Services

- Interior Architecture
- Space Planning
- Furnishings Coordination
- Furniture Selection, Planning and Specifications
- Finish and Material Selection and Coordination



Burrell Center, Roanoke, VA

1. Qualifications and Experience

Relevant Experience

RRMM Architects has extensive experience in healthcare design and renovations for both public and private sector clients. We have enjoyed a long-term relationship with DMHMRSAS, beginning in 1992 with our first term contract. During these years, the firm has continuously provided full design and engineering services, which have included re-roofing, building renovations, and other maintenance and renovation type projects. We were the only architectural firm to develop the 20-year Comprehensive Master Plans for all of DMHMRSAS's 15 state facilities. As such, we have an in-depth knowledge and appreciation for the various mental health, mental retardation and substance abuse services and programs within the Commonwealth. Examples of our health care projects from DMHMRSAS and other clients include:

For more details on the projects listed below please see Appendix A.

- **Western State Hospital Buildings 118, 115, and 107 Renovations, Staunton, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Building 802 Renovations, Woodrow Wilson Rehabilitation Center, Fishersville, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Building 806 Renovations, Woodrow Wilson Rehabilitation Center, Fishersville, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Carter/Ashley Dormitory & Watson Dining Hall, Woodrow Wilson Rehabilitation Center, Fishersville, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Term Contract, 2000-2001 And 2008-present, Various Locations, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Central Virginia Training Center, Lynchburg, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Southeastern Virginia Training Center, Chesapeake, VA**
Department of Mental Health, Mental Retardation, And Substance Abuse Services
- **Hollins Road Project, Roanoke, VA**
Blue Ridge Behavioral Healthcare Community Services
- **Burrell Center, Roanoke, VA**
Blue Ridge Behavioral Healthcare Community Services



Western State Hospital Building 118, Staunton, VA



Building 802 Renovations, Woodrow Wilson Rehabilitation Center, Fishersville, VA



Southeastern Virginia Training Center, Chesapeake, VA

1. Qualifications and Experience

- *McComas Way Office Building*, Virginia Beach, VA
- *Atwood Family Medical Center*, Chesapeake, VA
- *Stafford Skilled Nursing Facility*, Stafford, VA
- *Old Dominion University, Physical Science Building*, Norfolk, VA



*McComas Way Office Building,
Virginia Beach, VA*



*Atwood Family Medical Center,
Chesapeake, VA*



*Old Dominion University, Physical Science Building,
Norfolk, VA*

1. Qualifications and Experience

Key Principals



Dan H. Hickok, Jr., RA - Principal/Project Manager

Registered Architect: Virginia, North Carolina, Kansas, Massachusetts, Tennessee, Oregon, Maryland, Pennsylvania, Wyoming

Dan has more than 30 years of comprehensive professional experience in the management, design and development of a broad range of quality architectural construction projects and master plans that consistently meet user needs. Dan has managed the design of many of RRMM Architect's renovated, expanded, and new healthcare, municipal, recreational, and multi-use facilities. This includes supervision of production activities during each phase and coordination of all the disciplines involved. His involvement begins with the initial programming and continues through the construction phase, to ensure the delivery of a top quality project that is delivered on time and within the budget. Dan has served in this same capacity for the Emergency Repairs Study of Building 806 at Western State Hospital and on numerous similar projects. With his previous firm, he was the Project Manager/Lead Architect on the modification and addition project at the Virginia Beach Psychiatric Center. This work involved completely gutting the existing 30,000-SF facility and adding 50,000-SF of wing additions. As part of this work, an outpatient-type treatment facility was designed into the building. The area allowed doctor's to treat residents on-site instead of having to transport the patients to their offices. Also included in this work were patient housing, administrative facilities, a kitchen, dining/cafeteria, file/records storage, and bathing/restrooms. The knowledge and experience he has gained from this and previous projects will make him a valuable asset to you and the project team. Previous project experience (with current and previous firms) include:

- **Central Virginia Training Center, DMHMRSAS, Lynchburg, VA**
Mr. Dan Long, (434) 947-6958
- **Southeastern Virginia Training Center, DMHMRSAS, Chesapeake, VA**
Mr. Brian Crawford (757) 424-8340
- **Term Contract, DMHMRSAS, Multiple Locations, VA**
Mr. Dick Fisher, (804) 786-3926
- **Emergency Repairs Study of Birdsall-Hoover Medical Administrative Building (806) Renovation, Phase I of II; Fishersville, VA**
- **Virginia Baptist Hospital Renovations and Additions; Lynchburg, VA**
- **Lynchburg General Hospital; Lynchburg, VA**
- **CAT Scan Unit Renovations, Veterans Administration Center; Hampton, VA**
- **Virginia Beach Psychiatric Center, Virginia Beach, Virginia**
- **Dr. Clarence V. Cuffee Community Center, Chesapeake, VA**
- **Currituck County Community Center, Maple, NC**
- **Public Health Building, Currituck County, NC**
- **Social Services Building, Currituck County, NC**

1. Qualifications and Experience



Steven W. Sunderman, RA, LEED® AP - Principal/Project Manager

Registered Architect: Virginia and NCARB

LEED® Accredited Professional

Steve has more than 38 years of comprehensive professional experience in the management, design, and development of a broad range of quality architectural construction projects that consistently meet user needs. He has managed, designed, or served as Project Manager and Project Architect for a countless number of medical, government, educational, industrial and commercial projects, while securing repeat clients by consistently completing projects on time and within construction budgets. He has had extensive experience designing and managing the design and construction of a multitude of healthcare facilities in many regions of the United States and in Saudi Arabia.

Steve recently worked with the Blue Ridge Behavioral Healthcare (BRBH) Community Services Board, located in Roanoke, on the adaptive reuse of the historically significant Burrell Hospital and has conducted three feasibility studies of existing facilities on behalf of BRBH. He is currently the Project Manager on the new Williamson Road fire station for the City of Roanoke, and the new Hollins Road Project (Substance Abuse Treatment Center) for Blue Ridge Behavioral Healthcare, Bedford County Group Homes. Previous project experience (with current and previous firms) include:

- ***Burrell Center Adaptive Reuse***, Roanoke, VA
Mr. John Plichta, 540.345.9841
- ***Woodrow Wilson Rehabilitation Center, Campus Renovations***, Fishersville, VA
Mr. Kerr Sloyer, 540.332.7133
- ***North Cross School Facilities Improvement & Campus Development***, Roanoke, VA
Mr. Paul J. Stellato, 540-989-6641
- ***Virginia Veterans Care Center, Wander Garden***, Roanoke, VA
- ***Williamson Road Fire Station***, Roanoke, VA
- ***Davis Hall Renovation, Radford University***, Radford, VA
- ***Belle Heth Elementary School***, Radford, VA
- ***Police Building, Phase II***, Roanoke, VA
- ***Snyder Auditorium, Wytheville Community College***, Wytheville, VA
- ***Hospital Addition for the King of Saudi Arabia, including Multi-level Parking Structure***, Riyadh, Saudi Arabia
- ***Binns Middle School, Renovation & Addition***, Culpeper, VA
- ***Culpeper High School, Renovation & Addition***, Culpeper, VA

1. Qualifications and Experience



Peter W. Clapsaddle - Project Architect

Registered Architect: Virginia, Florida

Peter is an architect in RRMM Architects' Roanoke office. He has designed numerous public buildings including those for commercial, K-12 schools, and university clients. Most recently, he has served as the Project Manager and Construction Administrator for two projects at the Woodrow Wilson Rehabilitative Center in Fishersville, VA. He also has significant experience with interior design related elements and space planning. He is a member of the National Council of Architectural Registration Boards. Previous project experience (with current and previous firms) include:

- ***Woodrow Wilson Rehabilitative Center, Building 806, Campus Medical Labs/Dorms***, Fishersville, VA
- ***Woodrow Wilson Rehabilitative Center, Building 802, Campus Dining Hall/Activities Building***, Fishersville, VA
- ***Art Museum of Western Virginia***, Roanoke, VA
- ***Term Re-roofing Projects, Virginia Community College System***, Statewide, VA
- ***Roanoke City Fire Stations***, Roanoke, VA
- ***Term Re-roofing Projects, Radford University***, Radford, VA
- ***The Wigmore Building***, Roanoke, VA
- ***ShellCo Building***, Roanoke, VA
- ***FNB on the Market***, Roanoke, VA
- ***Greg Vaughn Photography Studio***, Roanoke, VA
- ***Market Station***, Roanoke, VA
- ***Waldvogel Commercial Properties***, Roanoke, VA
- ***White Glove Entertainment***, Roanoke, VA
- ***Sam's on the Market***, Roanoke, VA

1. Qualifications and Experience



Jaime G. Garcia, AIA, LEED® AP - Principal/Architect

Registered Architect: Virginia, Maryland, Washington DC

LEED Accredited Professional

Jaime has more than 30 years of experience in the architectural profession. His experience includes preplanning, master planning, programming, conceptual and schematic design, design development, construction documents, project management and staff supervision for major residential, museum, healthcare, laboratory, industrial, commercial, educational, and correctional facilities projects. Previous project experience (with current and previous firms) include:

- ***Land Use Master Plan***, Woodrow Wilson Rehabilitation Center, Fishersville, VA
- ***Columbia Hospital***, Milwaukee, WI
- ***Tampa Bay Hospital***, Tampa, FL
- ***Children's Hospital of the King's Daughters***, Norfolk, VA
- ***Chesapeake General Hospital***, Chesapeake, VA
- ***Apopa General Hospital***, Apopa, El Salvador
- ***North Mississippi Medical Center***, Tupelo, MS
- ***School of Medicine***, Baltimore Campus University of Maryland, Baltimore, MD
- ***King Abdulasiz University School of Medicine***, Jeddah, Saudi Arabia
- ***King Abdulasiz Hospital***, Jeddah, Saudi Arabia
- ***King Abdulaziz University Campus***, Jeddah, Saudi-Arabia
- ***Queen Alia Hospital***, Amman, Jordan
- ***Pitt County Memorial Hospital***, Greenville, NC

1. Qualifications and Experience



Joseph C. Freeman, Associate - Architect

Registered Architect: Virginia

Joe has more than 28 years experience in all aspects of architecture with an emphasis on education and historic preservation work. He has been responsible for coordinating all phases of a project which includes analysis of owner requirements, feasibility studies, preplanning and programming through design, working drawings, construction documentation, specifications and construction administration. Joe has managed very large and complex projects at the College of William & Mary, Christopher Newport University, and Regent University. Joe also has historic renovation and restoration project experience and is accustomed to working with State Historic Preservation Offices, National Register staff, Historical Landmark Commissions, and Architectural Research. He is a member of the National Trust for Historic Preservation, Virginia Historical Society, and The Association for the Preservation of Virginia Antiquities. In addition, he was the project manager for the renovation designs on two historic buildings at Hollins College in Roanoke, Virginia; the Historic Whalehead Club in Corolla, North Carolina; and Jarvisburg School Restoration, in Jarvisburg, North Carolina. Previous project experience (with current and previous firms) include:

- ***College of Communication and the Arts***, Regent University, Virginia Beach, VA
- ***Performing Arts Center***, Christopher Newport University, Newport News, VA
- ***ODU Village Hotel***, Norfolk, VA
- ***Jarvisburg School Restoration***, Jarvisburg, NC
- ***Whalehead Club Restoration (National Landmarks Historic Register Listee)***, Corolla, NC
- ***Suffolk Professional Building***, Suffolk, VA
- ***Heart of Ghent Hotel***, Norfolk, VA
- ***Nauticus, The National Maritime Center***, Norfolk, VA
- ***Ferguson Performing Arts Center***, Christopher Newport University, Newport News, VA
- ***Center for the Performing Arts***, Thomas Nelson Community College, Newport News, VA
- ***Carvin House Renovation, Historic Residence Hall***, Hollins College, Hollins, VA
- ***Pleasants Hall Renovation, Historic Classroom Building***, Hollins College, Hollins, VA
- ***Addition/Renovation to Earl Gregg Swem Library***, College of William & Mary, Williamsburg, VA

1. Qualifications and Experience

Design Consultant

Paul Finch & Associates

Established in June of 1988, Paul Finch & Associates, PC (PF&A) is a Mid-Atlantic, nationally recognized architectural and interior design firm located in Norfolk, Virginia. PF&A provides specialized, comprehensive services to clients in health care, education and business. A large percentage of projects have been for the benefit of children both in health care, private education and for children with disabilities. PF&A has significant project experience in the design of ICF/MR facilities for both children and adults. PF&A was honored as the **"2008 Virginia Small Business Success Story of the Year for Hampton Roads"** by *Virginia Business Magazine*.

Experience

- ICF/MR Projects and Studies
- Mental Health Facilities
- Hospital and Medical Facilities
- Educational Facilities

Architectural Services

- Feasibility Studies
- Schematic Design
- Construction Documents
- Construction Administration
- Code Analysis
- Budget Estimates
- Programming
- Preliminary Plans
- Strategic & Master Planning
- Measured Drawings
- Architectural Renderings

Interior Design Services

- Wayfinding
- Signage
- Space Planning
- Finish Selections
- Furniture Specifications
- Artwork Selections
- Window Treatment Selections



Stafford Clinic, Fredricksburg, VA



King George Clinic, Fredricksburg, VA

1. Qualifications and Experience

Relevant Experience

Recent Projects of Paul Finch & Associates include the following:

For more details on the projects listed below please see Appendix A.

- **St. Mary's Home For Disabled Children, Norfolk, VA**
88-bed Intermediate Care Facility for Children with Mental Retardation (ICF/MR).
- **Skillquest Renovations, City of Virginia Beach, VA**
The renovation and expansion consisted of construction of four activity rooms, a quiet room and two handicapped accessible toilets with changing counters.
- **Psychiatric Day Treatment Center, VA Medical Center, Richmond, VA**
This project involved the renovation and modification of the existing psychiatric and drug/alcohol nursing units.
- **King George Clinic, Fredricksburg, VA**
Rappahannock Area Community Services Board
This project consisted of architectural and engineering design services for design and construction of a 6357 SF mental health, mental retardation and substance abuse clinic, and mental retardation day support center.
- **Stafford Clinic, Fredricksburg, VA**
Rappahannock Area Community Services Board
This project consisted of architectural and engineering services for design and construction of an 11,113 sf mental health, mental retardation and substance abuse clinic, and mental retardation day support activity center.
- **Psych Unit, VA Medical Center, Hampton, VA**
New inpatient psychiatry rooms in the Section of Building 137 (approximately 27,000 sf) and an additional 7,576 sf of new space to meet the VA Handbook 7610 space criteria.
- **ECRC Geri Psych, VA Medical Center, Hampton, VA**
Renovation of a portion of an existing nursing home wind 16 beds into a geriatric psychiatric unit consisting of a nurse's station, a day room/dining room, 8 beds and support spaces.
- **Adult Day Care, Sentara Life Care Corporation, Norfolk, VA**
This project included the renovation of an existing shopping center to provide adult day care to approximately sixty-five people per day.



*St. Mary's Home For Disabled Children,
Norfolk, VA*



*Skillquest Renovations,
City of Virginia Beach, VA*



*Psychiatric Day Treatment Center,
VA Medical Center, Richmond, VA*

1. Qualifications and Experience

Relevant Experience

Recent Projects of Paul Finch & Associates include the following:

- ***West Wing, Sentara Virginia Beach General Hospital, Virginia Beach, VA***
The new 137,860 square foot west wing at Sentara Virginia Beach General Hospital is a 4-story, 108 bed facility including outpatient services on the first floor and inpatient services on the floors above.
- ***Feasibility Study for Two Intermediate Care Facilities for the Mentally Retarded (ICF-MR) for Chesterfield County, Chesterfield, VA***
PF&A provided support to the Chesterfield Community Service Board staff to explore the need for two twelve bed ICF-MR facilities to be built in Chesterfield County.



West Wing, Sentara Virginia Beach General Hospital

1. Qualifications and Experience

Key Principals



Paul G. Finch, AIA, ACHA, NCARB, - Principal/Design Consultant

Paul G. Finch, AIA, ACHA, NCARB, Principal has over 33 years of experience in architecture. An American College of Healthcare Architects (ACHA) Board Certified Healthcare Architect, Mr. Finch is recognized for his specialization in the design of healthcare and medical facilities. He is especially adept at the development of architectural programs, space and needs analysis, and report preparation. Mr. Finch has served as Principal-in-Charge for complex hospital projects in every area of the hospital, including MRI installations, linear accelerators, cath and angio laboratories, X-ray installations, operating room additions, pharmacies, physical therapy additions, emergency room renovations and additions, patient nursing floor “patient focus” design renovations, administrative areas, and similar types of projects requiring close coordination of several disciplines. Additional project experience includes:

- Addition/Alteration projects
- Medical office buildings
- Nursing homes and similar types of work

Mr. Finch is very familiar with the guidelines and regulations of JCAHO, NFPA 101, NFPA 99, and Life Safety Code. He has performed numerous surveys and complete Statement of Conditions reports for JCAHO accreditation for several medical facilities.



Sharon I. Szalai, AIA, - Principal

Sharon I. Szalai, AIA, Principal has 23 years experience in interior design/architecture. Ms. Szalai’s expertise include; establishing project fees, project management, schematic design, marketing, design development, and staff management. Her project experience is diversified with strong emphasis in healthcare, academic and commercial sectors. Project construction budgets under management or involvement as a team member have ranged up to 40 million dollars. Her experience is in adaptive reuse, medical, academic and corporate commercial and interior design/architecture sectors. Ms. Szalai is very familiar with the methods of quality control utilized by the state as well as various health care providers. She was awarded the honor of “Woman of The Year” from Inside Business Magazine for her vision and ability to take a client through the steps from building concept to reality in the most efficient way.

1. Qualifications and Experience

Consulting and Legal Services

Troutman Sanders Strategies

Founded in 1897 in Atlanta, Georgia, and expanding to Richmond, Virginia, Troutman Sanders is a full-service law firm engaged in virtually every aspect of civil and commercial law. With more than 750 lawyers, it also is one of the largest and most diverse law firms in the Southeastern United States. The firm's attorneys serve as counsel to state, regional, and local governments, authorities, commissions, and institutions, and as counsel to issuers, underwriters, banks and other lenders, and corporate trustees and borrowers. The firm also serves as counsel in transportation, water, sewer, correctional, and other governmental projects, as well as for educational, industrial, solid waste disposal, healthcare, housing, 501c(3) not-for-profit, and mixed-use facilities.

The Troutman Sanders Strategies ("TSS") subsidiary has been providing government relations and issue management services to corporate clients for more than 25 years. Through a broad array of contacts at the federal, state, and local levels, TSS advocates for clients' public policy issues while building better partnerships among governments and business.

The Firm and TSS have been involved in several major projects brought under the PPEA and its predecessor, the Public-Private Transportation Act ("PPTA"). Troutman Sanders has served as privatization counsel to the Commonwealth's Department of Transportation in connection with public-private transportation partnerships, including the issuance of more than \$350 million of bonds to finance the Pocahontas Parkway (Route 895), and more than \$21 million of bonds to finance the Chesapeake Expressway (Route 168). TSS also has been involved in PPEA proposals for the Northern Virginia Forensics Laboratory, the Cumberland County School System, the City of Radford School System, the Virginia Performing Arts Center, George Mason University, the Virginia Information Technologies IT Consolidation Project and many projects for localities throughout Virginia.

Key Principals

Clark H. Lewis - Principal - TSS- Virginia



Bar Admissions: Virginia

Mr. Lewis will be the chief consultant for all privatization issues related to the Project. Mr. Lewis' work on the PPTA and related issues has become a foundation for his involvement and expertise on statewide PPEA proposals. He has been involved in PPEA proposals for:

- **Northern Virginia Forensic Laboratory,**
Lewis served as chief privatization consultant for the Northern Virginia Forensics Laboratory PPP Project. The Commonwealth of Virginia selected the Team through the PPP process to build the Northern Virginia Forensics Laboratory in Prince William County, Virginia. The project size is approximately 62 million dollars.
- **George Mason University,**
Lewis served as privatization counsel for public-private projects submitted by third-parties to George Mason University.

1. Qualifications and Experience

- ***Cumberland County School Board***
Lewis served as chief privatization consultant for the construction of a new school in Cumberland County, Virginia. The County selected the Team through the PPEA process. The project size is approximately 35 million dollars.
- ***Virginia Performing Arts Center***
Lewis served as chief privatization consultant to construct and operate the VPA in Richmond, Virginia. The City of Richmond selected the Team through the PPEA process. The project size is approximately 60 million dollars.
- ***Virginia Tobacco Indemnification and Community Revitalization Commission***
Lewis serves as lead attorney for the Troutman Sanders' Tobacco Indemnification Program. Troutman Sanders oversees Virginia's distribution of monies from the Master Settlement Agreement to tobacco quota owners and producers for losses sustained from the reduction of the production of tobacco.

Mr. Lewis also is co-author of, "Some Thoughts on Experiences with the PPEA," Journal on Local Government Law, Virginia State Bar Local Government Law Section (2004) and Co-author, Keane, Nancyellen, "A New Tool For Procurement In Virginia - Learning To Use The PPEA," Virginia Construction Journal, April 2006. Mr. Lewis has seven years of experience working with projects of comparable size and complexity.



Mike Woods – Manager, State Government Affairs - Virginia

Mr. Woods will serve as consultant for all privatization issues related to the Project. Since joining Troutman Sanders Strategies, Mr. Woods has represented a number of national business interests and associations before the Virginia General Assembly and the Executive Branch on business issues, insurance, tax policy, natural resources, public safety, procurement and budget-related issues. Mr. Woods also has had substantial experience with PPEA proposals including:

- ***Northern Virginia Forensic Laboratory,***
- ***Virginia School for the Deaf and Blind***
- ***Charlotte County Correctional Facility***

Previous Experience:

- House Majority Leader, Political/Grassroots Director
- Iron Ox Consulting, Vice President-Legislative Direction
- Foundation 2002, Political/Grassroots Director
- Shuford, Rubin & Gibney, Legislative Coordinator
- Republican Party of Virginia, Deputy Political Director

1. Qualifications and Experience

Independent Political Consultant:

- Southside Field Director, Forbes for Lt. Governor/Congress
- Wright for Delegate
- Bush-Cheney Recount Team
- Southside Field Director, Victory 2000 (Bush, Allen, Goode)
- Statewide Field Director, Hager for Governor
- Porter for Commonwealth Attorney

1. Qualifications and Experience

References:

- 1 c. *For each firm or major subcontractor (\$1 million or more) that will be utilized in the project, provide a statement listing all of the firm's prior projects and clients for the past 3 years with contact information for such clients (names/addresses/telephone numbers). If a firm has worked on more than ten (10) projects during this period, it may limit its prior project list to ten (10), but shall first include all projects similar in scope and size to the proposed project and, second, it shall include as many of its most recent projects as possible. Each firm or major subcontractor shall be required to submit all performance evaluation reports or other documents in its possession evaluating the firm's performance during the preceding three years in terms of cost, quality, schedule, safety and other matters relevant to the successful project development, operation, and completion.*

W. M. Jordan Company, Inc. Clients for the Past 3 Years:

- (1) **Williamsburg Landing Expansion, Williamsburg, VA**
Completion Date: October 2007
Contract Amount: \$ 33.9 Million
Owner: Owner's Agent: TAM Consultant Phone Number: (757) 564-4434
Timothy Mills
P. O. Box 5365
Williamsburg, VA 23188
- (2) **Westminster Canterbury of Richmond Expansion, Richmond, VA**
Completion Date: August 2006
Contract Amount: \$ 95.6 Million
Owner: Westminster of Canterbury of Richmond Phone Number: (804) 264-6285
Donald Lecky
16 Westbrook Avenue
Richmond, VA 23227
- (3) **Lakewood Manor Expansion, Richmond, VA**
Completion Date: April 2007
Contract Amount: \$ 31.7 Million
Owner: Virginia Baptist Homes Phone Number: (540) 344-6664
Randall Robinson
12399 Village Look
Culpeper, VA 22701
- (4) **Springdale at Lucy Corr Village, Chesterfield, VA**
Completion Date: November 2008
Contract Amount: \$ 32.6 Million
Owner: Chesterfield County Health Center Commission Phone Number: (804) 706-5700
Leigh Robbins, Executive Director
Lucy Corr Village
P. O. Box 170
Chesterfield, Virginia 23832-6657

1. Qualifications and Experience

- 5) **VCUHS Critical Care Hospital, Richmond, VA**
Completion Date: September 2008
Contract Amount: \$ 126.3 Million
Owner: Virginia Commonwealth University Phone Number: (804) 828-1387
Robert Reardon,
Chief Facilities Officer
P. O. Box 843003
Richmond, Virginia 23284-3003
- (6) **Renovation of the Washington Building, Richmond, VA**
Completion Date: March 2009
Contract Amount: \$ 18.5 Million
Owner: Department of General Services Phone Number: (804) 786-4538
Shirley McNutt
Procurement Services
203 Governor Street
Richmond, VA 23219
- (7) **Patrick Henry Building (Renovation of the Old State Library), Richmond, VA**
Completion Date: May 2005
Contract Amount: \$ 33 Million
Owner: Department of General Services Phone Number: (804) 786-4538
Shirley McNutt
Procurement Services
203 Governor Street
Richmond, VA 23219
- (8) **ODU Quad Student Housing - Phase 1, Norfolk, VA**
Completion Date: January 2007
Contract Amount: \$ 21.8 Million
Owner: Old Dominion University Phone Number: (757) 683-4814
Willie Spencer
4401 Powhatan Drive
Norfolk, VA 23529
- (9) **Tidewater Community College Science Building, Virginia Beach, VA**
Completion Date: September 2007
Contract Amount: \$ 17.5 Million
Owner: Virginia Community College System Phone Number: (804) 819-4912
William M. Johnson, Capital Outlay Assistant Director
Facilities Management Services
101 North 14th Street, 16th Floor
Richmond, VA 23219
- (10) **Grassfield Area High School, Chesapeake, VA**
Completion Date: August 2007
Contract Amount: \$ 53.6 Million
Owner: Chesapeake Public Schools Phone Number: (757) 547-0013
Huntley Kendall
P. O. Box 16496
Chesapeake, VA 23328

1. Qualifications and Experience

RRMM Architects Clients for the Past 3 Years

- (1) **Western State Hospital, Staunton, VA**
Renovation of Building 118, 115 and 107
Owner: DMHMRSAS Phone Number: (804) 786-3926
Dick Fisher
109 Governor Street
Richmond, VA 23219

- (2) **Woodrow Wilson Rehabilitation Center, Fishersville, VA**
Renovation of Building 802
Owner: DMHMRSAS Phone Number: (540) 332-7133
Mr. Kerr Sloyer
28 Andrew Russell Lane
Fishersville, VA 22939

- (3) **Woodrow Wilson Rehabilitation Center, Fishersville, VA**
Renovation of Building 806, 30,000 Square Feet
Owner: DMHMRSAS Phone Number: (540) 332-7133
Mr. Kerr Sloyer
28 Andrew Russell Lane
Fishersville, VA 22939

- (4) **Carter/Ashley Dormitory & Watson Dining Hall, Woodrow Wilson Rehabilitation Center, Fishersville, VA**
Owner: DMHMRSAS Phone Number: (540) 332-7133
Mr. Kerr Sloyer
28 Andrew Russell Lane
Fishersville, VA 22939

- (5) **Term Contract, 2000-2001 and 2008 - Present, Various Locations, VA**
Provide full design and engineering services on a Term Contract.
Owner: DMHMRSAS Phone Number: (804) 786-3926
Dick Fisher
109 Governor Street
Richmond, VA 23219

- (6) **Central Virginia Training Center, Lynchburg, VA**
Condition Assessment
Owner: DMHMRSAS Phone Number: (804) 786-3926
Dick Fisher
109 Governor Street
Richmond, VA 23219

1. Qualifications and Experience

- (7) **Southeastern Virginia Training Center, Chesapeake, VA**
Condition Assessment
Owner: DMHMRSAS Phone Number: (804) 786-3926
Dick Fisher
109 Governor Street
Richmond, VA 23219
- (8) **Hollins Road Project, Roanoke, VA**
This is a multi-phase project with Phase I consisting of the design and construction of a 18,000 - SF, single-story facility.
Owner: Blue Ridge Behavioral Healthcare Community Services
Mrs. Traci Clark and Mrs. Marlene Bryant, Project Managers
301 Elm Avenue, SW, Roanoke, VA 24016
Phone Number: (540) 345-9841
- (9) **Burrell Center, Roanoke, VA**
Adaptive reuse of this 73,000 -SF center by renovating it into a office complex and outpatient clinic.
Owner: Blue Ridge Behavioral Healthcare Community Services
John Plichta, Project Manager
301 Elm Avenue, SW, Roanoke, VA 24016
Phone Number: (540) 345-9841
- (10) **Atwood Family Medical Center, Chesapeake, VA**
9,260 Square Foot Medical Office Building
Owner: Atwood Family Medical Center Phone Number: (757) 436-1234
Dr. Ronald Atwood,
108 Knells Ridge Boulevard
Chesapeake, VA 23320-4885

1. Qualifications and Experience

Paul Finch & Associates Clients for the Past 3 Years

- (1) **St. Mary's Home For Disabled Children, Norfolk, VA**
New 88,000 Square Foot Facility
Completion Date: 2005
Contract Amount: \$ 12 Million
Owner: St. Mary's Home For Disabled Children
William Giermak, C.E.O. Phone Number: (757) 622-2208
6171 Kempsville Circle
Norfolk, VA 23502

- (2) **Skillquest Renovation, City of Virginia Beach, VA**
Renovation and expansion of four activity rooms, a quiet room, and two handicapped accessible toilets with changing counters.
Completion Date: March 2002
Contract Amount: \$ 217,000
Owner: City of Virginia Beach Phone Number: (757) 468-2357
Pricilla M. Beede
Community Service Board Member
1237 White Birch Lane
Virginia Beach, VA 23456

- (3) **Psychiatric Day Care Treatment Center, VA Medical Center, Richmond, VA**
Renovation and modification of the existing psychiatric and drug/alcohol nursing units.
Completion Date: July 2003
Contract Amount: \$ 1.6 Million
Owner: VA Medical Center, Richmond, VA
Ken Reynolds Phone Number: (304) 429-6755
Project Engineer
1540 Spring Valley Drive
Fiscal Service (04)
Huntington, West Virginia 25704

- (4) **King George Clinic, Lorton, VA**
6,357 square foot, mental health, mental retardation and substance abuse service clinic and mental retardation day support activity center.
Completion Date:
Contract Amount: \$ 993,807
Owner: Rappahannock Area Community Services Board
Ronald W. Branscome Phone Number: (540) 899-4370
Executive Director
600 Jackson Street
Fredricksburg, Virginia 22401

1. Qualifications and Experience

(5) **Stafford Clinic, Stafford, VA**

11,113 square foot, mental health, mental retardation and substance abuse service clinic and mental retardation day support activity center.

Completion Date: 2005
Contract Amount: \$ 1.5 Million

Owner: Rappahannock Area Community Services Board
Ronald W. Branscome Phone Number: (540) 899-4370
Executive Director
600 Jackson Street
Fredricksburg, Virginia 22401

(6) **Psych Unit, VA Medical Center, Hampton, VA**

New 27,000 square feet inpatient psychiatry rooms and additional 7,576 square feet of new space to meet the VA Handbook 7610 space criteria.

Completion Date: Bidding Phase
Contract Amount: \$ 3.5 Million

Owner: VA Medical Center, Hampton, VA
Michael Hagan Phone Number: (757) 728-3132
VA Medical Center
Building 137
Hampton, VA 23667

(7) **ECRC Geri Psych, VA Medical Center, Hampton, VA**

Renovation of a portion of an existing nursing home with 16 beds into a geriatric psychiatric unit consisting of a nurse's station, a day/dining room, 8 beds and support spaces.

Completion Date: 2007
Contract Amount: \$ 547,716

Owner: VA Medical Center, Hampton, VA
Robert Capers Phone Number: (757) 728-3120
Contracting Officer
VISN 6 CAS (90C)
Building 27, Room 108
Hampton, VA 23667

(8) **Adult Day Care, Sentara Life Care Corporation, Norfolk, VA**

Renovation of an existing shopping center to provide adult day care to approximately sixty-five people per day.

Completion Date: 1998
Contract Amount: \$ 295,000

Owner: Sentara Life Care Corporation
Bruce Robertson Phone Number: (757) 892-5400
Vice President
251 Newton Road South
Norfolk, VA 23502

1. Qualifications and Experience

- (9) **West Wing, Sentara Virginia Beach General Hospital, Virginia, VA**
New 137,860 square foot west wing with 4-stories and 108 beds.
Completion Date: 2005
Contract Amount: \$ 29.1 Million
Owner: Sentara Virginia Beach Hospital Phone Number: (757) 395-8732
Jeff Garber (no longer there),
Facilities Department Manager
1060 First Colonial Road
Virginia Beach, VA 23456
- (10) **Feasibility Study for Two Intermediate Care Facilities for the Mentally Retarded (ICF-MR) for Chesterfield County, VA**
Budget Amount: \$ 64,789

1. Qualifications and Experience

Troutman Sanders Clients for the Past 3 Years

In the past three years, TSS has worked on the following PPEA projects of similar scope and size:

(1) **Charlotte County Correctional Facility**

The Commonwealth of Virginia recently selected the Team to proceed forward with Phase Two of the PPP process to design, build and operate the correctional facility. The prison is anticipated to house approximately 1500 medium-security prisoners.

(2) **City of Radford School Board**

The City of Radford School Board selected the Team through the PPP process to construct a new elementary school. The project size is approximately 16 million dollars.

(3) **Cumberland County School Board**

The Cumberland County School Board selected the Team through the PPP process to construct a new high school. The project size is approximately 35 million dollars.

(4) **George Mason University**

Troutman Sanders served as privatization consultant and legal counsel for PPP projects submitted by private developers to George Mason University.

(5) **Northern Virginia Forensic Laboratory**

The Commonwealth of Virginia selected the Team through the PPP process to construct the Northern Virginia Forensics Laboratory in Prince William County, Virginia. The project size is approximately 62 million dollars.

(6) **Virginia Performing Arts Center**

The City of Richmond selected the Team through the PPP process to construct and operate the Virginia Performing Arts Center. The project size is approximately 60 million dollars.

1. Qualifications and Experience

Teamwork

The design team of RRMM and Paul Finch & Associates have both work previously with W. M. Jordan Company on the following projects:

Projects with RRMM:

New Kent High School, New Kent County, Virginia

New 240,000 square foot, 1,400-student high school for New Kent County. Design features include the modern idea of developing a school within a school with a breakdown of four smaller areas called houses. Each house will be home to 350 students from one grade level. This philosophy minimizes student travel for core classes, allows students to stay within their house for a majority of the school day, and provides teachers, guidance counselors and assistant principals with the familiarity of a small school.

Scheduled Completion: September 2008

Contract Amount: \$42 Million

Renaissance Academy, Virginia Beach, Virginia

New 290,000 square foot school. With a capacity of 1,600 students in grades 6-12, the new facility will house the school division's alternative education programs including the Virginia Beach Central Academy, the Center for Effective Learning, Princess Anne Center for Pregnant Teens, the Open Campus Center and SECEP.

Scheduled Completion: August 2009

Contract Amount: \$54.4 Million

Grassfield High School, Chesapeake, Virginia

New 347,549 square foot high school in the Grassfield area of Chesapeake. Organized around the idea of a school within a school, the school is broken down into four smaller areas called houses, one for each grade level. The purpose of these houses is to give a sense of a smaller school community within the larger 2,200-student school.

Each house is home to five to six hundred students. This philosophy minimizes student travel for core classes, allows students to stay within their house for a majority of the school day, and provides teachers, guidance counselors and assistant principals with the familiarity of a small school.

Completed: August 2007

Contract Amount: \$53.6 Million



Projects with Paul Finch & Associates:

Sentara Belleharbour Medical Office Building, Suffolk, Virginia

This project is a design/build comprehensive outpatient medical campus located in the northern part of Suffolk. The first phase includes a three-story, 75,000 square-foot facility offering a state-of-the-art full service 24-hour emergency department, advanced diagnostic imaging, a laboratory, physical therapy, a sport medicine center, and primary and specialty physician offices.

Scheduled Completion: July 2008

Contract Amount: \$15.3 Million

1. Qualifications and Experience

CHKD Princess Anne Medical Office Building, Virginia Beach, Virginia

New 63,325 square foot medical office building and ambulatory surgery center for Children's Hospital of the King's Daughters at their Princess Anne campus in Virginia Beach, Virginia.

Scheduled Completion: August 2008

Contract Amount: \$15.5 Million

CHKD Medical Office Building - Oakbrooke, Chesapeake, Virginia

New 61,000 square foot medical office building for Children's Hospital of the King's Daughters at their Oakbrooke campus in Chesapeake, Virginia.

Scheduled Completion: September 2009

Contract Amount: \$14 Million

Chesapeake General Hospital - Additions and Renovations, Chesapeake, Virginia

Chesapeake General is a not-for-profit hospital providing state of the art health care for the growing population in and around Chesapeake. W. M. Jordan Company provided both preconstruction and construction services for this phased expansion project.

Modifications include a 47,840 square foot, three-story South Building Addition, as well as the Women's Center Addition. Renovations were completed on the South Building, as well as the Nursing Unit. Engineering Support Services was expanded to accommodate the increased size of the hospital. Modifications include a new MRI system. All work was performed while the hospital remained fully operational.

Completed: December 2004

Contract Amount: \$21 Million



Chesapeake General Hospital, Chesapeake, VA

1. Qualifications and Experience

Point of Contact:

- 1 d. *Provide the names, addresses, and telephone numbers of persons within the firm or consortium of firms who may be contacted for further information.*

Contractor

W. M. Jordan Company
C. J. "Skip" Smith, III
Vice President
11010 Jefferson Avenue
P. O. Box 1337
Newport News, Virginia 23601-0337
757-596-6341
ssmith@wmjordan.com

Principal Architect

RRMM Architects
Dan Hickok
Principal/Architect
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Norfolk, Virginia 23510
757-622-2828
dhickok@rrmm.com

Consulting and Legal Services

Troutman Sanders Strategies
Clark H. Lewis
Principal - Virginia
1001 Haxall Point
Richmond, Virginia 23218-1122
804.697.1474
clark.lewis@troutmansanders.com

1. Qualifications and Experience

Financial Statement:

- 1 e. *Provide a current or most recently audited financial statement of the firm or firms and each partner with an equity interest of twenty percent or greater.*

W. M. JORDAN COMPANY, INCORPORATED

FINANCIAL STATEMENTS

Upon request, we will furnish audited financial statements under separate cover.

To request a audited financial statement, contact:

W. M. Jordan Company
C. J. "Skip" Smith, III
Vice President
11010 Jefferson Avenue
P. O. Box 1337
Newport News, Virginia 23601-0337
757-596-6341
ssmith@wmjordan.com

Conflicts of Interest:

- 1 f. *Identify any persons known to the proposer who would be obligated to disqualify themselves from participation in any transaction arising from or in connection to the project pursuant to The Virginia State and Local Government Conflict of Interest Act, Chapter 31 (§ 2.2-3100 et seq.) of Title 2.2.*

W. M. Jordan Company is unaware of anyone on our team who would be obligated to disqualify themselves from participation in any transaction arising from or in connection to the project pursuant to the Virginia State and local Government Conflict of Interest Act.

1. Qualifications and Experience

Staffing:

- 1 g. *Identify proposed plan for obtaining sufficient numbers of qualified workers in all trades or crafts required for the project.*

The Team's contractor, W. M. Jordan Company, will lead the effort to ensure sufficient and qualified workers will be provided.

W. M. Jordan Company's Subcontractor Procurement

Having been in business for over 50 years, one of W. M. Jordan Company's greatest strengths is our knowledge and relationship with the local subcontractor market. We have worked with the majority of the subcontractors and suppliers throughout the Commonwealth of Virginia and are very familiar with their qualifications. We also incorporate SWaM certified subcontractors into our overall subcontractor procurement process (Please see item 1 i and 4 f for our commitment to SWaM and a description of our SWaM Program). Because W. M. Jordan Company is the largest building contractor in Virginia, we are also the largest vendor of many of these subcontractors. This routinely translates into significant cost savings for the Owner. Below is a list of criteria we use when pre-qualifying subcontractors.

- Previous experience with W. M. Jordan Company
- Financial qualifications
- Experience with similar type facilities
- MBE/WBE/SBE status (SWaM)
- State license qualifications
- Safety record and EMR for the last three years
- Contractor references
- Trade references
- Litigation experience (if any)
- Resumes of Project Managers and Superintendents
- Resumes and background history of ownership
- Previous experience with this client (if any)
- Previous experience with other Commonwealth of Virginia work
- Disbarment status on federal, state and local agency work (if any)

Our subcontractor database allows us to match a subcontractor's ability to the scope of a particular project. We ensure that we will receive at least three bids for all trades from qualified subcontractors. Using only qualified contractors allows us to meet the Owner's expectations for quality, timely completion and budget control.

1. Qualifications and Experience

Training:

- 1 h. *Provide information on any training programs, including but not limited to apprenticeship programs registered with the U.S. Department of Labor or a State Apprenticeship Council, in place for employees of the firm and employees of any member of a consortium of firms.*

W. M. Jordan Company, Inc.

The W. M. Jordan Team is committed to the relentless pursuit of excellence. This commitment is the foundation of a corporate culture based on trust, integrity, and responsibility, with an emphasis on quality, fiscal responsibility and mutual respect. W. M. Jordan empowers our people to become leaders, take advantage of change and opportunity and use ingenuity to provide solutions to the challenges inherent in any project. Our corporate structure allows the most experienced leaders to spend time making key decisions that only they can while mentoring newer, less experienced associates on their way up the ladder of responsibility and we offer internships for college students interested in pursuing a career in construction.

Training and development opportunities are regularly offered at our “WMJ University” facility. Training programs both mandatory and optional are designed to develop and enrich the lives of our employees both personally and professionally. Some of the training programs we offer are:

- “Building Leadership”
- “Manage Your Professional Image”
- “Understanding Certificates of Insurance”
- “Project Management Administration”
- “Communication Skills”
- “Project Scheduling”
- “Protect Yourself From Identity Theft”
- “Sharpen Your Skills: Manage Your Stress Before It Manages You”

We also offer training programs to subcontractors, such as our “Building With W. M. Jordan”. The program began in August 2007 as a communication tool to improve jobsite communications. Well over 80 companies have attended to date, including both SWaM and non-SWaM subcontractors.

Safety is of the utmost importance to W. M. Jordan Company, a fact that we emphasize to employees and subcontractors daily. We require on site safety orientation and training meetings for all subcontractors for each project and offer awards to those subcontractors who best practice and exemplify proper safety requirements and policies. Each Monday morning a progress meeting is held where all projects are discussed, including problems encountered and solutions reached. Our Director of Safety, Scott Sutton, reports on the safety status of the project sites, shows examples of good and bad safety practices from across the country as a learning tool, and offers tips, techniques, and problems to watch out for. This meeting is attended by all the Executives, Project Managers, Superintendents, Project Engineers, and other staff. For information on our Safety Program, please see item 1 k.

1. Qualifications and Experience

SWAM Commitment:

- 1 i. *Provide information on the level of commitment by the firm or consortium of firms to use Department of Minority Business Enterprise certified firms in developing and implementing the project.*

W. M. Jordan Company, Inc.

Utilization of Subcontractors Certified by The Department of Minority Business Enterprise

W. M. Jordan Company understands the importance of including certified Small, Minority owned, and Women-owned businesses in the construction of the Southeastern Virginia Training Center and Community Based Homes. Through our extensive experience with major construction projects, W. M. Jordan Company has developed the relationships necessary to identify capable SBE/MBE/WBE firms, and manage this component of the Project with our standard level of excellence. W. M. Jordan Company plans to meet or exceed the SWaM participation goal for the Southeastern Virginia Training Center Project.

W. M. Jordan Company's full-time SWaM Program Manager, Sharon Rheinhart, helps incorporate SWaM subcontractors as a component of our overall Procurement Process. Therefore, all communications to the subcontractor community will apply to the SWaM business community. In addition, W. M. Jordan utilizes relationships with the following organizations to enhance our communications with the SWaM business community:

Department of Minority Business Enterprise (DMBE) – W. M. Jordan Company utilizes the Department of Minority Business Enterprise database to identify SWaM firms. In addition, W. M. Jordan Company's SWaM Program Manager serves as liaison between non-certified Subcontractors and DMBE to assist in the certification/re-certification process.

Virginia Minority Supplier Development Council (VMSSDC) – W. M. Jordan actively participates in Contractor "match maker" events held by VMSSDC.

Metropolitan Business League (MBL) – W. M. Jordan is a corporate supporter of MBL and will seek opportunities to communicate with MBL member companies regarding the Southeastern Virginia Training Center Project.

Virginia Asian Chamber of Commerce (VACC) – W. M. Jordan supports and has sponsored procurement events for AABAC.

Central Virginia Business and Construction Association (CVBCA) – W. M. Jordan supports and speaks at CVBCA Quarterly Meetings in order to inform its members of upcoming contracting opportunities.

Greater Virginia Contractors Association (GVCA) – W. M. Jordan supports and speaks at GVCA Quarterly Meetings in order to inform its members of upcoming contracting opportunities.

W. M. Jordan is familiar with the leadership of the above organizations, and organizes informational presentations for their members.

In addition W. M. Jordan attends meetings for the Hispanic Chamber of Commerce, the Korean American Society of Greater Richmond and the National Association of Minority Contractors.

1. Qualifications and Experience

W. M. Jordan Company understands the leadership role our company must play in improving participation levels of SBE/MBE/WBE companies in the major construction projects underway in our Commonwealth. W. M. Jordan is confident that there is sufficient time, and we have the ability to organize this effort with the Project Team and create successful partnerships while attaining this important goal.

To establish guidelines to increase the opportunities for utilization of Small, Woman-owned and Minority-owned businesses in the wide array of contracting opportunities available on this project, W. M. Jordan Company is committed to taking a proactive approach to our SWaM Participation Plan.

Communicate

W. M. Jordan will implement to notify the SWaM business community about projects and the opportunity for their participation. These efforts include, but are not limited to, the following:

- Advertising in area newspapers
- Posting advertisements and solicitations through the SBA's SubNet Program on the World Wide Web
- Advertising with F.W. Dodge, Reed Construction Data and the Builder's Exchange in Norfolk, Newport News and Richmond
- Soliciting subcontractors using our in-house SWaM Database
- Contacting minority organizations.
- Holding forums to introduce the project to the community and explaining the timetable of the project
- Contacting the organizations listed on the previous page with advertisements for Requests for Proposals

In addition to these efforts, W. M. Jordan Company will look at other ways to increase minority participation on this project. These may include breaking various bid packages into smaller contracts to attract qualified MBE contractors who may lack the financial resources to perform larger work items, and/or entering into a Mentor/Protégé or Joint Venture Agreement with a minority-owned business.

- Developing and maintaining the SWaM Database of SBE, MBE and WBE concerns from all possible sources.
- Ensuring that procurement packages are structured to permit SBE, MBE and WBE concerns to participate to the maximum extent possible.
- Assuring inclusion of SBE, MBE and WBE concerns in all solicitations for products or services, which they are capable of providing.
- Reviewing solicitations to remove statements, clauses, etc. which may tend to restrict or prohibit SBE, MBE and WBE participation.

1. Qualifications and Experience

- Ensuring periodic rotation of potential subcontractors on bidders lists.
- Ensuring the establishment and maintenance of records of solicitations and subcontract award activity.
- Monitoring attainment of proposed goals.
- Preparing and submitting required periodic subcontracting reports.
- Coordinating contractor's activities during the conduct of compliance reviews by Federal agencies.
- Periodically reviewing the results of the Company's Subcontracting Plan with management.

Goals, Monitoring and Reporting

W. M. Jordan's goal is to increase opportunity for and utilization of SBE, WBE, and MBE on all our Projects. Through this Plan we will become more and more aware of the SBE, WBE, and MBE firms in Virginia, their specialties and their capabilities. Project by project we hope to develop relationships with these firms, which will lead to the economic growth and success of all parties involved.

In order to monitor the success of our Plan, as well as the success of identifying more minority firms, W. M. Jordan will provide SWaM Reporting as required by DGS. W. M. Jordan Company is dedicated to this SWaM Participation Plan and it is important to note that any and all relationships with minority-owned businesses that W. M. Jordan enters into will be fair and legitimate. "Pass-throughs" will not be tolerated.

RRMM Architects

RRMM Architects, a certified Small Business Enterprise, has a staff of more than 105, of which 35% are women and 18% are African-American or other Minorities. We are an equal opportunity employer and encourage minority and small business participation at all levels. In the past year, approximately 34% of our business has gone to small, women-owned, and minority-owned businesses. We make every effort to utilize the services of Small, Minority and Woman Owned Businesses whenever possible and have ongoing business relationships with small, minority-owned and women-owned businesses.

- RRMM is registered with DMBE
- RRMM is SWAM certified SBE # 652673
- RRMM is registered with eVA

1. Qualifications and Experience

Paul Finch & Associates

Paul Finch & Associates, P.C. (PF&A) is a small business architectural firm. As a small business enterprise, PF&A regularly teams with other small businesses.

Additionally, PF&A strongly believes in supporting both minority and women-owned businesses. PF&A makes every effort to utilize women-owned and minority-owned businesses as a part of our architectural marketing team and in the commercial industry; through employment, retention, promotion, subcontracting or joint ventures in city, state, federal, and private contracts, or a combination thereof. PF&A has ongoing business relationships with small, minority-owned and women-owned businesses.

- PF&A is registered with DMBE
- PF&A SWAM certified SBE # 6792S
- PF&A is registered with eVA

Troutman Sanders Strategies' Minority Commitment

Troutman Sanders Strategies embraces diversity as a cornerstone of its future. It means, in part, a commitment by all to a shared vision and the establishment of a workplace environment that is fully inclusive. When we partner with other companies to develop projects or implement business objectives, Troutman Sanders Strategies' commitment to diversity takes further shape. The firm takes full advantage of the knowledge and talents of a multicultural team in order to meet and exceed client expectations, and to meet the firm's obligation to provide the broadest possible range of opportunities to the members of the communities served by the firm.

1. Qualifications and Experience

Qualifications:

- 1 j. *For each firm or major subcontractor that will perform construction and/or design activities, provide the following information:*
- (1) *A sworn certification by an authorized representative of the firm attesting to the fact that the firm is not currently debarred or suspended by any federal, state or local government entity.*
 - (2) *A completed qualification statement on a form developed by the Commonwealth that reviews all relevant information regarding technical qualifications and capabilities, firm resources and business integrity of the firm, including but not limited to, bonding capacities, insurance coverage and firm equipment. This statement shall also include a mandatory disclosure by the firm for the past three years any of the following conduct.*
 - (A) *bankruptcy filings*
 - (B) *liquidated damages*
 - (C) *finances, assessments or penalties*
 - (D) *judgments or awards in contract disputes*
 - (E) *contract defaults, contract terminations*
 - (F) *license revocations, suspensions, other disciplinary actions*
 - (G) *prior debarments or suspensions by a governmental entity*
 - (H) *denials of prequalification, findings of non-responsibility*
 - (I) *safety past performance data, including fatality incidents, "Experience Modification Rating," "Total Recordable Injury Rate" and "Total Lost Workday Incidence Rate"*
 - (J) *violations of any federal, state or local criminal or civil law*
 - (K) *criminal indictments or investigations*
 - (L) *legal claims filed by or against the firm*

Please see Appendix B for W. M. Jordan's and RRMM Architects' completed *Commonwealth of Virginia Standard Form For Contractor's Statement of Qualifications*.

1. Qualifications and Experience

Worker Safety Programs:

- 1 k. ***Work Safety Programs:*** Describe work safety training programs, job-site safety programs, accident prevention programs, written safety and health plans, including incident investigation and reporting procedures.

W. M. Jordan Company, Inc.

W. M. Jordan Company is proud to have one of the most enviable safety records in the nation. In fact, our Experience Modification Rate (EMR) is consistently less than the national average of 1.00 for all construction companies.. This rating reduces the cost of our worker’s compensation, thus reducing costs to the Owner. The company’s result of requiring safe work performance can also be measured by the fact that there have been only five lost workday cases in the past five years - less than one case per year.

Year	EMR	Number of Recorded Accidents	Restricted Duty Accidents	Lost Time Accidents	Total Manhours
2008	.79	6	4	0	694,817
2007	.79	5	4	0	708,776
2006	.74	20	12	0	693,125
2005	.65	20	10	3	715,093
2004	.56	20	13	2	695,763

Program Administration

Scott Sutton, Director of Safety, administers W. M. Jordan Company’s safety program. Two full-time Safety Managers, one based from our Newport News headquarters and the other from our Richmond office, spend all of their time visiting each project site, providing oversight and training for W. M. Jordan Company’s superintendents and subcontractors. We also employ a retired Labor & Industry inspector three days per week with an emphasis on higher-risk jobs such as those with difficult excavations or higher elevations. This qualified team of safety professionals is dedicated to reducing the number of injuries and citations by the Occupational Safety and Health Administration (OSHA), Virginia Occupational Safety and Health (VOSH), and the Department of Labor and Industry. The safety of our workers is paramount.

Program Documentation

A representative from our Safety Team visits each jobsite periodically, with frequency determined by the complexity of the project, the stage of construction, and the safety level of the subcontractors. Typically, documented safety inspections of each jobsite are conducted at least weekly. During these visits, the Safety Manager utilizes our Jobsite Safety Checklist. This document requires that a rating of “Excellent”, “Satisfactory” or “Unsatisfactory” be given to each of thirty-two areas on the jobsite. The project is then given an overall rating of Excellent, Good, Fair, or Poor. All projects that receive an Excellent rating are recognized each week, providing peer support and motivation for improved safety practices for all. All forms are completed on-line and are posted through the company Intranet for distribution to the President, Director of Safety, Executive Vice President, Project Executive and Project Manager. This documentation remains posted on-line for the duration of the project, and may be accompanied by digital pictures documenting specific safety concerns or best practices.

1. Qualifications and Experience



Director of Safety

As Director of Safety, Scott Sutton is responsible for development, implementation and monitoring of current jobsite safety programs including Tool Box Talks, development and monitoring of the Drug-Free Work Place Program, and mentoring Safety Managers and Project Superintendents. Scott is a major part of our Quality Assurance Program. Our subcontractors and competitors throughout Virginia have consistently recognized and respected his thorough approach to detail in job safety during the life cycle of a project.

Scott has been Chairman of the AGC of Virginia's Loss Control Committee for the past 15 years and a member of the organization for over 17 years. He was instrumental in developing and producing the AGC of Virginia's Model Safety and Health Manual, a program built in coordination with the AGC of America. This manual is available to all companies who are interested in improving jobsite safety.

Training

W. M. Jordan requires mandatory drug-testing for 100% of all new hires, following all accidents and injuries, and for probable cause. All W. M. Jordan Superintendents are OSHA Ten Hour trained, and all have completed first aid and CPR training. The Project Superintendent conducts a safety orientation with each new employee on basic safety procedures, company policies such 100% eye wear protection on all sites, and special requirements of the project. Each week, W. M. Jordan Superintendents conduct a safety meeting on a topic appropriate to the current phase of work at their job site. These safety meetings are mandatory for everyone on this site, and there is an attendance list signed by each attendee. In addition, training on trends and special topics is conducted at quarterly meetings for project managers, superintendents, foremen, estimators and lead operators.



Emergency Procedures

Procedures vary with the owner, the jobsite and locations. We have written procedures in our Field Operations Manual for procedures appropriate to the level of the emergency. Our personnel are trained in fighting of fires in their incipient stages, building evacuations and post incident staging procedures.

Safety Reporting and Communications

Reporting is done throughout the company as safe work goals are met, or as incidents occur. We have an open book policy; any employee can inquire at any time about our performance and incidence rates. Several of our jobs have monthly printed and bound progress reports, in which safety performance is documented. Daily Jobsite Safety checklists for all projects are posted and available for review at any time on our company Intranet.

Working with Subcontractors

W. M. Jordan Company has a long standing relationship with many subcontractors in the region. We carefully select our contractors based upon a proven safe work record and their

1. Qualifications and Experience

relationship with us. Communication between the subcontractor, the Project Manager, and the Superintendent is important. In addition to a preconstruction meeting with the Project Manager after the subcontractor is selected, the Project Superintendent holds a preparatory meeting two weeks prior to the subcontractor going on-site. During this meeting, each subcontractor is briefed on their role in the project, our expectations, equipment needs, and procedures. They review the plans and specifications, discuss expectations for behavior, and are advised that they will be held accountable for their actions on the project site. They are also made aware of the importance of safety during the entire project. In effect, our team guides and coaches the tradespeople in proper safety techniques.

Coach, Counsel, Confront

Our three-tiered **Coach, Counsel, Confront** approach to managing safe operations has proven very effective in minimizing violations.

Coach: The Project Superintendent conducts a safety review, or Jobsite Hazard Analysis, at the beginning of a project. Before construction begins, the Superintendent conducts a preparatory meeting with each trade subcontractor. Safety is a major topic at this meeting, during which the Superintendent coaches the subcontractor foreman about appropriate safety practices for his specific job.

Counsel: When satisfactory performance standards are not being met, we stop the action that cannot be allowed and review the proper work procedure with the individual involved, and the appropriate foreman.

Confront: This is the disciplinary phase, during which an individual worker may be suspended from working on any W. M. Jordan Company project site for up to three working days. The subcontracting firm's leadership is notified and involved, which often leads to increased training opportunities.

Violations Policies

Employee recognition and disciplinary actions are documented with written reports to employee files as appropriate. Disregard for established safe operating procedures can lead to economic penalties, demotions, delayed promotions, retraining where possible, and dismissals.

Incentives and Rewards

To encourage active participation in our safety program, we have established the *Subcontractor of the Month Award* and the *Subcontractor of the Year Award*. The Project Superintendent evaluates the safety performance on all subcontractors on their specific jobsite for the given month. If, and only if, a subcontractor foreman has truly exhibited an outstanding performance, or made an "above the minimum or expected effort" with regards to safety, is the award to be given. This may include a gift certificate accompanied with a letter to their home so their family can enjoy their success, with a copy to their employer. Additionally, the recipients of the monthly award are considered for the yearly award.

1. Qualifications and Experience

- 1.i. ***Virginia Code 22.1-296.1C provides: "Prior to awarding a contract for the provision of services that require the contractor or his employees to have direct contact with students, the school board shall require the contractor and, when relevant, any employee who will have direct contact with students, to provide certification that (i) he has not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child; and (ii) whether he has been convicted of a crime of moral turpitude." Identify the proposed plan for complying with the intent of Va. Code § 22.1-296.1C (whether or not the statute applies to the client Agency) if the contractor or its employees or subcontractors, will have direct contact with students.***

The W. M. Jordan Team has reviewed Virginia Code 22.1-296.1C and to the best of it's knowledge and belief, believes the code section is not applicable to the proposed project.

2. Project Characteristics

- 2 a. *Provide a description of the project, including the conceptual design. Describe the proposed project in sufficient detail so that type and intent of the project, the location, and the communities that may be affected are clearly identified.*

The W. M. Jordan Team is submitting an On-Site and an Off-Site plan for updating the SEVTC campus and providing community based homes throughout the Hampton Roads region. The On-Site plan will involve the new construction of five 4-bed homes and eleven 5-bed homes in an undeveloped area of the SEVTC campus totaling 75 beds. The Off-Site plan will involve construction of 18 homes throughout the region consisting of twelve 8-bedroom ICF homes and six 6-bedroom MR homes.

On-Site Homes

Houses on the SEVTC Campus

To replace the institutional appearance, new residential homes of 4 and 5 bed capacity will be constructed in a new neighborhood in a primarily undeveloped area of the SEVTC campus. All residential buildings, except Buildings 28 and 29 will be demolished under this plan. Buildings 28 and 29 will be utilized for offices and program spaces but will not be a part of this project.

The new neighborhood will consist of five 4-bed homes and eleven 5-bed homes. The homes will have a variety of materials on the exterior and some homes will be mirrored to provide a diversified look to the neighborhood. In addition, the WMJ Team will work with DGS and the Agency to renovate, if required, existing buildings that will be necessary to meet the service needs of the existing facility.

On-Site Housing Site Plan at SEVTC

The SEVTC site plan is arranged as a typical neighborhood with cul-de-sacs. The roadway system is arranged so that staff parking is in the rear of the home with the front of the homes set up as a residential street with driveways and sidewalks. Staff and visitor parking is separated to provided a non-institutional appearance to the front of the homes. The five 4-bed and eleven 5-bed homes are arranged with ample landscaped yard areas and the entire neighborhood is separated from the remainder of the SEVTC campus.

Please see size 8 1/2" x 11" set of On-Site Housing Construction Drawings in Appendix C.

2. Project Characteristics

Off-Site Houses within the Hampton Roads Region

W. M. Jordan Team will work with the local CSBs to locate 18 building sites within the Hampton Roads region and build twelve 8-bedroom and six 6-bedroom homes.

Community Based Homes Site Plan

The new work site plans are prototypical layouts arranged for a residential neighborhood. Staff parking is located in the rear of the home with the front of the homes set up on a residential street with driveways and sidewalks. Staff parking is separated to provide a non-institutional appearance to the front of the homes. The home will be arranged with ample landscaped yard areas.

Community-Based Home Floor Plan

The new 6-bed community homes are configured to look like a residential home.

The entry opens into the dining room and the living room with an adjacent kitchen and pantry. There is a separate family room for private visitation with family members and in-home activities. The staff workstation includes an area for lockers, workstations, and medication storage. The sleeping area includes private bedrooms with closets for patient clothing, a tub room and a shower room with full handicapped facilities. The support areas include seasonal clothes storage, laundry facility, equipment storage, clean linen and utility, and housekeeping. The homes will include covered screen porches and covered entrance adjacent to the driveway for pick-up and drop-off of residents.

Please see size 8 1/2" x 11" set of On-Site Housing Construction Drawings in Appendix C.

2. Project Characteristics

Off-Site Houses within the Hampton Roads Region

The new 8 bed community homes are configured to look like a residential duplex home. The entry of each duplex living unit opens into the dining room and the living room with an adjacent kitchen and pantry. There is a separate family room for private visitation with family members and in-home activities. The staff workstation includes an area for lockers, workstations, and medication storage. The sleeping area includes private bedrooms with closets for patient clothing, a tub room and a shower room with full handicapped facilities. The shared support areas include seasonal clothes storage, laundry facility, equipment storage, clean linen and utility, and housekeeping. The homes will include covered screen porches and a covered entrance adjacent to the driveway for pick-up and drop-off of residents.

The duplex is configured so that each 4 bed residential unit has its own entry with a staff/service entry located in the area connecting the two living units. The area connecting the two living units will be used for pick-up and drop-off of residents from the driveway and can also be used for deliveries and service entry. The area connecting the two living units will include service and storage areas to be shared by both duplex living units.

Please see size 8 1/2" x 11" set of On-Site Housing Construction Drawings in Appendix C.

2. Project Characteristics

2 b. *Identify and fully describe any work to be performed by the public entity.*

The W. M. Jordan Team desires and anticipates active involvement by DGS, DMHMRSAS, and CSBs during the design and construction phases of the project. The W. M. Jordan Team anticipates DGS performing the following:

- Design review and approval
- Programming input and performance requirements during the Phase II PPEA proposal process and interim and comprehensive agreement negotiations
- Active involvement, participation and oversight throughout the construction process
- Administration/pay application review, approval and acceptance

2 c. *Include a list of all federal, state and local permits and approvals required for the project and a schedule for obtaining such permits and approvals.*

The On-Site project at the SEVTC site requires Bureau of Capital Outlay Management (BCOM) approval. The BCOM process requires a preliminary submission for which BCOM has four weeks to review, and a working drawing submission for which BCOM receives four weeks for review.

The Off-Site homes being constructed in the Hampton Roads community will require the following local permits:

- Plan Review Fee New Construction
- Building Permit Fee
- Land Disturbance Permit
- A final approved site plan is required to be submitted with the building plans. The site plan review period is approximately 45 days.
- Building Plan review typically takes 15 days, in addition to the site plan review.

Above are typical permit requirements for each individual locality. If the Commonwealth has any additional permit requirements, those requirements will be stated in the general conditions of the specifications.

At the SEVTC site, DGS should not incur any HRSD Tap Fees. At the off-site locations, local utility connection fees will be required by each individual city or county.

2 d. *Identify any anticipated adverse social, economic and environmental impacts of the project. Specify the strategies or actions to mitigate known impacts of the project. Indicate if environmental and archeological assessments have been completed.*

We do not anticipate any significant adverse social, economic or environmental impacts arising from this project. Utilizing its extensive experience in executing such projects, the W. M. Jordan Team will ensure that all necessary and reasonable steps are taken so to avoid any anticipated adverse, social, economic and environmental impacts to the project.

2. Project Characteristics

2 e. *Identify the projected positive social, economic and environmental impacts of the project.*

The primary benefit to the Commonwealth is to get residents out into the community and to replace cottages at SEVTC that may be considered in serviceable condition, but are aged and significantly deficient with regards to utilities and systems, floor areas, finishes and current code compliance. In addition, the majority of the casework, doors, windows, fixtures, wiring and other systems in the existing residential cottages are original and experience chronic clogging, leaking and are in need of repairs. As set forth above, the W. M. Jordan Team proposal will provide a combination of 4, 5, 6 and 8-bedroom homes. The homes will have differing exterior materials and styles that will present and support a neighborhood image. Most importantly, the homes at the SEVTC Campus and in various localities in the region will have a functionally efficient, state of the art design that will lead to the overall enjoyment and enhancement of core services for center residents, their families and staff.

The economic impact from the replacement of the homes at the SEVTC Campus and the addition of the community-based homes will consist of the creation of new jobs and the generation of new tax revenues for state and local governments. The benefits, (direct and indirect) will begin with construction and continue throughout the long-term use and operation of the SEVTC and the community based residences.

Additional social, economic and environmental impacts for this project are more fully described in Section 4 of this proposal.

2 f. *Identify the proposed schedule for the work on the project, including the estimated time for completion.*

Please refer to our separate binder entitled "Section 3 - Project Financing and Other Proprietary Information", for our response to item 2f.

2 g. *Identify contingency plans for addressing public needs in the event that all or some of the project is not completed according to the projected schedule.*

The W. M. Jordan Team has an excellent reputation for delivering technically challenging projects on time and on budget. We utilize sophisticated scheduling tools and require that all members of our team provide short term two week look ahead schedules and the master schedule is updated monthly. When planning and forecasting upcoming activities, W. M. Jordan Company will follow-up on materials scheduled for delivery, which if delayed could negatively impact project schedules. This follow-through reinforces to our subcontractors that maintaining the project schedule is of the utmost importance on our projects. In the unfortunate event that significant delays do occur, the W. M. Jordan Team immediately reevaluates the schedule and adjusts the schedule to help mitigate the delay. This adjustment can come from a variety of avenues such as: a revised construction sequence, extended work week/hours, and in some cases supplemental crews. Ultimately a revised schedule is issued showing the delay and the course of action taken to mitigate the delay.

2. Project Characteristics

- 2 h. *Propose allocation of risk and liability for work completed beyond the agreement's completion date, and assurances for timely completion of the project.***

W. M. Jordan Company is prepared to offer performance guarantees and penalties relative to the performance of our work. We will sign a Guaranteed Maximum Price (GMP) contract with the Commonwealth of Virginia. This GMP process will be in an "open book" format and W. M. Jordan Company will provide a payment and performance bond if required.

W. M. Jordan Company has a history of being on time and on budget. In the event of a delay, we immediately reevaluate the schedule and adjust the schedule to help mitigate the delay. This adjustment can come from a variety of avenues such as: a revised construction sequence, extended work week/hours, and in some cases supplemental crews. Ultimately a revised schedule is issued showing the delay and the course of action taken to mitigate the delay.

Also please see item 2 j for further information.

- 2 i. *State assumptions related to ownership, legal liability, law enforcement and operation of the project and the existence of any restrictions on the public entity's use of the project.***

The W. M. Jordan Team's conceptual proposal consists of design and construction services to replace residential cottages at the SEVTC Campus and in the various localities in the region. The residential cottages the Team proposes to build are for the use of the Commonwealth of Virginia and DMHMRSAS. Accordingly, the W. M. Jordan Team contemplates no restrictions on usage. In addition, legal liability, law enforcement and operation will continue to be the responsibility of the Commonwealth of Virginia and DMHMRSAS.

- 2 j. *Provide information relative to phased or partial openings of the proposed project prior to completion of the entire work.***

This project lends itself to phased completion and the Project Team will work with DGS and DMHMRSAS to schedule the project in a manner that is sensitive to the requirements and needs of the campus, it's residents and staff, thus working to ensure the completion of a schedule that meets or exceeds expectations. We understand there is sufficient bed capacity currently on site to allow us to build new cottages without impacting the current operation.

- 2 k. *List any other assumptions relied on for the project to be successful.***

Please refer to item 2 l. below.

- 2 l. *List any contingencies that must occur for the project to be successful.***

The W. M. Jordan Team understands that the Commonwealth's current budget allocates \$23,768,000 to rebuild and resize the SEVTC to a 75-bed facility to serve profound and severely disabled clients. In addition, the budget allocates \$8,438,160 to build, acquire, or renovate twelve community-based Intermediate Care Facilities and six MR homes in Health Planning Region V.

3. Project Financing

- 3 a. Provide a preliminary estimate and estimating methodology of the cost of the work by phase, segment, or both.**

For our response to 3a, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

- 3 b. Submit a plan for the development, financing and operation of the project showing the anticipated schedule on which funds will be required. Describe the anticipated costs of and proposed sources and uses for such funds, including any anticipated debt service costs. The operational plan should include appropriate staffing levels and associated costs. Include any supporting due diligence studies, analyses or reports.**

For our response to 3b, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

- 3 c. Include a list and discussion of assumptions underlying all major elements of the plan. Assumptions should include all fees associated with financing given the recommended financing approach. In addition, complete disclosure of interest rate assumptions should be included. Any ongoing operational fees, if applicable, should also be disclosed as well as any assumptions with regard to increases in such fees.**

For our response to 3c, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

- 3 d. Identify the proposed risk factors and methods for dealing with these factors.**

For our response to 3d, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

- 3 e. Identify any local, state or federal resources that the proposer contemplates requesting for the project. Describe the total commitment, if any, expected from governmental sources and the timing of any anticipated commitment. Such disclosure should include any direct or indirect guarantees or pledges of the Commonwealth's credit or revenue.**

For our response to 3e, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

- 3 f. Identify the amounts and the terms and conditions for any revenue sources.**

For our response to 3f, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

- 3 g. Identify any aspect of the project that could disqualify the project from obtaining tax exempt financing.**

For our response to 3g, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information".

For the responses to items 3a thru 3g above, please refer to our Financial Proposal provided in a separate binder entitled "Section 3 - Project Financing and Other Information."

4. Project Benefit And Compatibility

Project Benefit and Compatibility Overview

The W. M. Jordan Team is proud to submit this Conceptual Proposal to provide architectural and construction services to replace residential cottages at the SEVTC campus and to build 18 community-based homes. As set forth in Sections 2 and 3 of the proposal, we are confident that the submission will: (1) meet the critical needs and mission of DMHMRSAS, DGS, and the Commonwealth; (2) enhance community benefits for the City of Chesapeake and the region and (3) lead to stable and diverse employment opportunities for the foreseeable future.

- 4 a. *Identify community benefits, including the economic impact the project will have on the Commonwealth and local community in terms of amount of tax revenue to be generated for the Commonwealth and political subdivisions, the number of jobs generated for Virginia residents and level of pay and fringe benefits of such jobs, the training opportunities for apprenticeships and other training programs generated by the project and the number and value of subcontracts generated for Virginia subcontractors.***

The W. M. Jordan Team understands that the Commonwealth's current budget allocates \$23,768,000 to rebuild and resize the SEVTC to a 75-bed facility to serve profound and severely disabled clients. In addition, the budget allocates \$8,438,160 to build, acquire, or renovate twelve community-based Intermediate Care Facilities and six MR homes in Health Planning Region V.

The W. M. Jordan Team's Conceptual Proposal consists of design and construction services to replace residential cottages at the SEVTC site and to build 18 community-based homes in the Hampton Roads region. The primary benefit to the Commonwealth is to relocate residents out into the community and to replace cottages that may be considered in serviceable condition, but are aged and significantly deficient with regards to utilities and systems, floor areas, finishes, and current Code compliance, particularly ADA compliance. In addition, the majority of the casework, doors, windows, fixtures, wiring, piping, and other systems in these cottages are original and experiencing chronic clogging, leaking, and maintenance.

As set forth above, the new on-site homes will each be one-story in height and consist of a combination of five bedroom homes each totaling approximately 5,440 square feet in floor area, and four bedroom homes totaling approximately 4,131 square feet. The new off-site homes will consist of twelve 8-bedroom homes each totaling approximately 7,885 square feet and six 6-bedroom homes each totaling approximately 4,797 square feet. The homes will have differing exterior materials and styles that will present and support a neighborhood image, whether they are located in a community or on the SEVTC campus. Most importantly, the homes will have a functionally efficient, state-of-the-art design that will lead to the overall enjoyment and enhancement of services for center residents, their families and staff. Finally, the newly designed and constructed homes will support DMHMRSAS' Mission Statement to "provide leadership and service to improve Virginia's system of quality treatment, habilitation, and prevention services for individuals and their families whose lives are affected by mental illness, mental retardation, or substance use disorders."

4. Project Benefit And Compatibility

The economic impact from the project will consist of the creation of new jobs and the generation of new tax revenues for state and local governments. The benefits include the retention of long-term, quality jobs and the creation of short-term employment and related expenditures that will primarily occur during the construction phase of the project. Given the preliminary cost estimate for the project, there likely will be a significant impact in the form of wages to local residents and payroll and other taxes payable to the Commonwealth. The benefits (direct and indirect) will begin with construction and continue throughout the long-term use and operation of the cottages.

Finally, as certified below, the W. M. Jordan Team will make every effort to use local contractors during the construction phase of the project, to specifically include Small, Women and Minority Owned (SWaM) businesses.

4 b. *Identify any anticipated public support or opposition, as well as any anticipated government support or opposition, for the project.*

The replacement of existing residential cottages at the SEVTC campus and the addition of 18 community-based homes will provide clear benefits for the region and state. As noted above, the new homes will meet the critical needs for DMHMRSAS, and most importantly, residents, their families and staff. The project also will enhance and promote stable and diverse employment opportunities for the foreseeable future. Because of the nature of the project and its enormous importance to the Commonwealth and persons with mental retardation and related developmental disabilities, the W. M. Jordan Team anticipates strong public and governmental support for this important project.

While the W. M. Jordan Team expects public and governmental support for the project, we will leave nothing to chance. The W. M. Jordan Team has put together a team of public affairs experts to develop and implement a comprehensive public relations strategy to educate the various stakeholders and constituencies, and to build and maintain support for this important initiative. Troutman Sanders LLP, through its affiliate the Troutman Sanders Strategies, will serve in the lead role of public relations and consulting services. It will do so in close consultation with representatives of DGS, DMHMRSAS, regional Community Service Boards (CSB), and all affected local governments. The W. M. Jordan Team will develop a comprehensive strategic communications and marketing plan to reach all relevant market segments, including General Assembly members, affected CSB's, local officials, residents, their families and staff.

The W. M. Jordan Team, in consultation with DGS, will keep in constant communication with this important group to obtain their input and to ensure that their support continues. With the design presented in this Conceptual Proposal, we anticipate that this important constituency will fully support this plan to enhance services for center residents, their families and staff.

4 c. *Explain the strategy and plan that will be carried out to involve and inform the general public, business community, local governments, and governmental agencies in areas affected by the project.*

The W. M. Jordan Team believes the most essential part of the communication/information plan will be the coordination of internal communications between the W. M. Jordan Team and representatives of DGS, DMHMRSAS, CSB's, other affected agencies., residents

4. Project Benefit And Compatibility

and family members. The W. M. Jordan Team will work with these representatives to develop and focus upon key expectations in the area of public relations. We will establish guidelines for internal and external communications that facilitate the free exchange of ideas and comments so that all team members operate from the same set of principles and objectives.

All members of the W. M. Jordan Team have a long history of facilitating public comment and support. By implementing a strategy consisting of our best practices learned through years of experience, our public involvement will be both substantive and meaningful. If necessary and appropriate, the W. M. Jordan Team is committed to implementing a proactive community outreach program to help make this important project a reality. Our approach to communications and community outreach will create a sense of involvement that builds and maintains community support for the project.

When the Commonwealth selects the W. M. Jordan Team to develop and implement the proposal, the W. M. Jordan Team, through Troutman Sanders Strategies, will make the appropriate announcements, coordinated with public relations personnel from the Commonwealth, regarding the scope and intent of this important project. Further, if appropriate, key members of the W. M. Jordan Team will be available for interviews by local and statewide media personnel to discuss the project and its development. As the project develops, members of the W. M. Jordan Team will remain available, if necessary, to make presentations to business, community and parent groups and to report on the project's development and accomplishments. We also will provide a comprehensive and coordinated public information campaign that will reach the full range of stakeholders, including the general public, elected officials, public agencies, CSB's, parent groups and those employees and individuals who may be affected by this project.

In addition, members of the W. M. Jordan Team will ensure that the public and key leaders are aware that the project is in the Commonwealth's and general public's best interests. If appropriate, we will use a variety of methods to inform stakeholders and the general public about progress and developments including:

- Articles in local and statewide newspapers discussing the project;
- Educational updates to provide information about the scope, timing and benefits of the project;
- Tours of the residential homes to provide on-site illustrations of the project's benefits and progress;
- Participation at state and local levels such as speaking opportunities and public forum events to provide updates and to describe the benefits of the project; and
- Participation in local and regional economic development groups and related organizations to disseminate essential information about the project and its benefits.

4 d. Describe the compatibility of the project with local, regional, and state economic development efforts.

As noted above, the project is compatible with regional and statewide economic development efforts because it provides clear benefits for the citizens of the region and the state. The W. M. Jordan Team will work with all relevant stakeholders and anticipates that many, if not all, of this initiative will be fully compatible with local and regional economic development plans.

4. Project Benefit And Compatibility

- 4 e. Describe the compatibility with the local comprehensive plan, local infrastructure development plans, and any capital improvements budget or other local spending plan.**

The W. M. Jordan Team is confident that the submission affords the Commonwealth with the opportunity to: (1) meet the critical needs and mission of DMHMRSAS and (2) leads to stable and diverse employment opportunities for the foreseeable future for the region. As noted above, the replacement of residential cottages at the SEVTC, the new community-based homes, and the infrastructure necessary to support them, will have many benefits for the region and the Commonwealth. The construction of the homes will have a stimulating impact on the economy of the region while providing the Commonwealth with much needed residential homes for residents.

- 4 f. Provide a statement setting forth participation efforts to be undertaken in connection with this project with regard to the following types of businesses: (i) minority-owned businesses; (ii) woman-owned businesses; and (iii) small businesses.**

W. M. Jordan Company constantly puts forth great efforts to enhance our Small Business programs to increase our SWaM (Small, Women-owned and Minority-owned) utilization. These efforts are monitored, tracked and reported on by Sharon Rheinhardt, our SWaM Program Manager. Identifying and developing relationships with SWaM Contractors is an essential part of SWaM participation for this project. A program, in which we take great pride, is our "Building with W. M. Jordan" Program. In this program, we bring in Small, Women-owned, Minority-owned and Large Contractors and train them how to do business with W.M. Jordan. "Building with W. M. Jordan" has been instrumental in expanding relationships between Small, Women-owned, Minority-owned and Large Contractors; and in developing SWaM Contractors to work more effectively within the larger contracting community. This program is proved to be a very beneficial communication tool and is held in our Richmond Office Media Center and our Newport News Office Training Facility. In four hours we cover everything from Contract Administration to Project Closeout. Manuals that include all of the appropriate forms used during a W.M. Jordan project are presented to the participants.

W. M. Jordan Company offers additional help to the SWaM community with one-on-one W. M. Jordan Bid Management assistance, and State and Federal Small Business Certification support. We are actively involved with two firms in a Mentor Protégé relationship --a Women-owned Contractor and a Minority-owned Contractor.

W. M. Jordan Company consistently serves as panelists and participates in Matchmaking Events for Small Business Events throughout the Commonwealth. These events include but are not limited to federal, state, city, county, private and organizational events.

W.M. Jordan Company is dedicated to the commitment of inclusion of SWaM Contractors for the Southeastern Virginia Training Center Project, and strives to develop this effort into a program that is recognized as a model for others in the construction industry.

Appendix A

Project profiles on the following pages are full descriptions of projects listed under item 1b for



VCUHS Critical Care Hospital Richmond, Virginia

Owner Representative:

Virginia Commonwealth
University
Mr. Robert Reardon
Chief Facilities Officer
P.O. Box 843003
Richmond, Virginia 23284-3003
(804) 828-1387

Program Manager:

Mr. Don Darnell
Jones Lang LaSalle
P.O. Box 980448
Richmond, Virginia 23298
(804) 828-5985

Architect:

HKS, Inc.
Ms. Leslie Hanson, AIA
411 East Franklin Street, Suite 105
Richmond, Virginia 23219
(804) 644-8400

Project Team:

Skip Smith, Project Executive
Brooks Ballance, Project Director
Scott Brame, Administrative
Project Manager
Craig Arnold, Lead Estimator
Mike Locher, Lead
Superintendent
Tony Turnbull, Site/Civil/Shell
Superintendent
Jack Richards, MEP
Superintendent
George Steward, MEP
Superintendent
Jimmy Collins, General
Superintendent

Contract Type:

Construction Management at Risk

Contract Amount:

\$126.7 Million

Construction Dates:

Construction began August 2005
Completed October 2008
www.wmjordan.com



W. M. Jordan Company provided construction management services for an expansion to the Main Hospital at Virginia Commonwealth University's MCV campus. Designed by HKS Architects of Richmond, the project is a 374,471 square foot, fifteen-story critical care hospital attached to the north side of Main Hospital.

The new bed tower is comprised of seven Acute Care and Intensive Care Units, critical care patient beds, expansions of the Surgery Department with a ten-operating room suite, and shell space for the future expansion and renovation of the Emergency Department and Central Sterile Supply. This project accommodates a Security Care Unit for the Department of Corrections, and other specialized units such as a 40-crib



Neonatal Intensive Care Unit and a 16-bed Burn Unit. In total, the tower provides 232 beds to the hospital. All patient rooms in the new tower are private rooms with adequate space for families and provide for future flexibility in advanced technologies and staffing methodologies. This project required BCOM participation.

In addition to managing construction of the contract, W. M. Jordan Company provided continuous cost estimating, value engineering, constructability analysis, and scheduling services.

Springdale at Lucy Corr Village Chesterfield, Virginia

Owner:

Chesterfield County Health Center
Commission

Owner Representative:

Lucy Corr Village
Leigh Robbins, Executive Director
P.O. Box 170
Chesterfield, Virginia 23832-6657
(804) 706-5700

Architect:

SFCS
Mr. Alan Hale
305 South Jefferson Street
Roanoke, VA 24011-2003
(800) 873-2788

Project Team:

C. J. "Skip" Smith, III, Project
Executive
Christopher S. Harrell, Estimator
Mark Reilly, Project Manager
T. Wayne Birdsong, Superintendent
Tony Turnbull, Superintendent

Contract Type:

Construction Management at risk

Contract Amount:

Current Budget: \$32.5 Million

Construction Dates:

Construction began:
October 2005
Scheduled for Completion:
August 2009
88% Complete



Duplexes



Apartments

W. M. Jordan Company provided preconstruction services in the planning of an expansion to this community for seniors. Lucy Corr Village currently includes 48 Assisted Living Apartments and a 240-bed nursing care facility. The community offers respite care, short-term rehabilitation, dementia care, adult day care and a geriatric clinic in a campus setting.

This expansion adds a full continuum of care by building independent living and community based services adjacent to the existing 27-acre campus. The project adds 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces. A four-story apartment building offers homes in a variety of configurations, from one-bedroom, one-bath to three-bedroom, two-bath models. The building includes a community center with an expansive two-story lobby featuring a balcony overlooking the second floor, a seating area with fireplace, and a business service center for residents. Dining options include a Bistro with a private dining room and outdoor patio, a pub, and a coffee shop. Additional activity spaces include a creative arts room, a fitness and exercise center, a library, and gathering areas for playing games and cards.

The single-family cottages offer 1,500 square feet of space, while the duplexes are 1,200 square feet. All cottages and duplexes feature two-bedroom, two-bath floor plans. The Independent Living portion of the community is carefully designed to provide a residential setting, reminding residents of homes from which they came as well as the neighborhoods where they raised their families. The campus has a semi-rural appeal by the accentuated walking paths.

Preconstruction services included conceptual estimating, advice on phasing and scheduling, constructability analysis, and full estimating services.

Cottages



Renovation of the Washington Building Richmond, Virginia

Owner:

Department of General Services
Ms. Shirley McNutt
Procurement Services
203 Governor Street
Richmond, Virginia 23219
(804) 786-3894

Architect:

Commonwealth Architects
Mr. Steve Butler
101 Shockhoe Slip, Third Floor
Richmond, VA 23219
(804) 648-5040

Project Team:

Skip Smith, Project Executive
Craig Arnold, Preconstruction
Manager
Chris Harrell, Estimator
Craig Arnold, Estimator
Bill Madison, Project
Manager
Jimmy Collins, General
Superintendent

Contract Type:

Construction Management at-risk

Contract Amount:

\$19.7 Million

Construction Dates:

Construction Began:
September 2007
Completed: March 2009



Located on Capitol Square in Richmond, Virginia, the Washington Building was designed by the Richmond firm Carneal and Johnston. The Building was dedicated in 1924, and is one of the oldest state high-rise (12 stories) buildings intended to house state office functions in the Capitol Square complex. Renovations to this historic structure included installing new building and electrical systems, addressing handicap accessibility deficiencies, replacing windows, refinishing floors, and installing new life-safety systems. The building now provides additional office space for state agencies located in the Capitol Square area.

During the pre-construction phase of the project, the project team focused on solutions to the many challenges inherent in this project. The original building included a Metropolitan Floor System, a system that is no longer used and must be structurally enhanced. The team found a system that will provide the structural integrity without significantly affecting ceiling heights, which must accommodate modern mechanical systems. Other challenges included abatement of hazardous materials, fireproofing and life-safety code compliance, and maintaining historically significant elements while modernizing the building with current construction methods.



Metropolitan Floor System



The Relentless Pursuit of Excellence

Westminster Canterbury - Richmond The Next Chapter - Richmond, Virginia

Owner:

Westminster Canterbury Corporation
Mr. Donald Lecky
1600 Westbrook Avenue
Richmond, Virginia 23227
(804) 264-6285

Owner's Representative:

Laughlin Management Services, Inc.
Mr. Steve Laughlin
3235 Electric Road,
Bldg B, Ste. 3B
Roanoke, Virginia 24018
(540) 772-9400

Architect:

THW Design
Mr. John Enwright
4055 Roswell Road, N.E.
Atlanta, Georgia 30342
(404) 252-8040

Project Team:

Charles McCarthy, Project Executive
Skip Smith, Preconstruction Manager
Bill Drum, Estimator
Brooks Ballance, Project Manager
Scott Brame, Project Manager
John Newman, Superintendent
Brian Andrew, Field Engineer and Superintendent
Will Bynum, Resident Changes Coordinator
Wayne Birdsong, Cottage Superintendent

Contract Type:

Select List Bid Contract

Contract Amount:

Award Amount: \$89 Million
Final Amount: \$95.6 Million

Construction Dates:

Construction began: June 2003
All phases complete: August 2006

www.wmjordan.com



Memory Support Courtyard



W. M. Jordan Company constructed Westminster Canterbury's "The Next Chapter," a major phased expansion to their Continuing Care Retirement Community in Richmond, in four phases over three years. The expansion centers around the Center for Creative Living, a two-story, 92,500 square foot building that houses the Child Development Center and Community Choice (Home Health) Center. The center also has a new kitchen, dining area, Multi-Purpose Room, activity areas, and a 350-seat Performing Arts Theater. All of the buildings feature brick and synthetic stucco exteriors with asphalt shingle roofs. The project includes extensive Sitework, with a pond, a new service road, new parking lots, utilities to service the new homes, and extensive landscaping.



Center for Creative Living Lounge

The expansion offers residents a variety of lifestyle options to choose from. Independent living is available in the Courtyard Villas Apartments, a 500,589 square foot, four-and five-story "H" shaped apartment building with 188 apartments. These apartments represent ten floor plans ranging in size from 810 square feet to more than 2,900 square feet. Parking is included underneath the building. Independent living is also provided in the Homes on the Green, detached two-story, single-family homes. Twenty-two homes in four floor plans range from 1,845 square feet to more than 3,000 square feet. Assisted Living apartments are located on three floors directly above the Center for Creative Living. This 70,200 square foot building contains 67 apartments. A separate two-story, 61,900 square foot Memory Support building houses 72 residents. There were no environmental or safety incidents that occurred on this project.



Center for Creative Living Dining

Patrick Henry Building

Renovation of the Old State Library - Richmond, Virginia

Owner:

Department of General Services
Ms. Shirley McNutt
Procurement Services
215 Governor Street
Richmond, Virginia 23219
(804) 786-4538

Architect:

Hillier Architects
Ms. Leslie Kahn
1444 I "Eye" Street NW
Washington, DC 20005
(202) 216-0111

Project Team:

George Dennis, Estimator
Skip Smith, Principal-in-Charge
Glenn Thompson, Project Manager
Keith Callis, Superintendent
Franklin Bowser,
Assistant Superintendent
Glenn Mackey, MEP Coordinator
Glenn Mackey, On-site Safety
Howard Joyner,
General Superintendent

Contract Type:

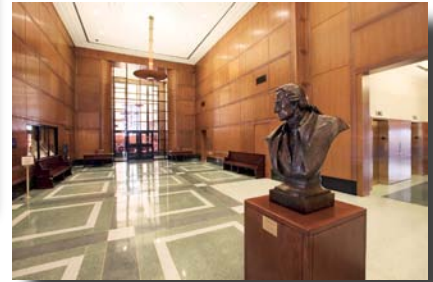
Construction Management at Risk

Contract Amount:

\$33 Million

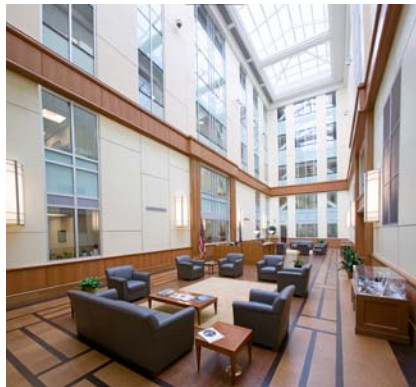
Construction Dates:

Construction began
March 2003
Completed May 2005



W. M. Jordan Company provided construction management and preconstruction services for an adaptive reuse of this historical building. The Old State Library and Supreme Court Complex, originally built in 1939, was renovated in two phases, with adaptations to more than 187,800 square feet of space. Phase I included demolition and abatement of the existing Library and Supreme Court office, library stacks, and all electrical and mechanical systems. Phase II included renovating the original library Reading Rooms into the State General Assembly space and preserving the original Broad Street and

Darden Garden lobbies, the Supreme Court space and the Rare Book Room. The third, fourth, and fifth floors of the Old State Library were renovated for the use of the Governor, his Staff and the General Assembly Staff. The Department of General Services occupies the sixth and seventh floors. The renovated structure is now called the Patrick Henry Building.



Mid-Atlantic Construction magazine awarded this project two awards in their Best of 2005 program - Project of the Year, Best Overall and Project of the Year, Best Adaptive Re-Use.



Williamsburg Landing Williamsburg, Virginia

Owner:

Williamsburg Landing, Inc.
Mr. Ben Puckett
5700 Williamsburg Landing Drive
Williamsburg, Virginia 23185
(757) 565-6500

Owner's Representative:

TAM Consultants
Mr. Timothy Mills
1311 Jamestown Road, Suite 103
Williamsburg, Virginia 23185
(757) 564-4434

Architect:

Cochran, Stephenson &
Donkervoet, Inc.
Mr. Glen Tipton
The Warehouse at Camden Yards
323 Camden Street, Suite 700
Baltimore, Maryland 21201
(410) 539-2080

Project Team:

Skip Smith, Project Executive
Lee Howell and Bruce Miller,
Estimators
Byron Williams and Cordell
Sensabaugh, Project Managers
Carl Jarnecke and Steve
Montgomery, Superintendents
John Newman,
General Superintendent

Contract Type:

Construction Management at Risk

Contract Amount:

\$34 Million

Construction Dates:

Construction began November 2002
Phased occupancy - final comple-
tion October 2007

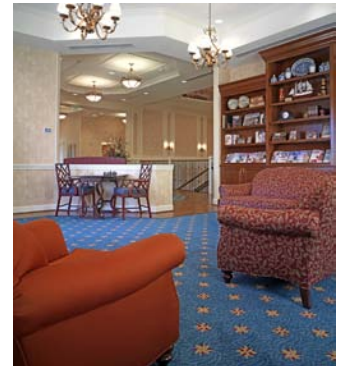


Wellness Center

Williamsburg Landing Retirement Community offers seniors a variety of lifestyle options ranging from apartment living and cluster homes to full-time nursing care. Williamsburg Landing expanded their campus to include a new Wellness Center, 31 new apartments in multiple-attached apartment buildings with parking below, and 32 new cottage homes. The Wellness Center features a swimming pool and fitness center with workout areas and aerobic exercise facilities.



W. M. Jordan Company provided pre-construction services, including cost estimating, scheduling, document review, and value engineering for the expansion. The firm constructed the existing community, located on a 45-acre site, in the mid 1980s. The \$21 million project included 102 cluster homes, several apartment buildings, a nursing home, maintenance building, energy plant and guesthouse.



Cottages

Riverside Regional Medical Center Physical Transition Project-Renovations Newport News, Virginia

Owner Representative:

Riverside Regional Medical Center
Ms. Diana Lovecchio
500 J. Clyde Morris Boulevard
Newport News, Virginia 23601
(757) 594-2000

Program Manager:

AMDC
Mr. Joseph Kucharz
10 South Riverside Plaza, Suite 2290
Chicago, Illinois 60606
(312) 756-9300

Architect:

Earl Swensson Associates, Inc.
Mr. Sam Burnette
2100 West End Avenue
Vanderbilt Plaza, Suite 1200
Nashville, Tennessee 37203-5225
(615) 329-9445

Paul Finch & Associates, P.C.
Mr. Paul Finch
6000 World Trade Center
101 West Main Street
Norfolk, VA 23510
(757) 471-0537

Contract Type:

Construction Management at Risk

Construction Dates:

Scheduled Completion:
May 2009

Construction Completed:
March 2007

Phase IA:

- \$32.9 Million Contract, AIA A121CMc
- GMP Provided at Design Development
- Five bid packages
- Phased construction with final portion of Phase I completed in June 2004
- Sitework, Outpatient Surgery Center and Emergency Department complete

Phase 1B: \$10 Million

www.wmjordan.com



W.M. Jordan/McCarthy, a joint venture between W.M. Jordan Company and McCarthy Building Companies of St. Louis, is the Construction Manager for major changes to Riverside Regional Medical Center taking place over the next several years. The joint venture combines W. M. Jordan's local experience with McCarthy's national hospital experience to provide the best preconstruction and construction management services to the hospital.



The project, called the Physical Transition Project, is a replace-in-place of the existing facilities on the hospital's 56-acre campus in central Newport News. The result will be a completely modernized building with the main axis rotated 90° from its current orientation.

The first phase of the project, Phase 1-A, includes a new emergency department, a freestanding outpatient surgery center, and a tower off the hospital's current entrance featuring elevators and expanded lobby spaces. The existing building has been re-clad with new windows and exterior finishes. The project includes extensive site work with several new parking lots, internal roadways and a new entrance.

The contract for Phase 1-B includes a new parking garage, Intensive Care Unit, Cardiac Care Unit, and renovations of the existing hospital. Phase 1-C is in the planning stages. That contract is expected to be between \$60 and \$130 million, depending on the final scope of work.



The Relentless Pursuit of Excellence

Sentara Belleharbour Suffolk, Virginia

Owner Representative:

Sentara Healthcare
Mr. Carl Gaborik
11809 Jefferson Avenue
Newport News, Virginia 23606
(757) 594-1011

Architect:

Paul Finch & Associates, P. C.
Mr. Paul Finch
6000 World Trade Center,
101 West Main St.
Norfolk, Virginia 23510
(757) 471-0537

Project Team:

Skip Smith,
Project Executive
Keith Helmer, Estimator
Byron Williams, Project Manager
Robin Blair, Superintendent
John Newman,
General Superintendent

Contract Type:

Design/Build

Contract Amount:

\$15.3 Million

Construction Dates:

Construction began May 2007
Completion May 2008



Photos © Paul Finch & Associates, PC
- Architect



This project is a design/build comprehensive outpatient medical campus located in the northern part of Suffolk. Primary care and specialty physicians will have offices on-site to support the medical needs of the emerging residential and business community in that area. The new complex is within reach of residents in the tri-city area of Suffolk, Portsmouth, and Chesapeake and improves access to emergency services for residents in other western Tidewater communities such as Isle of Wight County.

This first building is a three-story, 75,000 square-foot facility offering a state-of-the-art full service 24-hour emergency department, advanced diagnostic imaging, a laboratory, physical therapy, a sport medicine center, and primary and specialty physician offices. The project includes some of the latest medical advancements such as digital mammography, a 16-slice CT scanner, ultrasound, X-ray and mobile MRI. High-speed transfer of images across the Internet will convey results instantly to doctors for quicker diagnosis and treatment. Also, echocardiograms, stress testing and nuclear medicine are available for cardiac care patients.



Police Headquarters Facility Newport News, Virginia

Owner Representative:

Economic Development
Authority
City of Newport News
Florence Kingston
Department of Development
2400 Washington Avenue
3rd Floor
Newport News, Virginia 23607
(757) 890-3755

Architect:

Rancorn Wildman Architects, PLC
Mr. Mark Whitford
601 Thimble Shoals Boulevard
Suite 210
Newport News, Virginia 23606
(757) 873-6606

HSMM

Mr. Steven E. Loomis, AIA
448 Viking Drive, Suite 145
Virginia Beach, Virginia 23452
(757) 306-4000

Project Team:

Skip Smith, Project Executive
Mike Willard, Estimator
Byron Williams, Project Manager
Bernie Taylor, Superintendent
Jimmy Collins,
General Superintendent

Contract Type:

Fixed Price Design/Build

Contract Amount:

\$16.4 Million

Construction Dates:

Construction began/Surcharge
March 2005
Building started
August 2005
Construction Completed:
November 2006



W. M. Jordan Company provided the City of Newport News with design build services for a 65,874 square foot police headquarters to house various administrative and investigative functions of the Newport News Police Department. Situated on approximately 12 acres of land, the three-story building accommodates the administration, investigations, planning, training, and recruiting activities, as well as housing public information. Parking for an estimated 300 cars was provided, with police parking and the main officer entrance located in a separate area.

A separate single-story building dealing with property, evidence, and forensics was constructed adjacent to the main facility. In addition, there is a separate fenced enclosure for an antenna tower.

The site's design reinforces the police department's philosophy of community policing. Sitting close to Jefferson Avenue, this classic-inspired structure has a stately civic appearance, while site walls and planters provide a level of security to protect the main structures from vehicle assaults.

W. M. Jordan Company provided design coordination, constructability analysis, value engineering, and continuous cost estimating services for the project. Designed by Rancorn Wildman Architects and HSMM, Inc., the building features a brick and architectural precast exterior.



Chesapeake General Hospital-Additions and Renovations Chesapeake, Virginia

Owner Representative:

Chesapeake General Hospital
Ms. Becky Maples
736 Battlefield Boulevard
Chesapeake, VA 23320-2028
(757) 312-6100

Architect:

Ellerbe Becket, Inc.
Mr. Adrian Hagerty, AIA
1875 Connecticut Avenue, NW,
Suite 600
Washington, DC 20009
(202) 986-9130

Paul Finch & Associates, PC
Mr. Paul Finch, AIA
6000 World Trade Center
101 West Main Street
Norfolk, Virginia 23510
(757) 471-0537

Project Team:

Bill Drum, Estimator
Skip Smith, Project Executive
Mark Hancock, Project Manager
Cody Henley, Superintendent for
Phases 1 and 2
Chuck Arthur, Superintendent for
Phases 3 and 4
Mike Morris, Superintendent for
Phases 5 and 6

Contract Type:

Preconstruction & Construction
Management Services
Fixed Price Construction
Management at Risk with a
Guaranteed Maximum Price

Contract Amount:

\$21 Million (main project only)

Construction Dates:

Construction began
January 2000
All Phases complete
December 2004
15% of work performed by own
Forces

www.wmjordan.com



Chesapeake General is a not-for-profit hospital providing state of the art health care for the growing population in and around Chesapeake.

W. M. Jordan Company provided both preconstruction and construction services for this phased expansion project.

Modifications include a 47,840 square foot, three-story South Building Addition, as well as the Women's Center Addition. Renovations were completed on the South Building, as well as the Nursing Unit. Engineering Support Services was expanded to accommodate the increased size of the hospital. Modifications include a new MRI system. All work was performed while the hospital remained fully operational.



During construction of the major project, the hospital awarded several smaller projects to W. M. Jordan Company. These include two Parking Lot Expansions; Short Stay, NW Patient Rooms; Fourth Floor Nursery Renovations; and the Cooler/Freezer Addition. These projects were completed by the same team used during construction of the original project. In addition, W. M. Jordan Company constructed an addition to the Sydney Oman Cancer center for their new linear accelerator for an additional contract of nearly \$2 Million. This project featured four-foot thick concrete walls, 6.5' thick concrete ceilings, and coordination of the installation of the linear accelerator.



Services Provided:

- Design Development Review
- Schedule Development
- Coordination of Drawings & Specifications
- Cost Estimating
- Equipment Review
- Establishment of Bid
- Schedules
- Site Management
- Separate Bid Packages
- Value Engineering



The Relentless Pursuit of Excellence

Tidewater Community College Portsmouth Campus Portsmouth, Virginia

Owner:

Virginia Community College
System
Mr. William M. Johnson
Capital Outlay Assistant Director
Facilities Management Services
101 North 14th Street, 16th Floor
Richmond, Virginia 23219
(804) 819-4912

Architect:

Burt Hill
Mr. John R. Knickmeyer, AIA
1056 Thomas Jefferson Street, NW
Washington, DC 20007-3813
(202) 333-2711

Project Team:

Skip Smith, Project Executive
Bill Drum, Estimator
Gary Mulgrew, Project Manager
Al Soter, Project Superintendent
Howard Joyner, General
Superintendent

Contract Type:

Construction Management at Risk
with a GMP

Contract Amount:

\$47.2 Million

Construction Dates:

Preconstruction Services took
place from November 2006
through December 2007
Sitework begins January 2008
Building begins March 2008
Scheduled for completion in
September 2009
68% Complete



Designed by Burt, Hill architects, the state-of-the-art learning-centered campus located in the redeveloping area of Portsmouth known as Victory. The 35-acre campus is the Fred W. Beazley Portsmouth Campus, named in honor of the philanthropist who donated the land on which Tidewater Community College was founded in 1968.

The project includes three academic buildings and a central mechanical and receiving facility with a total area of approximately 204,000 gross square feet. The academic and administrative buildings include general classrooms, laboratories, faculty and administrative offices, and related spaces. TCC plans to locate the School of Nursing at this new facility.

W. M. Jordan Company provided preconstruction phase services to the Virginia Community College System for the Fred W. Beazley Portsmouth Campus relocation project. These services included document review, continual cost estimating, constructability analysis, and value engineering.



Project profiles on the following pages are full descriptions of projects listed under item 1b for





WESTERN STATE HOSPITAL BUILDINGS 118, 115, AND 107 RENOVATIONS

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND
SUBSTANCE ABUSE SERVICES, STAUNTON, VIRGINIA

The complete renovation of Building 118 was to create a state-of-the-art hospital. New acoustical ceilings, new flooring, new plumbing fixtures and accessories, new accessible casework and workstations, new handicapped accessible door hardware, new electrical wiring and lighting systems, and modifications to the existing HVAC system were provided. A new fire alarm and rescuer assistance system was also installed. New masonry stair/elevator tower and second floor connector was constructed adjacent to and on top of the existing first floor enclosed breezeway. The renovation of Building 115 included refurbishing an elevator, the shaft, and the controls. The renovation of Building 107 included steps, walkways, a driveway expansion, and one doorway replacement.

Contact:

Dick Fisher, DMHMRSAS
109 Governor Street, Richmond, Virginia 23219
804.786.3926

BUILDING 802 RENOVATIONS, WOODROW WILSON REHABILITATION CENTER

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND
SUBSTANCE ABUSE SERVICES, FISHERSVILLE, VIRGINIA



RRMM Architects is responsible for the asbestos abatement and complete kitchen (5,120 SF), snack bar (1,000 SF), and dining hall (14,080 SF) renovations with replacement of the HVAC systems for this facility. Relocation of the Dining Hall and Snack Bar functions to the Multi-Use Room (gym) during construction and Catering food service during construction will be required. Also included is the upgrade of the existing energy management system to provide full DDC control and the level of control required by today's standards. Substantial completion is expected in May 2010.

Contact:

Mr. Kerr Sloyer
28 Andrew Russell Lane, Fishersville, VA 22939
540.332.7133



BUILDING 806 RENOVATIONS, WOODROW WILSON REHABILITATION CENTER

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND SUBSTANCE ABUSE SERVICES, FISHERSVILLE, VIRGINIA

RRMM Architects is responsible for the asbestos abatement and complete renovation of over 30,000 SF of space within the Medical Sector of this multi-use complex. Complete Space Planning forms the nucleus of this project, serving patients of a variety of age groups and disabilities, including military veterans. To supplement the new space layouts and functional adaptive re-use of the facility are complete replacements of the HVAC, electrical, lighting, and plumbing systems, as well as upgrades of the existing energy management system to provide full DDC control and the level of control required by today's standards. Substantial completion is expected in April 2009.

Contact:

Mr. Kerr Sloyer
28 Andrew Russell Lane, Fishersville, VA 22939
540.332.7133

CARTER/ASHLEY DORMITORY & WATSON DINING HALL, WOODROW WILSON REHABILITATION CENTER

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND SUBSTANCE ABUSE SERVICES, FISHERSVILLE, VIRGINIA

The project consisted of two separate buildings for total removal of existing ballasted EPDM and replacement with tapered high thermal insulation and new .060 Fully Adhered EPDM. The two buildings have varying roof decks ranging from standard corrugated metal to gyp plank. Multiple detailing requirements were necessary to accommodate existing conditions and restricted flashing heights. Overflow drains of various sizes at 38 locations were required to comply with code. For AARB for approval, perimeter mansard treatments were specified with a new PVC membrane system that offered the aesthetics of a standing seam metal roof and the integrity of a hot-air welded thermoplastic membrane to replace a standing seam copper in-place profile.

Projected budgets were breached due to significant market increases in roofing and other construction products prior to bidding that have been estimated at approximately thirty three percent throughout the construction industry.

Contact:

Mr. Kerr Sloyer
28 Andrew Russell Lane, Fishersville, VA 22939
540.332.7133

TERM CONTRACT, 2000-2001 AND 2008-PRESENT

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND
SUBSTANCE ABUSE SERVICES
VARIOUS LOCATIONS, VIRGINIA

From 2000 to 2001, the firm was commissioned by DMHMRSAS to provide full design and engineering services on a Term Contract. The work included the evaluations 458 buildings at 15 separate locations. The evaluations identified building code deficiencies, Americans with Disabilities Act (ADA) compliance, deficiencies or repairs needed to materials and finishes, as well as HVAC, mechanical and electrical system deficiencies. These studies also included detailed cost estimates of the work necessary to correct the identified deficiencies. The DMHMRSAS also used these Assessments to solicit short- and long-term maintenance needs through Capital Outlay Project Requests and Maintenance Reserve Requests. Other specific assignments have involved Comprehensive Master Plans, Preplanning Studies, and full A/E Design Services; many of the latter have included fire/life safety upgrade work. For many of job orders, firm members prepared documents for State Funding, made presentations to State agencies, and worked with State officials during review periods. We recently were awarded a new term contract with DMHMRSAS in 2008 and have begun a number of projects.

Contact:

Dick Fisher, DMHMRSAS
109 Governor Street, Richmond, Virginia 23219
804.786.3926

Facility Name	Acres	Total Number of Bldgs	Total Square Feet	Total Cost
CVTC	371.90	95	1,179,807	\$63,213,576
WSH	358.00	23	771,623	\$63,342,992
CCCA	28.00	1	56,600	\$2,685,400
CSH	See SVTC	19	770,402	\$30,698,229
SVTC	680.00	76	860,131	\$49,404,826
HWDMC	See SVTC	1	72,613	\$9,396,336
ESH	498.86	31	994,112	\$74,150,028
SWVTC	95.00	23	215,339	\$27,667,600
SWVMHI	100.00	25	317,742	\$30,713,327
SVMHI	19.30	4	139,500	\$17,899,600
PGH	128.00	45	430,404	\$39,575,545
SEVTC	97.65	37	342,421	\$32,020,200
NVMHI	10.00	6	11,306	\$8,360,000
NVTC	85.00	17	337,862	\$65,444,831
CH	752.00	55	434,372	\$37,133,667
TOTAL	3,223.71	458	7,034,234	\$551,805,157

Total costs indicated above include demolition, repairs, modernizations, and new construction.

This 2000-2001 Project Represents 458 Building Condition Assessments at 15 Separate Locations and Complete Master Plans for Each Site.



CENTRAL VIRGINIA TRAINING CENTER

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND
SUBSTANCE ABUSE SERVICES, LYNCHBURG, VIRGINIA

Central Virginia Training Center is one of the five training centers serving people with diminished mental capacity. These training centers provide residential care, skilled nursing, specialized training, special behavioral intervention, and units for the autistic. The condition assessment for this facility includes the following:

- Survey analysis of existing building elements and conditions;
- The provision of long range strategic plans and direction for the public mental health, mental retardation, and substance abuse services system in Virginia;
- The identification of priority service needs and resource requirements;
- The integration of the agency's planning process and its budget submission; and
- The education of constituents, advocates, localities, and the general public about service needs, issues, system priorities, and resource requirements.

Contact:

Dick Fisher, DMHMRSAS
109 Governor Street, Richmond, Virginia 23219
804.786.3926



SOUTHEASTERN VIRGINIA TRAINING CENTER

DEPARTMENT OF MENTAL HEALTH, MENTAL RETARDATION, AND
SUBSTANCE ABUSE SERVICES, CHESAPEAKE, VIRGINIA

Southeastern Virginia Training Center (SEVTC) is one of the five training centers serving people with diminished mental capacity and development disabilities. The condition assessment for this facility includes the following:

- Survey analysis of existing building elements and conditions;
- The provision of long range strategic plans and direction for the public mental health, mental retardation, and substance abuse services system in Virginia;

- The identification of priority service needs and resource requirements;
- The integration of the agency's planning process and its budget submission; and
- The education of constituents, advocates, localities, and the general public about service needs, issues, system priorities, and resource requirements.

Contact:

Dick Fisher, DMHMRSAS
109 Governor Street, Richmond, Virginia 23219
804.786.3926



HOLLINS ROAD PROJECT

BLUE RIDGE BEHAVIORAL HEALTHCARE COMMUNITY SERVICES
ROANOKE, VIRGINIA

This is a multi-phase project with Phase I consisting of the design and construction of a 18,000-SF, single-story facility. BRBH will relocate and expand their Substance Abuse Treatment programs from their current facility on Shenandoah Avenue to this new state-of-the-art, high-performance facility.

Contact

Mrs. Traci Clark and Mrs. Marlene Bryant, Project Managers
301 Elm Avenue, SW, Roanoke, VA 24016
540-345-9841



 RRMM ARCHITECTS



BURRELL CENTER

BLUE RIDGE BEHAVIORAL HEALTHCARE COMMUNITY SERVICES
ROANOKE, VIRGINIA



RRMM Architects worked with the Blue Ridge Behavioral Healthcare Community Services Board on the adaptive reuse of this center. Originally constructed in the 1950s as a hospital, we designed the necessary renovations to convert it to a 73,000-SF office complex and outpatient clinic. Space was being developed to accommodate the clinic, agency offices, meeting and conference space, a computer training facility, and separate community meeting space. This project included a tour and assessment of the existing building along with a review of relevant construction documents and research with appropriate agencies to understand the external parameters of the project. We also met with designated staff to understand priorities and formulate a written program. A 5-day intensive work session was conducted to develop conceptual designs, presentation drawings and cost estimates. Also included in this project were conditions assessments and site work including reconfiguration of access and parking, stormwater drainage, water lines, and other utility connections to the site and the building.



Contact:

John Plichta, Project Manager
301 Elm Avenue, SW, Roanoke, VA 24016
540.345.9841





RRMM ARCHITECTS

W.M.
Jordan
COMPANY



**Blue Ridge
Behavioral
Healthcare**

Executive Director
S. James Sikkema, LCSW

January 19, 2006

Mr. Benjamin S. Motley
Rodriguez Ripley Maddux Motley
28 Church Avenue, SW
Roanoke, Virginia 24011

Dear Mr. Motley:

As the commissioning work for The Burrell Center HVAC system is nearing completion and we are anticipating City approval of the Hollins Road Institutional Planned Unit Development, I wanted to take this opportunity to express my appreciation for the ongoing professional relationship that RRMM has developed with Blue Ridge Behavioral Healthcare (BRBH) over the past four years. Every project, from the adaptive reuse of The Burrell Center to the current INPUD work, the guidance your firm has provided by identifying relevant issues and finding workable solutions has been unparalleled.

The holistic approach taken with the adaptive reuse project for The Burrell Center is indicative of the breadth and scope of services that you have been able to assemble for all of the projects your firm has undertaken. In addition to the standard, basic architectural and engineering services that you have delivered on time and under budget, you brought together a team of specialty consultants that have provided services related to historical building preservation and registration, which helped lead to historic tax credits; asbestos abatement services; and services related to developing museum-quality visual historical display. All of these services came together to produce projects that help deliver services from which the whole community benefits.

Worthy of particular mention is the way in which Steve Sunderman of your firm managed a multitude of details relevant to each project, all while never losing sight of the bigger picture of needs of both BRBH and the communities it serves.

We at BRBH look forward to working with RRMM as we continue to expand and serve the Roanoke Valley.

Very truly yours,

John T. Plichta
Director Administrative Services

Executive Offices 301 Elm Avenue SW Roanoke, Virginia 24016-4001 (540) 345-9841 Fax (540) 345-6891

The Community Services Board serving the Cities of Roanoke and Salem, and the Counties of Botetourt, Craig and Roanoke



McCOMAS WAY OFFICE BUILDING

VIRGINIA BEACH, VIRGINIA

RRMM Architects and RRMM Design Build were contracted to design and construct a 15,000-SF medical office building located on a 1.3-acre site on McComas Way in Virginia Beach. This wood-framed structure is divided into five separate suites. It has masonry and composite metal panel façade and a standing-seam metal roof. Design and construction began in May 2003. Even though extraordinarily bad weather conditions occurred during construction, we were able to complete the project in only 6 months.

Contact:

Dr. Mike Maugeri
2117 McComas Way, Virginia Beach, VA
757-340-2325





ATWOOD FAMILY MEDICAL CENTER

CHESAPEAKE, VIRGINIA

The Atwood Family Medical Center is a 9,260-SF medical office building located on a one-acre site on Knells Ridge Boulevard in Chesapeake. This two-story structure is separated into two spaces. The 5,937-SF first floor houses Dr. Atwood's practice, with the 3,232-SF second floor consisting of a physical therapy center. The building construction is wood-framed with a masonry and EIFS exterior.

Contact:

Dr. Ronald Atwood
108 Knells Ridge Boulevard, Chesapeake, VA 23320-4885
(757) 436-1234





W.M. Jordan Company, Inc.

Newcomb & Boyd
CONSULTANTS AND ENGINEERS



The **S / L / A / M** Collaborative



PHYSICAL SCIENCE BUILDING OLD DOMINION UNIVERSITY NORFOLK, VIRGINIA

We are currently working with Old Dominion University and The S/L/A/M Collaborative in the construction phase of this new Physical Science Building. This will be a multi-disciplinary graduate research building for the College of Sciences. The new building will include program space for the Departments of Biology, Physics, and Chemistry with associated administrative and support functions. This is a three-story structure that will be an addition to the existing Oceanography & Physics Building connecting to the Atrium at the south end of the building.

The program includes the following functions: Research Cores for shared use, i.e., Field Science Support; Aquatics Lab Facility, NMR; Chemistry/Biochemistry Research Labs; Biology Research labs; Particle Physics and Atomic Physics Labs for Physics; a Clean Room and High Bay Lab for assembly of large detectors for use at Jefferson Lab; seminar rooms, conference rooms, faculty and graduate offices and required mechanical, electrical and plumbing support space. The laboratories and MEP systems are designed to be modular and flexible so that future adaptive re-use for varying program can be easily implemented.

The building structure will be poured-in-place concrete filled metal deck on a fireproofed structural steel frame with lateral bracing to resist wind and seismic loads. The structural frame will be designed to resist human impact and mechanical equipment generated vibration that would affect the sensitive research in the Laser Labs. The MEP/FP systems will be State-of-the-Practice and will be designed for the specific laboratory program requirements. Life safety systems including egress fire annunciation and fire protection systems will be designed in accordance with the current requirements of applicable BCOM and VBCOA building codes and standards.



PHYSICAL SCIENCE BUILDING
OLD DOMINION UNIVERSITY
NORFOLK, VIRGINIA

Contacts

Mollie Wolcott McCune, PMP
4401 Powhatan Avenue, Room 102B
Norfolk, VA 23529
757-683-4282

Dale Feltes, Office Information
757-683-6385



Project Data

Total Construction Amount: \$17,667,272
Substantial Completion Date: December 2008 (Estimated)
Number/Cost of Change Orders: 4/\$548,654, including
ODU-directed items
Gross Area: 57,787 SF
Number of Floor Levels: 3

STAFFORD SKILLED NURSING FACILITY
STAFFORD, VIRGINIA



RRMM Architects is currently working on the design of a skilled nursing facility that will serve seniors in the Stafford County region. This building will be the first of several buildings on the same site that will provide a continuum of care for older adults. The first phase will include a total of 90-beds in a two-story arrangement. The site will be master planned for a future 30-bed expansion. Phase 1 will include approximately 50,000 gross square feet of occupied space with an estimated construction cost of \$6,000,000.

The style and massing of the proposed new building will be generally compatible with the housing found in the region and will be consistent with proffered conditions approved by the county. The building exteriors will be composed of a variety of traditional materials that will include brick, stone, and siding. Pitched roofs will typically be architectural fiberglass shingles.

Project profiles on the following pages are full descriptions of projects listed under item 1b for

PF&A



St. Mary's Home for Disabled Children Norfolk, Virginia

The relocation of Saint Mary's Home for Disabled Children to a new facility presented the opportunity to enrich the lives of children in this 88-bed Intermediate Care Facility for Children with Mental Retardation (ICF/MR). In addition to resident rooms complete with medical gases, nursing stations, medication rooms and spaces for treatments such as physical and occupational therapy; space was designed for physician and dental exam as well as education space for the residents. The 88,000 SF facilities were equipped with emergency power and redundant mechanical systems, a maintenance shop and space for other administrative and support functions such as a kitchen, laundry, purchasing and housekeeping.

The most challenging aspect of this project was to incorporate an environment that provides reassurance to the parents, enlightens the children's lives and provides the necessary medical support. The new facility provides "neighborhoods" for the wheelchair bound children with their rooms as houses, the corridors as sidewalks and the active treatment rooms as their school. These rooms surround open therapy garden courtyards and a centralized conservatory family visiting room for large or intimate gatherings.

Completion Date: 2005

Contract Amount: \$12 Million

Owner: St. Mary's Home for Disabled Children

Owner's Agent: William Giermak, C.E.O.
(757) 622-2208
6171 Kempsville Circle
Norfolk VA 23502



Skillquest Renovations City of Virginia Beach



The City of Virginia Beach Skillquest Program is a day support program with the Division of Mental Retardation. The program provides training and support services in areas of communication, paid work opportunities, behavior management, and social skills to adult citizens (18 and older) of Virginia Beach who have a primary disability of mental retardation. The City of Virginia Beach needed to renovate and expand the existing facility in order to accommodate individuals.

The renovation and expansion consisted of construction of four activity rooms, a quiet room and two handicapped accessible toilets with changing counters. The project included a new sprinkler system, canvas canopies at the entrances, expansion of the fire alarm and security systems, and a new intercom system. In addition, the existing file room was relocated to provide easy access to the new space.

Completion Date: March 2002

Contract Amount: \$217,000

Owner: City of Virginia Beach

www.wmjordan.com

The Relentless Pursuit of Excellence



Owner's Agent: Ms. Pricilla M. Beede, Community Service Board Member
 (757) 468-2357
 1237 White Birch Lane
 Virginia Beach, Virginia 23456

Psychiatric Day Treatment Center
 VA Medical Center, Richmond, Virginia

This project involves the renovation and modification of the existing psychiatric and drug/alcohol nursing units. This includes a behavioral and mental health day treatment program. Possible building renovations also include a new entrance and access, security, and outpatient parking.

The existing bed was significantly reduced to meet current demands and allow for significant expansion in the Outpatient Services. Finish upgrades to the area were also included.



Completion Date: July 2003
 Contract Amount: \$1,600,000
 Owner: VA Medical Center, Richmond, Virginia
 Owner's Agent: Ken Reynolds, Project Engineer
 (304) 429-6755
 1540 Spring Valley Drive
 Fiscal Service (04)
 Huntington, West Virginia 25704

King George Clinic
 Rappahannock Area Community Services Board

This project consisted of architectural and engineering design services for design and construction of a 6357 SF mental health, mental retardation and substance abuse clinic, and mental retardation day support center. The facility was split into two sections, one medical side with therapist offices, psychiatrist offices, physical therapy and a small pharmacy. The day support side included an enrichment center, occupational therapy, activity center to teach patients to self-function. All furniture and equipment was also chosen and purchased through PF&A Interiors.

Completion Date:
 Contract Amount: \$993,807
 Owner: Rappahannock Area Community Services Board

Owner's Agent: Ronald W. Branscome,
 Executive Director
 (540) 899-4370
 600 Jackson St.
 Fredricksburg, VA 22401





Stafford Clinic **Rappahannock Area Community Services Board**

This project consisted of architectural and engineering services for design and construction of an 11,113 sf mental health, mental retardation and substance abuse clinic, and mental retardation day support activity center.

Completion Date: 2005

Contract Amount: \$ 1, 583,560

Owner: Rappahannock Area Community Service Board

Owner's Agent: Ronald W. Branscome, Executive Director
(540) 899-4370
600 Jackson St.
Fredricksburg, VA 22401



Psych Unit **VA Medical Center, Hampton**

New inpatient psychiatry rooms in the Section of Building 137 (approximately 27,000 sf) and an additional 7,576 sf of new space to meet the VA Handbook 7610 space criteria. The project will produce a 40 bed patient unit with private or shared baths/ante rooms, central HVAC, emergency power, nurse call, all cabling and equipment for networking voice/data lines, ADA compliant bathrooms, hallways and doors, all new interior finishes and other associated utilities. The project will address the identified CARES planning initiative through 2022.

The plan for physical design will allow for the administrative and group room space to be located in the area between the current outpatient and the new inpatient unit. As the demand for inpatient space decreases and outpatient increases, as projected by CARES, the administrative and group rooms space will be proportionately converted to outpatient space with no additional renovation or construction needed allowing the medical center to maintain growth proportionate with projected outpatient demand.

Completion Date: Bidding Phase

Contract Amount: \$3,549,000

Owner: VA Medical Center, Hampton

Owner's Agent: Michael Hagan
(757) 728-3132
VA Medical Center
Bldg. 137
Hampton, VA 23667



ECRC Geri Psych
VA Medical Center, Hampton

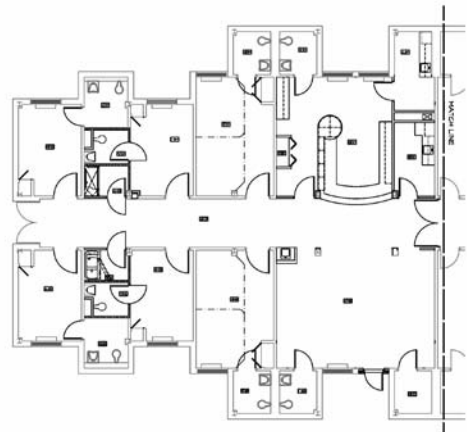
Renovation of a portion of an existing nursing home wind 16 beds into a geriatric psychiatric unit consisting of a nurse's station, a day room/dining room, 8 beds and support spaces.

Completion Date: 2007

Contract Amount: \$547,716.00

Owner: VA Medical Center, Hampton

Owner's Agent: Robert Capers, Contracting Officer
(757) 728-3120
VISN 6 CAS (90C)
Bldg. 27, Room 108
Hampton, VA 23667



Adult Day Care
Sentara Life Care Corporation



This project included the renovation of an existing shopping center to provide adult day care to approximately sixty-five people per day. The design focused on client safety and satisfaction. A covered drive up area was included at the main entrance to facilitate drop off during inclement weather. The facility was designed with security in mind due to wandering elderly clients.

The layout of this facility includes a medical treatment area, rest areas, kitchen, physical therapy, open activity room, outdoor deck with canopy, toilet/shower facilities, and support offices. Participants can be treated for medical needs, receive beauty shop services, undergo physical therapy treatments, and join in the many activities ongoing in the multi-purpose room.

Completion Date: 1998

Contract Amount: \$295,000

Owner: Sentara Life Care Corporation

Owner's Agent: Bruce Robertson, Vice President
(757) 892- 5400
251 Newtown Road South
Norfolk, VA 23502



West Wing Sentara Virginia Beach General Hospital

The new 137,860 square foot west wing at Sentara Virginia Beach General Hospital is a 4-story, 108 bed facility including outpatient services on the first floor and inpatient services on the floors above. The project included renovation of 22,000 square feet adjacent to the new building area. The project was done in association with HDR to provide Sentara Virginia Beach General Hospital with urgently needed additional private rooms. The overall project also enhanced and expanded inpatient and outpatient cardiology services, and improved accessibility to many outpatient services. A new connector wing was developed between inpatient and outpatient entrances.



Patient units were designed with both central and sub-nursing stations. In addition to the 3 nursing units, one of which was a coronary care unit, the project included design of a first floor coronary care observation/recovery unit and special elevator to transport open-heart surgery patients, a new medical records department, and resource centers for patients with cancer and diabetes. A new gift shop and snack bar were also part of the design. The project improved patient privacy and confidentiality, as well as patient and family satisfaction.

Completion Date: 2005

Contract Amount: \$29,150,000

Owner: Sentara Virginia Beach Hospital

Owner's Agent: Jeff Garber, Facilities Department Manager (not longer there)
(757) 395-8732
Project Address: 1060 First Colonial Road
Virginia Beach, VA 23456

Feasibility Study for Two Intermediate Care Facilities for the Mentally Retarded (ICF-MR) for Chesterfield County

PF&A is providing support to the Chesterfield Community Service Board staff to explore the need for two twelve bed ICF-MR facilities to be built in Chesterfield County. The preliminary study will verify the numbers and demographics of Chesterfield residents who currently qualify for ICF-MR level services. Potential sites for the two facilities will be evaluated as well as opportunities for sharing resources with other county facilities. Meetings with staff, advocacy groups as well as site visits to existing ICF-MR facilities will be utilized to develop the program for the two facilities. The project includes development of schematic plans, site layout and elevations as well as estimated project costs.

Project budget - \$64,789

Appendix B

COMMONWEALTH OF VIRGINIA

STANDARD FORM

FOR

CONTRACTOR'S STATEMENT

OF QUALIFICATIONS

TABLE of CONTENTS

I General Information

II Bonding

III Judgments

IV Convictions and Debarment

V Compliance

VI Experience

VII Signatures

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CONTRACTOR'S STATEMENT OF QUALIFICATIONS

I. General Information

1. Submitted to (agency): **Mr. Richard Sliwoski, Director
Department of General Services**

Address: **203 Governor Street
Richmond, Virginia 23219**

2. Name of Project (if applicable):

and Project Code Number PC#

3. Type of work you wish to qualify for:

General Construction - Design/Build

4. Contractor's Name: **W.M. Jordan Company, Inc.**

Mailing Address: **P.O. Box 1337
Newport News, VA 23601-0337**

Street Address: (If not the same as mailing address) **11010 Jefferson Avenue
Newport News, VA 23601-0337**

Telephone Number: **(757) 596-6341**

Facsimile Number: **(757) 596-0058**

Contact Person: **Mr. C. J. "Skip" Smith, III, Vice President**

Contact Person Phone Number: **(757) 596-6341**

State Contractor's License Number: **2701-004636A**

Designated Employee Registered with the Virginia Board for Contractors:

Mr. John R. Lawson, II

General Information (continued)

5. Check type of organization:

Corporation Partnership ____
Individual ____ Joint Venture ____
Other (describe) _____

6. If a corporation -

State of Incorporation: **Virginia**

Date of Incorporation: **January 22, 1958**

Federal I.D. #: **54-0637212**

<u>Officers</u>	<u>Name</u>	<u>Years in Position</u>
President:	John R. Lawson, II	23 Years
Vice President	Kenneth W. Taylor	11 Years
	Executive Vice President	
	C. J. Smith, III, VP	11 Years
	Michael L. Daniels, VP	4 Years
	Charles L. McCarthy, VP	5 Years
Secretary	Sybil K. Wheatley	25 Years
Treasurer	Thomas M. Shelton	19 Years

Are you a Subchapter S Corporation? Yes No ____

7. If a partnership -

Date organized:

Type of partnership:

List of General Partners:

<u>Name</u>	<u>Phone #</u>	<u>Years as G.P.</u>
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8. If individually owned -

Years in Business:

General Information (continued)

9. Have you ever operated under another name? Yes No

If yes -

Other name: **W. M. Jordan Company, L.C. (Richmond Office)**

Number of years in business under this name: **16 Years**

State license number under this name: **2705-024172A**

II. Bonding

Please have your Bonding Company execute a statement similar to the one at Attachment 1 and attach the completed and signed statement as Attachment 2 to this completed Form CO-16.

1. Bonding Company's name: **Travelers Casualty and Surety Company of America**

Address: **W. T. Chapin
9317 Warwick Boulevard
Newport News, VA 23601
Tel: (757) 595-2253
Fax: (757) 595-7640**

Representative (Attorney-in-fact): **S. E. Waddill, III**

2. Is the Bonding Company listed on the United States Department of the Treasury list of acceptable surety corporations?

Yes No

3. Is the Bonding Company licensed to transact fidelity and surety business in the Commonwealth of Virginia?

Yes No

Please see Surety letter from our Bonding Agent attached.

III. Judgments

In the last ten years, has your organization, or any officer, director, partner or owner, had judgments entered against it or them for the breach of contracts for construction?

Yes ___ No

If yes, please on a separate attachment, state the person or entity against whom the judgment was entered, give the location and date of the judgment, describe the project involved, and explain the circumstances relating to the judgment, including the names, addresses and phone numbers of persons who might be contacted for additional information.

IV. Convictions and Debarment

If you answer yes to any of the following, please on a separate attachment, state the person or entity against whom the conviction or debarment was entered, give the location and date of the conviction or debarment, describe the project involved, and explain the circumstances relating to the conviction or debarment, including the names, addresses and phone numbers of persons who might be contacted for additional information.

1. In the last ten years, has your organization or any officer, director, partner, owner, project manager, procurement manager or chief financial officer of your organization:
 - a. ever been fined or adjudicated of having failed to abate a citation for building code violations by a court or local building code appeals board?
Yes ___ No
 - b. ever been found guilty on charges relating to conflicts of interest?
Yes ___ No
 - c. ever been convicted on criminal charges relating to contracting, construction, bidding, bid rigging or bribery?
Yes ___ No
 - d. ever been convicted: (i) under Va. Code Section 2.2-4367 et seq. (Ethics in Public Contracting); (ii) under Va. Code Section 18.2-498.1 et seq. (Va. Governmental Frauds Act); (iii) under Va. Code Section 59.1-68.6 et seq. (Conspiracy to Rig Bids); (iv) of a criminal violation of Va. Code Section 40.1-49.4 (enforcement of occupational safety and health standards); or (v) of violating any substantially similar federal law or law of another state?
Yes ___ No
2. Is your organization or any officer, director, partner or owner currently debarred from doing federal, state or local government work for any reason?
Yes ___ No

V. Compliance-

If you answer yes to any of the following, please on a separate attachment give the date of the termination order, or payment, describe the project involved, and explain the circumstances relating to same, including the names, addresses and phone numbers of persons who might be contacted for additional information.

1. Has your organization:
 - a. ever been terminated on a contract for cause?
Yes ___ No
 - b. within the last five years, made payment of actual and/or liquidated damages for failure to complete a project by the contracted date?
Yes ___ No
2. Has your organization, in the last three years, received a final order for willful and/or repeated violation(s) for failure to abate issued by the United States Occupational Safety and Health Administration or by the Virginia Department of Labor and Industry or any other government agency?
Yes ___ No
3. Have any Performance or Payment Bond claims ever been paid by any surety on behalf of your organization?
Yes ___ No

VI. Experience-

If your organization has multiple offices, provide the following information for the office that would handle projects under this prequalification. If that office has limited history, list its experience first.

1. Attach a list of all projects, giving address, size and dollar value for each, that your organization has **completed** in the last five years. Provide for each, the name, address, and phone number, for the Owner's and Architect's contact or representative.

Please see our list of all projects completed in the last five years attached.
2. Attach a list of your organization's projects **in progress**, if any, at the time of this statement. At a minimum, provide project names and addresses, contract amounts, percentages complete and contact names and numbers for the architects and owners.

Please see our list of all projects in progress attached.
3. If this statement is for a particular project, identify three projects from those identified in 1 and 2 above which are most relevant or similar to the project(s) for which you are seeking prequalification.

Experience (continued)**Job 1.**

Name: **The Chesapeake Retirement Community Expansion**

Address: **955 Harpersville Road, Newport News, Virginia 23601**

Size of Project such as: (gross square feet, height, or stories plus sub-surface levels, total cost)

Two-phased expansion totaling more than 446,500 square feet of additions and renovations. Total Cost = \$ 64 Million.

Owner's Name: **The Chesapeake, A Virginia Baptist Retirement Home**

Address: **12399 Village Loop, Culpeper, VA 22701**

Phone Number: **(540) 825-1569**

Contact: **Dr. Randall Robinson**

Architect's Name: **SFCS, Inc.**

Address: **305 South Jefferson Street, Roanoke, Virginia 24011**

Phone Number: **(540) 344-6664**

Contact: **Mr. Allen Hale**

Final or current Contract Amount: **Final Contract Amount = \$64,019,006**

Project Description, i.e., function of building and component building systems:

Please see project description titled "The Chesapeake Retirement Community Expansion" attached at the end of this document.

Experience (continued)

Job 2.

Name: **Lakewood Manor Expansion**

Address: **1900 Lauderdale Drive, Richmond, Virginia 23233**

Size of Project such as: (gross square feet, height, or stories plus sub-surface levels, total cost)

196,300 sf - health services, 3 villas, 14 cottages with a total cost of \$31.7 Million

Owner's Name: **Virginia Baptist Homes**

Address: **12399 Village Loop, P.O. Box 191, Culpeper, Virginia 22701**

Phone Number: **(540) 825-1569**

Contact: **Dr. Randall Robinson**

Architect's Name: **SFCS, Inc.**

Address: **305 South Jefferson Street, Roanoke, Virginia 24011**

Phone Number: **(540) 344-6664**

Contact: **Mr. Allen Hale**

Final or current Contract Amount: **Final Contract Amount = \$31,707,517**

Project Description, i.e., function of building and component building systems:

Please see project description titled "Lakewood Manor Expansion" attached at the end of this document.

Experience (continued)**Job 3.**Name: **Williamsburg Landing**Address: **5700 Williamsburg Landing Drive, Williamsburg, Virginia 23185**

Size of Project such as: (gross square feet, height, or stories plus sub-surface levels, total cost)

244,405 sf - Expansion to Existing CCRC Includes cottages, wellness center, and apartment building. Total cost = \$34 MillionOwner's Name: **Williamsburg Landing, Inc.**Address: **5700 Williamsburg Landing Drive, Williamsburg, Virginia 23185**Phone Number: **(757) 565-6500**Contact: **Ben Puckett**Architect's Name: **Cochran, Stephenson & Donkervoet, Inc.**Address: **The Warehouse at Camden Yards
323 Camden Street, Suite 700, Baltimore, Maryland 21201**Phone Number: **(410) 539-2080**Contact: **Glen Tipton**Final or current Contract Amount: **Final Contract Amount = \$33,971,841**

Project Description, i.e., function of building and component building systems:

Please see project description titled "Williamsburg Landing Expansion" attached at the end of this document.

4. Describe how your firm would staff this project:

For a description of how W. M. Jordan Company would staff this project, please see the proposed team organization chart under Tab Section 1, item 1a.

5. Provide, as an attachment, a brief resume for the project manager and the superintendent most likely to be assigned to this project. Describe, for each, the background and experience that would qualify him or her to be a project manager or superintendent. Include in the resumes at least three (3) similar or comparable projects on which the proposed project manager and superintendent have served in that capacity or positions of similar or comparable responsibility within the last five years and the names, addresses and phone numbers of the Owner's and Architect's contact person for each.

Please see resumes attached at the end of this document for Mark Reilly, Project Manager and T. Wayne Birdsong, Project Superintendent.

VII. Signatures

The undersigned certifies under oath that the information contained in this Statement of Qualifications and attachments hereto is complete, true and correct as of the date of this Statement.

W. M. Jordan Company, Inc.

(name of entity submitting this Statement of Qualifications)

By: Name of Signer (print) **C. J. "Skip" Smith, III**

Signature

Title: **Vice President**

Date: **April 24, 2009**

Notary

State of **Virginia**

County/City of **Newport News**

Subscribed and sworn to before me this **24th** day of **April, 2009.**

Cheryl A. Browne

Notary Public Signature – Cheryl A. Browne, Registration No. 281628

My commission expires: **August 31, 2011**

Notary Seal:



Attachments:

1. Owner's Qualification Criteria
2. Surety Statement
3. Additional information, if any, provided under Sections III, IV, V
4. Additional information provided under Section VI

Samuel E. Waddill III, President
Robert G. Fry III, AAI, Executive Vice President
Carlton L. Gill, Jr, CPCU, ARM, CLU, Senior Vice President
Joy L. Caudle, Secretary - Treasurer
Leroy E. Thompson, ChFC, CLU, Associate



April 24, 2009

*Mr. Richard Sliwoski, Director
Department of General Services
203 Governor Street
Richmond, VA 23219*

Re: Design Build Services for Southeastern Virginia Training Center

Dear Mr. Sliwoski:

It is the privilege of Travelers Casualty and Surety Company of America ("Travelers") to provide surety bonds for W. M. Jordan Company, Inc.*

It is our opinion that W. M. Jordan Company, Inc. is qualified to perform the above captioned project, which we understand has an estimated value of approximately \$50,000,000.00. At their request we will give favorable consideration to providing the required performance and payment bonds.

Please note that the decision to issue performance and payment bonds is a matter between W. M. Jordan Company, Inc. and Travelers, and will be subject to our standard underwriting at the time of the final bond request, which will include but not be limited to the acceptability of the contract documents, bond forms and financing.

If you have any questions or need any additional information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink that reads "S. E. Waddill, III". The signature is stylized and includes a large flourish at the end.

*S. E. Waddill, III
Attorney-in-fact*

SEW/dms

**Travelers is an A+ (Superior) A. M. Best rated insurance company (Financial Size Category XV (\$2 billion or more))*



PROJECTS UNDER CONSTRUCTION

Project: Air Force/Navy Dormitory Fort Lee, VA			Contract Amount: \$35,104,000 Scheduled Completion Date: May 2010	Design/Build
Owner: U.S. Army Engineer District, Norfolk Michael Roach BRAC Area Office, P. O. Box 5610 Fort Lee VA 23801	10% Complete (804) 765-3979	Architect: Wiley & Wilson Neil McSweeney 6606 Broad Street, Suite 500 Richmond VA	(804) 254-6676	
Project: American Theater Addition Hampton, VA			Contract Amount: \$2,100,000 Scheduled Completion Date: October 2009	Negotiated
Owner: City of Hampton VA	Mobilizing	Architect: Hanbury Evans 120 Atlantic Street Norfolk VA 23510	(757) 321-9600	
Project: Charlottesville Transit Service (CTS) Operations Center Charlottesville, VA			Contract Amount: \$11,092,788 Scheduled Completion Date: April 2010	Competitive Bid
Owner: City of Charlottesville Scott Hendrix Facilities Management, 305 4th Street NW Charlottesville VA 22903	3% Complete (434) 970-3647	Architect: VMDO Steve Davis 200 East Market Street Charlottesville VA 22902	(434) 296-5684	
Project: CHKD Oakbrooke Medical Office Building Chesapeake, VA			Contract Amount: \$14,484,789 Scheduled Completion Date: September 2009	Negotiated
Owner: Children's Hospital of the King's Daughters Tamika Jefferson 601 Children's Lane Norfolk VA 23507	54% Complete (757) 668-9639	Architect: Paul Finch & Associates Sharon Szalai 6000 World Trade Center Norfolk VA 23510	(757) 471-0537	
Project: CNU Freeman Center Newport News, VA			Contract Amount: \$21,600,000 Scheduled Completion Date: July 2010	Negotiated
Owner: Christopher Newport University Hunter Bristow 1 University Place Newport News VA 23606	Mobilizing	Architect: Glave & Holmes Architects John Gass 801 E. Main Street, Suite 301 Richmond VA 23219	(804) 649-9303	

PROJECTS UNDER CONSTRUCTION

Project: King's Creek Plantation, SPH Williamsburg, VA	Contract Amount: \$16,901,743 Scheduled Completion Date: August 2009	Negotiated
Owner: King's Creek Plantation, LLC Thomas Ruhf 161A Cottage Cove Lane Williamsburg VA 23185	69% Complete (757) 221-6764	Architect: BOB Architecture Bob Steele 700 East Franklin Street, Suite 900 Richmond VA 23219
Project: Newport News-Williamsburg International Airport Newport News, VA	Contract Amount: \$9,786,932 Scheduled Completion Date: November 2009	Competitive Bid
Owner: Peninsula Airport Commission Mark Falin 900 Bland Blvd Newport News VA 23602	32% Complete (757) 877-0221	Architect: Shriver and Holland Associates Matthew Shriver 355 W. Freemason Street Norfolk VA 23510
Project: NGNN Blast & Coat Newport News, VA	Contract Amount: \$1,502,745 Scheduled Completion Date: April 2009	Fast Track Design/Build
Owner: Northrop Grumman Corporation Marty Konkel 4101 Washington Avenue, Platen 18 of NGC Shipyard Newport News VA 23607	99% Complete (757) 688-1304	Architect: McPherson Design Group Elias Logothetis 6371 Center Drive, Suite 100 Norfolk VA 23502
Project: NGNN Building 1877 - Power Unit Assembly Facility (PUAF) Newport News, VA	Contract Amount: \$23,932,924 Scheduled Completion Date: September 2009	Select List Bid
Owner: Northrop Grumman Ed Wright 4401 Washington Ave Newport News VA 23607	83% Complete (757) 688-1533	Architect: CH2M Hill Marion Miller 1500 International Drive Spartanburg SC 29303
Project: NSU Student Center Norfolk, VA	Contract Amount: \$22,074,648 Scheduled Completion Date: September 2009	Negotiated
Owner: Norfolk State University Angela Buckner 700 Park Avenue Norfolk VA 23504	70% Complete (757) 823-2625	Architect: Tymoff & Moss Architects Barry Moss 512 Botetourt Street Norfolk VA 23510

PROJECTS UNDER CONSTRUCTION

Project: ODU Quad Student Housing Phase II, Buildings: D,E, & F Norfolk, VA	Contract Amount \$39,670,128 Scheduled Completion Date: August 2009	Architect: Clark Nexsen Maria Starcher 6160 Kempsville Circle Norfolk VA 23502
Owner: Old Dominion University Willie Spencer 4401 Powhatan Drive Norfolk VA 23529	89% Complete (757) 683-5889	(757) 455-5800
Project: P471 Seal Team Operations Facility Virginia Beach, VA	Contract Amount \$27,053,000 Scheduled Completion Date: July 2010	Architect: Waller, Todd, and Sadler David Isbell 1909 Cypress Avenue Virginia Beach VA 23451
Owner: NAV FAC Mid-Atlantic Tom Turlip Facilities Eng. & Acq. Division, 1450 Gator Blvd., Ste 150 Norfolk VA 23521-3023	4% Complete (757) 462-7713	(757) 417-0140
Project: Peninsula Town Center - Building B Hampton, VA	Contract Amount \$25,361,914 Scheduled Completion Date: April 2009	Architect: Meacham & Apel Architects Charles Busch 6161 Riverside Drive, Suite A Dublin OH 43017
Owner: Steiner & Associates, Inc. Dough Seibert Victor Building, 1 Market Street, Suite 417 Camden NJ 08102	97% Complete	(614) 764-0407
Project: Renaissance Academy Virginia Beach, VA	Contract Amount \$54,961,960 Scheduled Completion Date: August 2009	Architect: RRMM Rob Berz 129 West Virginia Beach Blvd. Norfolk VA 23510
Owner: Virginia Beach City Public Schools Tim Cole Municipal Center, Bldg 16 Virginia Beach VA 23456	82% Complete (757) 263-1090	(757) 622-2828
Project: Renovate Building 1109 for SEC-LEE Relocation Fort Lee, VA	Contract Amount \$11,572,407 Scheduled Completion Date: March 2010	Architect: RRMM Architects Kevin Ball 129 West Virginia Beach Boulevard VA
Owner: U.S. Army Engineer District, Norfolk Attn: CENAO-PM Marsha Flood 803 Front Street Norfolk VA	12% Complete (757) 201-7746	(757) 622-2828

PROJECTS UNDER CONSTRUCTION

Project: Repair Barracks at Building 3000 Fort Lee, VA	Contract Amount: \$17,185,482 Scheduled Completion Date: December 2010	Select List Bid
Owner: U. S. Army Engineer District, Norfolk Attn: CENAO-PM Marsha Flood 803 Front Street Norfolk VA	3% Complete (757) 201-7746	Architect: Waller Todd & Sadler Architects David Isbell 1909 Cypress Avenue Virginia Beach VA 23451
Project: Repairs to BEH Building O-22 Norfolk, VA	Contract Amount: \$26,992,380 Scheduled Completion Date: June 2009	Competitive Bid
Owner: Department of the Navy Chris Szymczak NAVFAC MIDLANT, 9324 Virginia Avenue - Bldg Z140, Room 309 Norfolk VA 23511	92% Complete (757) 322-4540	Architect: NAVFAC MIDLANT - Engineering Division Christopher Szymczak NAVFAC MIDLANT PWD Norfolk, Bld. Z-140, 9324 Virginia Ave. Norfolk VA 23511
Project: Residence Inn - Chester Chester, VA	Contract Amount: \$11,030,000 Scheduled Completion Date: July 2009	Negotiated
Owner: Kingston, LLC Neil Amin 2000 Ware Bottom Spring Road Chester VA 23836	41% Complete (804) 777-9000	Architect: LLW Architects Leonard Messina 803 S. Mount Moriah, Suite 100 B Memphis TN 38117
Project: Richard Bland College Science Building Petersburg, VA	Contract Amount: \$16,000,000 Scheduled Completion Date: July 2010	Negotiated
Owner: Richard Bland College Michael Shriver 11301 Johnson Road, Facilities Management Services Petersburg VA 23805	Mobilizing	Architect: Moseley Architects 780 Lynnhaven Pkwy, Suite 200 Virginia Beach VA 23452
Project: RRMC: 5th Floor West Oncology Newport News, VA	Contract Amount: \$3,907,541 Scheduled Completion Date: February 2009	Negotiated
Owner: Riverside Health Systems Marlon Anderson 500 J. Clyde Morris Boulevard Newport News VA 23601	47% Complete (757) 594-3314	Architect: Anderson Mikos Architects, Ltd. Michael Hurt One Parkview Plaza Oakbrook Terrace VA 60181

PROJECTS UNDER CONSTRUCTION

Project: Special Operations Facility, Dam Neck Virginia Beach, VA	Contract Amount \$95,886,010 Design/Build Scheduled Completion Date: August 2010
Owner: Department of the Navy 7% Complete Stephen Emrick (757) 433-2619 Naval Facilities Engineering Command Mid-Atlantic, 9742 Maryland Avenue Norfolk VA 23511-3095	Architect: RRMM/Waller Todd & Sadler (757) 622-2828 Kevin Ball VA
Project: Springdale at Lucy Corr Village Expansion Chesterfield, VA	Contract Amount \$32,500,000 Negotiated Scheduled Completion Date: November 2009
Owner: Lucy Corr Village 88% Complete Leigh Robbins (804) 706-5700 P.O. Box 170 Chesterfield VA 23832	Architect: SFCS, Inc. (540) 344-6664 Rudy Jennings 305 South Jefferson Street Roanoke VA 24011
Project: TCC Fred W. Beazley Portsmouth Campus Portsmouth, VA	Contract Amount \$47,545,355 Negotiated Scheduled Completion Date: September 2009
Owner: Virginia Community College System 77% Complete William Johnson (804) 819-4912 101 North 14th Street, 16th Floor Richmond VA 23219	Architect: BurtHill (202) 333-2711 John Knickmeyer 1056 Thomas Jefferson Street, NW Washington DC 20007
Project: TNCC Historic Triangle Campus Williamsburg, VA	Contract Amount \$23,036,711 Negotiated Scheduled Completion Date: June 2009
Owner: Virginia Community College System 95% Complete William Johnson (804) 819-4912 James Monroe Building, 16th Floor, 101 North 14th Street Richmond VA 23219	Architect: Moseley Architects (804) 794-7555 Scott Shady 780 Lynnhaven Parkway, Suite 200 Virginia Beach VA 23452
Project: Tuckahoe Ambulatory Surgical Center Henrico, VA	Contract Amount \$2,815,000 Competitive Bid Scheduled Completion Date: June 2009
Owner: Lincoln Harris 25% Complete George Johnston (815) 463-8600 3100 West End Avenue, Suite 475 Nashville TN 37203	Architect: Gresham Smith and Partners (804) 788-0710 Scott Swanson 10 South 6th Street, Suite 100 Richmond VA 23219

PROJECTS UNDER CONSTRUCTION

Project: UVA College of Arts and Sciences Physical and Life Sciences Building (CAS) Charlottesville, VA	Contract Amount \$55,000,000 Negotiated Scheduled Completion Date: May 2011
Owner: The Rector and Visitors of the University of Virginia Chuck Davis UVA Facilities Management, 575 Alderman Road (P.O. Box 400726) Charlottesville VA 22904	Architect: Bohlin Cywinski Jackson (412) 765-3890 Darrell Kauric 307 Fourth Avenue, Suite 3000 Pittsburgh PA 15222
Project: UVA Information Technology Engineering (ITE) Building Charlottesville, VA	Contract Amount \$39,000,000 Negotiated Scheduled Completion Date: May 2011
Owner: The Rector and Visitors of the University of Virginia Craig Hilten UVA Facilities Management, 575 Alderman Road (P.O. Box 400726) Charlottesville VA 22904	Architect: Bohlin Cywinski Jackson (412) 765-3890 Darrell Kauric 307 Fourth Avenue, Suite 3000 Pittsburg PA 15222
Project: Virginia Aquarium Original Exhibits Renovation Virginia Beach, VA	Contract Amount \$20,463,820 Competitive Bid Scheduled Completion Date: April 2009
Owner: The City of Virginia Beach John Gresock Department of Public Works, 2405 Courthouse Drive Virginia Beach VA 23456	Architect: Chermayeff, Sollogub & Poole, Inc. (617) 357-5000 Bradley Converse 51 Melcher Street, 9th Floor Boston MA 02210
Project: Westminster Canterbury Richmond Tower Renovations Richmond, VA	Contract Amount \$18,334,771 Select List Bid Scheduled Completion Date: June 2010
Owner: Westminster Canterbury of Richmond Robert Cox 1600 Westbrook Avenue Richmond VA 23227	Architect: THW Design (404) 252-8040 John J. Enwright 4055 Roswell Road, NE Atlanta GA 30342
Project: Westminster Canterbury Shore Drive Virginia Beach, VA	Contract Amount \$2,180,920 Negotiated Scheduled Completion Date: June 2009
Owner: Westminster Canterbury on Chesapeake Bay Erle Latimer 3100 Shore Drive Virginia Beach VA 23451	Architect: SFCS, Inc. (540) 344-6664 Mark Shelton 305 South Jefferson Street Roanoke VA 24011

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Virginia Cardiovascular Specialists Richmond, VA	Negotiated	Completion Date: April 2009	Percentage of Self-Performed Work: 1.00%
Owner:	Henrico MOB Associates Jeff Baker 707 East Main Street, Suite 1850 Richmond VA 23219	(804) 344-3560	Architect: Baskervill Marcos Silva 101 S. 15th Street, Suite 200 Richmond VA 23219	Contract Amount \$1,499,049 (804) 343-1010
Project:	Henrico Medical Office Building Richmond, VA	Negotiated	Completion Date: March 2009	Percentage of Self-Performed Work: 1.00%
Owner:	Trammell Crow Company Jeff Baker 707 East Main Street, Suite 1850 Richmond VA 23219	(804) 344-3560	Architect: Baskervill Marcos Silva 101 South 15th Street Richmond VA 23219	Contract Amount \$10,530,920
Project:	Renovation of the Washington Building Richmond, VA	Negotiated	Completion Date: March 2009	Percentage of Self-Performed Work: 1.00%
Owner:	Department of General Services Shirley McNutt 203 Governor Street Richmond VA 23219	(804) 786-3894	Architect: Commonwealth Architects Steve Butler 101 Shockoe Slip, Third Floor Richmond VA 23219	Contract Amount \$19,684,320 (804) 648-5040
Project:	Hampton Inn and Suites, Smithfield Smithfield, VA	Negotiated	Completion Date: February 2009	Percentage of Self-Performed Work: 9.00%
Owner:	Excel Management Group, LLC Tejas Patel 12570 Jefferson Avenue Newport News VA 23602	(757) 207-6455	Architect: Isom-Ham Group Design, P.A. Jeff Glace 1309 Collegiate Drive Wilkesboro NC 28697	Contract Amount \$7,561,252 (368) 338-4007
Project:	Associates in Dermatology Hampton, VA	Negotiated	Completion Date: January 2009	Percentage of Self-Performed Work: 2.00%
Owner:	Associates in Dermatology Gene Gordon 17 Manhattan Square Hampton VA 23666	(757) 838-8030	Architect: A2RCI Architects Sabrina Floros 3630 George Washington Memorial Highway, Suite B2 Yorktown VA 23693	Contract Amount \$1,636,374 (757) 867-6530

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project: VCUHS - CCH: Endovascular Suite Upfit Richmond, VA	Fast Track Design/Build	Completion Date: December 2008 Percentage of Self-Performed Work: 5.00% Contract Amount \$999,999
Owner: Virginia Commonwealth University Health System Mark Jacobec Attn: Hospital Purchasing Dept., P. O. Box 980024 Richmond VA 23298	(804) 828-8310	Architect: HKS, Inc. Lamont Wade 2100 East Cary Street, Suite 100 VA
Project: CNU Mariner's Museum Library Newport , VA	Negotiated	Completion Date: November 2008 Percentage of Self-Performed Work: 5.00% Contract Amount \$2,275,180
Owner: The Mariner's Museum Bill Cogar 100 Museum Drive Newport News VA 23606	(757) 591-7702	Architect: Clark Nexsen Frank Dennis 6160 Kempsville Circle, Suite 200A Norfolk VA 23502
Project: Casey BMW Dealership Newport News, VA	Design/Build	Completion Date: November 2008 Percentage of Self-Performed Work: Contract Amount \$7,698,633
Owner: Casey Auto Group Bruce Hitt 813 Diligence Drive, Suite 117 Newport News VA 23606	(757) 873-5700	Architect: Caro, Monroe & Liang Robert Webb 739 Thimble Shoals , Suite 805 Newport News VA 23606
Project: Orthopedic & Spine Center Newport News, VA	Negotiated	Completion Date: November 2008 Percentage of Self-Performed Work: 14.00% Contract Amount \$7,069,971
Owner: Orthopaedic & Spine Center, LLC Alan Leybold 751 J. Clyde Morris Boulevard Newport News VA 23601	(757) 596-1900	Architect: James River Architects David Plante 11832 Rock Landing Drive, Suite 304 Newport News VA 23606
Project: Poquoson Elementary School Poquoson, VA	Negotiated	Completion Date: October 2008 Percentage of Self-Performed Work: 18.00% Contract Amount \$17,720,479
Owner: Poquoson City Public School Jonathan Lewis 500 City Hall Avenue, P.O. Box 2068 Poquoson VA 23662	(757) 868-3055	Architect: VMDO Architects, P.C. William S. Bradley 116 Second Street, NE Charlottesville VA 22902

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	VCUHS Critical Care Hospital Richmond, VA	Negotiated	Completion Date: October 2008 Percentage of Self-Performed Work: 1.00% Contract Amount \$126,734,095
Owner:	Virginia Commonwealth University Robert Reardon P.O. Box 843003 Richmond VA 23284-3003	(804) 828-1387	Architect: HKS, Inc. Leslie Hanson 411 E. Franklin Street, Suite 105 Richmond VA 23219
Project:	Peter Jefferson Place 7 Charlottesville, VA	Negotiated	Completion Date: October 2008 Percentage of Self-Performed Work: 1.00% Contract Amount \$5,572,443
Owner:	PJP Building Seven, LC Sherri Sears 300 Arboretum Place, Suite 300 Richmond VA 23236	(804) 521-1820	Architect: Nbj Architecture Neil Bhatt 11537-B Nuckols Road Glen Allen VA 23059
Project:	The Liberty Inn & Preview Center Williamsburg, VA	Negotiated	Completion Date: September 2008 Percentage of Self-Performed Work: Contract Amount \$13,310,414
Owner:	Bluegreen Vacations Unlimited, LLC Nick Murdock 4960 Blue Lake Drive Boca Raton FL 33431	(561) 912-8000	Architect: Fugleberg Koch Architects James Kelley 2555 Temple Trail Winterpark FL 32789
Project:	Courtyard Marriott at Virginia Center Commons Glen Allen, VA	Negotiated	Completion Date: September 2008 Percentage of Self-Performed Work: 0.50% Contract Amount \$12,004,270
Owner:	Shamin Hotels P.C. Amin 2000 Ware Bottom Spring Road Chester VA 23836	(804) 777-9000	Architect: LLW Architects Leonard Messenia 803 S. Mount Moriah Memphis TN 38117
Project:	VCU Monroe Park Dormitory & Parking Deck Richmond, VA	Negotiated	Completion Date: September 2008 Percentage of Self-Performed Work: 5.00% Contract Amount \$56,055,331
Owner:	Virginia Commonwealth University Carl Purdin P.O. Box 843049 Richmond VA 23284	(804) 828-0391	Architect: Baskervill Michael Nash 114 Virginia Street, P.O. Box 400 Richmond VA 23219

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Colonial Crossings Timeshare, Governor's Building Williamsburg, VA	Negotiated	Completion Date: September 2008
			Percentage of Self-Performed Work: 2.00%
			Contract Amount \$13,955,306
Owner:	Colonial Crossings of Williamsburg Tony Conti 200 English Garden Way Williamsburg VA 23188	(757) 941-1540	Architect: Guernsey Tingle Architects Brad Sipes 3200 Ironbound Road Williamsburg VA 23188
Project:	CHKD Princess Anne Medical Office Building Virginia Beach, VA	Negotiated	Completion Date: August 2008
			Percentage of Self-Performed Work: 15.00%
			Contract Amount \$15,488,840
Owner:	Children's Hospital of the King's Daughters Martin Casey 601 Children's Lane Norfolk VA 23507	(757) 668-7034	Architect: Paul Finch & Associates, P.C. Paul Finch 6000 World Trade Center, 101 West Main St. Norfolk VA 23510
Project:	Echostorm Expansion at Bridgeway Technology Center III Suffolk, VA	Negotiated	Completion Date: August 2008
			Percentage of Self-Performed Work: 18.00%
			Contract Amount \$1,037,063
Owner:	Continental Technology Associates, LLC Ted Sherman 361 Southport Circle, #200 Virginia Beach VA 23452	(757) 491-2460	Architect: Lyll Design Architects Donna Britt 420 World Trade Center Norfolk VA 23510
Project:	New Kent High School New Kent, VA	Competitive Bid	Completion Date: August 2008
			Percentage of Self-Performed Work: 5.00%
			Contract Amount \$42,294,026
Owner:	New Kent County School Board J. Roy Geiger P.O. Box 110, jrgeiger@co.newkent.state.va.us New Kent VA 23124	(804) 966-9649	Architect: Rodriguez Ripley Maddux Motley PC Larry Simerson 129 West Virginia Beach Boulevard Norfolk VA 23510
Project:	Sentara Belleharbour Medical Office Building Suffolk, VA	Design/Build	Completion Date: June 2008
			Percentage of Self-Performed Work:
			Contract Amount \$15,225,064
Owner:	Sentara Healthcare Carl Gaborik 11809 Jefferson Avenue Newport News VA 23606	(757) 594-1011	Architect: Paul Finch & Associates, P.C. Paul Finch 6000 World Trade Center, 101 West Main St. Norfolk VA 23510

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project: CNU Student Center & Library Newport News, VA	Select List Bid	Completion Date: June 2008 Percentage of Self-Performed Work: 5.00% Contract Amount \$49,286,846
Owner: Christopher Newport University Hunter Bristow One University Place Newport News VA 23606	(757) 594-7780	Architect: DMJMH+N Robert V. Perry 1525 Wilson Boulevard Arlington VA 22209
Project: Chesapeake Capital Corporation Richmond, VA	Negotiated	Completion Date: June 2008 Percentage of Self-Performed Work: 5.00% Contract Amount \$3,279,900
Owner: Chesapeake Capital Corporation Matt Bauserman 500 Forrest Avenue Richmond VA 23229	(804) 836-1604	Architect: Baskervill Susan Orange 101 South 15th Street, Suite 200 Richmond VA 23219
Project: 8th Street Demolition Richmond, VA	Negotiated	Completion Date: April 2008 Percentage of Self-Performed Work: 1.00% Contract Amount \$3,736,693
Owner: Virginia Department of General Services Shirley McNutt 203 Governor Street Richmond VA 23219	(804) 786-4538	Architect: Commonwealth Architects Bob Mills 101 Shockoe Slip, 3rd Floor Richmond VA 23219
Project: Seal Team Operations Facility P-449 Norfolk, VA	Select List Bid	Completion Date: March 2008 Percentage of Self-Performed Work: Contract Amount \$11,803,704
Owner: NAVFAC Mid Atlantic Douglas Taylor Facilities Engineering & ACQ Div., 1450 Gator Boulevard, Suite 150 Norfolk VA 23521-3023	(757) 462-7713	Architect: Waller, Todd and Sadler, Architects Dan Paul 1909 Cypress Avenue Virginia Beach VA 23451
Project: ODU Remote Chiller Plant Norfolk, VA	Design/Build	Completion Date: March 2008 Percentage of Self-Performed Work: Contract Amount \$3,354,943
Owner: Old Dominion University Willie Spencer 4401 Powhatan Drive Norfolk VA 23502	(757) 683-4814	Architect: Clark Nexsen Architecture & Engineering Mike Padden 6160 Kempsville Circle, Suite 200A Norfolk VA 23502

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Jimmye Laycock Football Center Williamsburg, VA	Select List Bid	Completion Date: February 2008 Percentage of Self-Performed Work: 5.00% Contract Amount \$8,650,000
Owner:	The College of William and Mary Mark Bradham Facilities Management Complex, Grigsby Drive, Room 119 Williamsburg VA 23185	(757) 221-2269	Architect: Moseley Architects (757) 368-2800 Jeff Hyder 780 Lynnhaven Parkway, Suite 200 Virginia Beach VA 23452
Project:	Northside Church of Christ Addition Yorktown, VA	Negotiated	Completion Date: January 2008 Percentage of Self-Performed Work: 2.00% Contract Amount \$1,447,303
Owner:	Northside Church of Christ Charles Whitten 1300 George Washington Memorial Highway Yorktown VA 23693	(757) 595-5890	Architect: James River Architects, P.C. (757) 595-5504 Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606
Project:	The Point at City Center, Condominiums Newport News, VA	Negotiated	Completion Date: December 2007 Percentage of Self-Performed Work: 8.00% Contract Amount \$15,127,129
Owner:	The Point at City Center, LLC Dennis Richardson 701 Town Center Drive Newport News VA 23606	(757) 873-2020	Architect: CMSS Architects (757) 222-2010 Craig Miller 4505 Columbus Street, Suite 100 Virginia Beach VA 23462
Project:	Addition to Building Z-140 Office Space Norfolk, VA	Design/Build	Completion Date: December 2007 Percentage of Self-Performed Work: 10.00% Contract Amount \$5,012,162
Owner:	Department of the Navy, NAVFAC Mid-Atlantic Eric Howard 9324 Virginia Avenue, Building Z-140, Room 309 Norfolk VA 23511	(757) 445-7601	Architect: Clark Nexsen Architecture & Engineering (757) 455-5800 Wayne Abernathy 6160 Kempsville Circle, Suite 200 A Norfolk VA 23502
Project:	Hampton Medical Office Building Hampton, VA	Negotiated	Completion Date: November 2007 Percentage of Self-Performed Work: Contract Amount \$15,516,347
Owner:	Trammell Crow Company Matt Maio 707 East Main Street, Suite 1850 Richmond VA 23219	(804) 344-3567	Architect: HKS Architects, Inc. (804) 644-8400 David Mangum 411 East Franklin St., Suite 105 Richmond VA 23219

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Heritage at Settler's Landing Apartments Hampton, VA	Negotiated	Completion Date: October 2007 Percentage of Self-Performed Work: 2.00% Contract Amount \$14,775,532
Owner:	Collins Enterprises Art Collins 2001 West Main Street, Suite 175 Stamford CT 06902	(203) 358-0004	Architect: CMSS Architects, PC John Crouse 4505 Columbus Street, Suite 100 Virginia Beach VA 23462
Project:	Utz Quality Foods, Inc. Richmond, VA	Negotiated	Completion Date: October 2007 Percentage of Self-Performed Work: 1.00% Contract Amount \$1,287,065
Owner:	Utz Quality Foods Jeff Fuhrman 900 High Street Hanover PA 17331	(717) 637-6644	Architect: Stephen Childrey, AIA Stephen Childrey 3875 Mountain Road Glen Allen VA 23060
Project:	Williamsburg Landing Expansion Williamsburg, VA	Negotiated	Completion Date: October 2007 Percentage of Self-Performed Work: 7.00% Contract Amount \$33,971,841
Owner:	Owner's Agent: TAM Consultants Timothy Mills P. O. Box 5365 Williamsburg VA 23188	(757) 564-4434	Architect: Cochran, Stephenson & Donkervoet, Inc. Glen Tipton 323 West Camden Street, Suite 700 Baltimore MD 21201
Project:	TCC Science Building Virginia Beach, VA	Negotiated	Completion Date: September 2007 Percentage of Self-Performed Work: 18.00% Contract Amount \$17,449,518
Owner:	Virginia Community College System Sybil H. Roberts Facilities Management Services, 101 North 14th Street, 16th Floor Richmond VA 23219	(804) 819-4918	Architect: Burt Hill Kosar Rittelmann Associates Michael F. Schwartz 1056 Thomas Jefferson Street, NW Washington DC 200073813
Project:	Trinity Lutheran School Gymnasium Expansion Newport News, VA	Design/Build	Completion Date: September 2007 Percentage of Self-Performed Work: 19.00% Contract Amount \$228,840
Owner:	Trinity Lutheran School Lynn Fritzinger 6812 River Road Newport News VA 23607	(757) 245-2576	Architect: James River Architects Kevin Wiggins 11832 Rock Landing Drive, Suite 304 Newport News VA 23606

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Hampden-Sydney College Stadium Hampden-Sydney, VA	Negotiated	Completion Date: August 2007 Percentage of Self-Performed Work: 1.00% Contract Amount \$4,984,000
Owner:	Hampden-Sydney College C. Norman Krueger Hampden-Sydney College, College Drive Hampden-Sydney VA 23943	(434) 223-6216	Architect: Marcellus Wright Cox Architects (804) 780-9067 Frederic Cox 401 East Main Street Richmond VA 23219
Project:	Colonial Crossings Timeshare, Buildings 300 & 400 Williamsburg, VA	Negotiated	Completion Date: August 2007 Percentage of Self-Performed Work: 10.00% Contract Amount \$8,858,061
Owner:	Colonial Crossings of Williamsburg Tony Conti 200 English Garden Way Williamsburg VA 23188	(757) 941-1540	Architect: Guernsey Tingle Architects (757) 220-0220 Brad Sipes 3200 Ironbound Road Williamsburg VA 23188
Project:	CNU Madison Hall Fire Restoration Newport News, VA	Negotiated	Completion Date: August 2007 Percentage of Self-Performed Work: 1.00% Contract Amount \$4,749,614
Owner:	CNU Real Estate Foundation Doug Hornsby 1 University Place Newport News VA 23606	(757) 594-7576	Architect: Rodriguez, Ripley, Maddux and Motley (757) 622-2828 John Maddux 129 W. Virginia Beach Blvd., Suite 110 Norfolk VA 23510
Project:	Firestone Complete Auto Care Hampton, VA	Competitive Bid	Completion Date: August 2007 Percentage of Self-Performed Work: 5.00% Contract Amount \$1,254,262
Owner:	Mall Properties Joe Feurer 654 Madison Avenue New York NY 10021	(212) 935-1330	Architect: Cornerstone Consulting (610) 865-3200 Mark Metzger 1321 North New Street, Bethlehem PA 18018
Project:	Warhill High School Williamsburg, VA	Competitive Bid	Completion Date: August 2007 Percentage of Self-Performed Work: 8.80% Contract Amount \$45,929,771
Owner:	Williamsburg-James City County Public Schools Alan Robertson 597 Jolly Pond Road Williamsburg VA 23188	(757) 259-7157	Architect: Moseley Architects (804) 794-7555 Kenny Durrett 601 Southlake Road Richmond VA 23236

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project: VIMS Marine Research Building Complex Gloucester Point, VA	Select List Bid	Completion Date: August 2007 Percentage of Self-Performed Work: 4.00% Contract Amount \$24,676,375
Owner: Virginia Institute of Marine Science Richard White P.O. Box 1346 , Route 1208 Great Road Gloucester Point VA 23062	(804) 684-7048	Architect: Clark Nexsen Architecture & Engineering (757) 455-5800 Don Hirtz 6160 Kempsville Circle, Suite 200 A Norfolk VA 23502
Project: Grassfield Area High School Chesapeake, VA	Competitive Bid	Completion Date: August 2007 Percentage of Self-Performed Work: 14.20% Contract Amount \$53,571,556
Owner: Chesapeake Public Schools Huntley Kendall P.O. Box 16496 Chesapeake VA 23328	(757) 547-0013	Architect: RRMM/Waller, Todd & Sadler, Architects (757) 417-0140 William Schwegler 1909 Cypress Avenue Virginia Beach VA 23451
Project: Law Library Addition at Marshall Wythe School of Law Williamsburg, VA	Negotiated	Completion Date: June 2007 Percentage of Self-Performed Work: 5.00% Contract Amount \$12,362,974
Owner: College of William and Mary Joe Martinez Facilities Management Complex, Grigsby Dr., Room 119 Williamsburg VA 23185	(757) 221-2200	Architect: HSMM, Inc. (757) 306-4000 Robert Merrill 448 Viking Drive, Suite 145 Virginia Beach VA 23452
Project: Achievable Dream High School Newport News, VA	Design/Build	Completion Date: June 2007 Percentage of Self-Performed Work: Contract Amount \$11,310,591
Owner: An Achievable Dream Cathy Edwards 1058 Warwick Boulevard Newport News VA 23601	(757) 599-9472	Architect: James River Architects, PC (757) 595-5504 Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23602
Project: Burlington Coat Factory Hampton, VA	Competitive Bid	Completion Date: May 2007 Percentage of Self-Performed Work: 5.00% Contract Amount \$4,059,251
Owner: Mall Properties Joe Giantomaso 654 Madison Avenue New York NY 10021	(212) 935-1330	Architect: Casco (770) 435-6006 Petr Fechtner 10877 Watson Road St. Louis MO 63127

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Covered Module Outfitting Facility Newport News, VA	Select List Bid	Completion Date: May 2007	Percentage of Self-Performed Work: 13.20%
Owner:	Northrop Grumman Sam Atkinson 4101 Washington Avenue, Building 520 Newport News VA 23607	(757) 380-3179	Architect: Lockwood-Greene Engineers, Inc. James Griffith 1500 International Drive Spartanburg SC 29304	(864) 578-2000
Project:	31st Street Stage Virginia Beach, VA	Design/Build	Completion Date: May 2007	Percentage of Self-Performed Work: 36.25%
Owner:	Gold Key/PHR Lee Jennings 932 Laskin Road Virginia Beach VA 23451	(757) 213-2330	Architect: James River Architects Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606	(757) 595-5504
Project:	Riverside Hospital Enabling Projects Newport News, VA	Negotiated	Completion Date: May 2007	Percentage of Self-Performed Work: 1.00%
Owner:	Riverside Regional Medical Center Todd Martin 500 J.Clyde Morris Boulevard Newport News VA 23602	(757) 594-4012	Architect: Not Applicable	VA
Project:	Americast Hanover Pipe Plant Ashland, VA	Competitive Bid	Completion Date: May 2007	Percentage of Self-Performed Work: 2.00%
Owner:	Americast Don Anger 10364 Design Road Ashland VA 23005	(804) 752-1322	Architect: Berenyi Incorporated Tony Berenyi 224 Seven Farms Drive Charleston VA 29492	(843) 284-2000
Project:	Lake Matoaka Amphitheatre Renovation Williamsburg, VA	Select List Bid	Completion Date: April 2007	Percentage of Self-Performed Work: 1.00%
Owner:	The College of William & Mary Hack Brown P.O. Box 8795 Williamsburg VA 23187-8795	(757) 221-2416	Architect: Glave & Holmes Associates Greg Holzgrefe 801 East Main Street, Suite 300 Richmond VA 23219	(804) 649-9303

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Lakewood Manor Expansion Richmond, VA	Negotiated	Completion Date: April 2007 Percentage of Self-Performed Work: 10.00% Contract Amount \$31,707,517
Owner:	Virginia Baptist Homes Randall Robinson 12399 Village Loop Culpeper VA 22701	(540) 825-1569	Architect: SFCS, Inc. Allen Hale 305 South Jefferson Street Roanoke VA 24011-2003
Project:	NNS Employees Credit Union, Williamsburg Williamsburg, VA	Negotiated	Completion Date: April 2007 Percentage of Self-Performed Work: 5.00% Contract Amount \$1,631,936
Owner:	NNS Employees Credit Union James B. Mears 3711 Huntington Avenue Newport News VA 23607	(757) 928-8836	Architect: James River Architects Gene Roberts 11832 Rock Landing Drive, Suite 304 Newport News VA 23606
Project:	Echostorm @ Bridgeway Technology Center III Suffolk, VA	Negotiated	Completion Date: March 2007 Percentage of Self-Performed Work: 6.00% Contract Amount \$1,217,943
Owner:	Continental-Technology Associates, LLC Ted Sherman 361 Southport Circle, #200 Virginia Beach VA 23452	(757) 491-2460	Architect: Lyall Design Architects Randy Lyall 420 World Trade Center Norfolk VA 23510
Project:	Bon Secours Imaging Center Richmond, VA	Negotiated	Completion Date: March 2007 Percentage of Self-Performed Work: 15.00% Contract Amount \$3,716,117
Owner:	Bon Secours Virginia Healthsource Stephen Craig 7229 Forest Avenue, Suite 208 Richmond VA 23226	(804) 281-0229	Architect: Odell Associates, Inc. William Talley 6802 Paragon Place, Suite 500 Richmond VA 23230
Project:	Hampden-Sydney College Library Hampden-Sydney, VA	Negotiated	Completion Date: March 2007 Percentage of Self-Performed Work: 1.00% Contract Amount \$16,270,350
Owner:	Hampden-Sydney College C. Norman Krueger Hampden-Sydney College Hampden-Sydney VA 23943	(434) 223-6216	Architect: Marcellus, Wright, Cox and Smith Frederic Cox 401 East Main Street Richmond VA 23219

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	The Village at Woods Edge Expansion Franklin, VA	Negotiated	Completion Date: March 2007 Percentage of Self-Performed Work: Contract Amount \$7,430,270
Owner:	The Village at Woods Edge Anne Beverly Moseley 1401 North High Street Franklin VA 23851	(757) 562-3100	Architect: SFCS, Inc. (540) 344-6664 Tye Campbell 305 South Jefferson Street Roanoke VA 24011-2003
Project:	Hopewell Regional Library Hopewell, VA	Competitive Bid	Completion Date: January 2007 Percentage of Self-Performed Work: 5.00% Contract Amount \$6,826,474
Owner:	Library of Hopewell March Altman 245 East Cawson Street Hopewell VA 23860	(804) 541-2220	Architect: Grimm + Parker Architects (703) 903-9100 David Whale 1355 Beverly Road, Suite 105 McLean VA 22101
Project:	Peter Jefferson Place VI Charlottesville, VA	Negotiated	Completion Date: January 2007 Percentage of Self-Performed Work: 1.00% Contract Amount \$4,932,480
Owner:	PJP Building Six, LC Lisa Jones Winnifred Gravley, 300 Arboretum Place, Suite 300 Richmond VA 23236	(804) 521-1820	Architect: nbj Architecture (804) 273-9811 Neil Bhatt 11537-B Nuckols Road Glen Allen VA 23059
Project:	ODU Quad Student Housing, Phase 1 Norfolk, VA	Design/Build	Completion Date: December 2006 Percentage of Self-Performed Work: 5.00% Contract Amount \$26,157,528
Owner:	Old Dominion University Willie Spencer 4401 Powhatan Drive Norfolk VA 23529	(757) 683-4814	Architect: Clark Nexsen Architecture & Engineering (757) 455-5800 Mike Padden 6160 Kempsville Circle, Suite 200 A Norfolk VA 23502
Project:	Our Lady of Mount Carmel School Newport News, VA	Negotiated	Completion Date: November 2006 Percentage of Self-Performed Work: 15.00% Contract Amount \$1,475,870
Owner:	Our Lady of Mount Carmel School Sister Catherine Joseph 52 Harpersville Road Newport News VA 23601	(757) 596-2754	Architect: James River Architects, PC (757) 595-5504 Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Ferguson Enterprises Technology Center Newport News, VA	Negotiated	Completion Date: November 2006 Percentage of Self-Performed Work: 10.00% Contract Amount \$1,500,000
Owner:	Ferguson Enterprises, Inc. Kirk Wall 12500 Jefferson Avenue Newport News VA 23602	(757) 989-2355	Architect: Faber Widdows & Hiatt Architects (757) 815-3336 Scott Widdows 3336 Grand Boulevard, Suite 102 Holiday VA 34690-2249
Project:	Police Headquarters Facility Newport News, VA	Design/Build	Completion Date: November 2006 Percentage of Self-Performed Work: 1.50% Contract Amount \$16,389,605
Owner:	City of Newport News EDA Florence Kingston 2400 Washington Avenue , 3rd Floor Newport News VA 23607	(757) 926-3798	Architect: Rancorn Wildman Architects, P.L.C. (757) 873-6606 Mark Whitford 601 Thimble Shoals Blvd., Suite 210 Newport News VA 23606
Project:	USS Monitor Center at the Mariners' Museum Newport News, VA	Design/Build	Completion Date: November 2006 Percentage of Self-Performed Work: 21.00% Contract Amount \$14,759,162
Owner:	The Mariners' Museum David Dwyer 100 Museum Drive Newport News VA 23606	(757) 591-7776	Architect: Rancorn Wildman Architects, P.L.C. (757) 873-6606 Nelson C. Rancorn, Jr. 610 Thimble Shoals Blvd., Suite 210 Newport News VA 23606
Project:	Hilton Garden Inn - Charlottesville Charlottesville, VA	Negotiated	Completion Date: October 2006 Percentage of Self-Performed Work: 15.00% Contract Amount \$8,879,794
Owner:	C-Ville Suites, LLC Scott Goldenberg 1600 N. Coalter Street, Suite 17B Staunton VA 24401	(540) 849-9486	Architect: nbj Architecture (804) 273-9811 Neil Bhatt 11537-B Nuckols Road Glen Allen VA 23059
Project:	NNS Employees Credit Union, Gloucester Gloucester, VA	Negotiated	Completion Date: October 2006 Percentage of Self-Performed Work: 0.50% Contract Amount \$1,263,591
Owner:	NNS Employees Credit Union Mr. James B. Mears, CPA Mears 3711 Huntington Avenue Newport News VA 23607-2795	(757) 928-8836	Architect: James River Architects, PC (757) 595-5504 Rick Moberg Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606-4278

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Ferguson Headquarters 5th Floor Renovation Newport News, VA	Negotiated	Completion Date: September 2006 Percentage of Self-Performed Work: 5.00% Contract Amount \$2,651,222
Owner:	Ferguson Enterprises Kirk Wall 12500 Jefferson Avenue Newport News VA 23602	(757) 989-2355	Architect: James River Architects, Inc. (757) 595-5504 Gene Roberts 11832 Rock Landing Drive, Suite 304 Newport News VA 23606
Project:	The Landings at Bolling Square Norfolk, VA	Negotiated	Completion Date: September 2006 Percentage of Self-Performed Work: 1.00% Contract Amount \$15,291,650
Owner:	Collins Enterprises, LLC Greg Shuff 200 College Place, Suite 110 Norfolk VA 23510	(757) 321-1988	Architect: Burkhart Thomas Reed (757) 622-7100 Robyn Thomas 420 West Bute Street Norfolk VA 23510
Project:	The Turner Building at Port Warwick Newport News, VA	Negotiated	Completion Date: August 2006 Percentage of Self-Performed Work: 18.00% Contract Amount \$9,975,231
Owner:	Turner Associates, LLC, c/o Tower Park Corp. Bobby Freeman 735 Thimble Shoals Boulevard Newport News VA 23606	(757) 369-3000	Architect: P.M.A. Planners and Architects (757) 596-8200 Jeff Stodghill 10227 Warwick Boulevard Newport News VA 23601
Project:	College of William & Mary Jamestown Residence Hall Williamsburg, VA	Negotiated	Completion Date: August 2006 Percentage of Self-Performed Work: 10.00% Contract Amount \$24,103,828
Owner:	College of William and Mary Wayne W. Boy Facilities Management Complex, Grigsby Dr., Room 119 Williamsburg VA 23185	(757) 221-2263	Architect: Clark Nexsen Architecture & Engineering (757) 455-5800 Mike Padden 6160 Kempsville Circle, Suite 200A Norfolk VA 23502
Project:	Hampton Inn-Williamsburg Williamsburg, VA	Negotiated	Completion Date: August 2006 Percentage of Self-Performed Work: 10.30% Contract Amount \$8,011,003
Owner:	Capital Landing Hotel Association, LLC Ratnam Patel 1880 Richmond Road Williamsburg VA 23185	(757) 229-4900	Architect: nbj Architecture (804) 273-9811 Neil Bhatt 11537-B Nuckols Road Glen Allen VA 23059

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project: Ferguson Enterprises - Mooretown Road Williamsburg, VA	Negotiated	Completion Date: August 2006 Percentage of Self-Performed Work: 30.00% Contract Amount \$3,798,261
Owner: Ferguson Enterprises Bob Feller 12500 Jefferson Avenue Newport News VA 23602	(757) 989-2879	Architect: Perretz & Young Architects Michael Young 10962 Richardson Road, Suite J Ashland VA 23005
Project: Westminster Canterbury of Richmond Expansion Richmond, VA	Select List Bid	Completion Date: August 2006 Percentage of Self-Performed Work: 27.00% Contract Amount \$95,608,513
Owner: Westminster Canterbury - Richmond Donald Lecky 1600 Westbrook Avenue Richmond VA 23227	(757) 989-2879	Architect: THW Design John J. Enwright 4055 Roswell Road, N.E. Atlanta VA 30342
Project: Centex @ Bridgeway Technology Center I Suffolk, VA	Negotiated	Completion Date: July 2006 Percentage of Self-Performed Work: 21.00% Contract Amount \$543,581
Owner: Continental-Bridgeway Associates Ted Sherman 361 Southport Circle, #200 Virginia Beach VA 23452	(757) 491-2460	Architect: Lyall Design Architects Donna/Randy Britt/Lyall 420 World Trade Center Norfolk VA 23510
Project: Bridgeway Technology Center III Suffolk, VA	Negotiated	Completion Date: July 2006 Percentage of Self-Performed Work: 4.80% Contract Amount \$4,434,746
Owner: Continental-Harbor View Associates, LLC Ted Sherman 1064 Laskin Road, Suite 25C Virginia Beach VA 23451-6337	(757) 491-2460	Architect: Lyall Design Architects 420 World Trade Center Norfolk VA 23510-1679
Project: First Baptist Church Children & Youth Education Building Newport News, VA	Design/Build	Completion Date: July 2006 Percentage of Self-Performed Work: 13.00% Contract Amount \$3,869,676
Owner: First Baptist Church John Rippy 12716 Warwick Boulevard Newport News VA 23606	(757) 874-9053	Architect: Huff-Morris Architects, P.C. James E. Byerly 8 North First Street Richmond VA 23219

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Victory Family YMCA Addition Tabb, VA	Negotiated	Completion Date: June 2006 Percentage of Self-Performed Work: 2.00% Contract Amount \$1,941,887
Owner:	Peninsula Metropolitan YMCA Danny Carroll 101 Long Green Boulevard Tabb VA 23692	(757) 223-7925	Architect: James River Architects, PC (757) 595-5504 Ray Spencer 11832 Rock Landing Drive , Suite 304 Newport News VA 23606-4278
Project:	Raytheon Tenant Buildout at Bridgeway 1 Suffolk, VA	Negotiated	Completion Date: May 2006 Percentage of Self-Performed Work: 9.00% Contract Amount \$1,535,304
Owner:	Continental-Bridgeway Associates, LLC Ted Sherman 362 Southport Circle, Suite 200 Virginia Beach VA 23452	(757) 491-2460	Architect: Lyall Design (757) 622-6306 Donna Britt 420 World Trade Center Norfolk VA 23510
Project:	Anderson's Showplace Café Newport news, VA	Negotiated	Completion Date: April 2006 Percentage of Self-Performed Work: 14.00% Contract Amount \$463,222
Owner:	Anderson's Home and Garden Center Clark Anderson 11250 Jefferson Avenue Newport News VA 23601	(757) 599-3510	Architect: P.M.A. Planners and Architects (757) 596-8200 Jeff Stodghill 10227 Warwick Boulevard Newport News VA 23601
Project:	Hampton Roads Surgical Specialists Newport News, VA	Design/Build	Completion Date: April 2006 Percentage of Self-Performed Work: 20.00% Contract Amount \$2,280,651
Owner:	Hampton Roads Surgical Specialists Medical LLC Marshall Cross 704 Thimble Shoals Blvd. Newport News VA 23606	(757) 873-6434	Architect: James River Architects, PC (757) 595-5504 Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606
Project:	Hauser's Jewelers Newport News, VA	Negotiated	Completion Date: March 2006 Percentage of Self-Performed Work: 1.00% Contract Amount \$392,170
Owner:	Lee & Vicky Hauser Lee & Vicky Hauser 7 Coliseum Crossing Hampton VA 23666		Architect: P.M.A. Planners and Architects (757) 596-8200 Katie Stodghill 10227 Warwick Boulevard Newport News VA 23601

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Westminster Canterbury Tower Renovations Richmond, VA	Competitive Bid	Completion Date: March 2006 Percentage of Self-Performed Work: 10.00% Contract Amount \$1,083,000
Owner:	Westminster Canterbury Richmond Don Lecky 1600 Westbrook Avenue Richmond VA 23227-3326	(804) 264-6230	Architect: THW Design John J. Enwright 4055 Roswell Road, NE Atlanta VA 30342
Project:	Southside Community Services Center Richmond, VA	Competitive Bid	Completion Date: March 2006 Percentage of Self-Performed Work: Contract Amount \$2,705,000
Owner:	Saul Centers, Inc. Mark Allard 7501 Wisconsin Avenue Bethesda VA 20814-6522	(301) 986-6200	Architect: Architecture, Inc. Alan Hines 1801 Alexander Bell Drive, Suite 640 Reston VA 20191
Project:	NGNN Production & Maintenance Training Facility Newport News, VA	Design/Build	Completion Date: February 2006 Percentage of Self-Performed Work: 7.40% Contract Amount \$7,611,101
Owner:	Northrop Grumman Corporation Beth Connolly 4101 Washington Avenue Newport News VA 23607	(757) 380-4163	Architect: Clark Nexsen Architecture & Engineering Anne Urbi 6160 Kempsville Circle, Suite 200A Norfolk VA 23502
Project:	Hampton Convention Center Connector Hampton, VA	Negotiated	Completion Date: January 2006 Percentage of Self-Performed Work: 33.00% Contract Amount \$763,177
Owner:	City of Hampton Ron Sterling 22 Lincoln Street Hampton VA 23669	(757) 727-6145	Architect: Hellmuth, Obata & Kassabaum, PC Patrick Moloney Canal House, 3223 Grace Street NW Washington DC 20007
Project:	Saint Patrick Catholic School Norfolk, VA	Negotiated	Completion Date: January 2006 Percentage of Self-Performed Work: 14.88% Contract Amount \$15,365,388
Owner:	John Barry Robinson Home for Boys Chuck McPhillips 443 Kempsville Road Norfolk VA 23502	(757) 624-3178	Architect: Tymoff + Moss Architects, P.C. John Tymoff 503 Botetourt Street Norfolk VA 23510

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Towne Bank Center Williamsburg, VA	Negotiated	Completion Date:	January 2006
			Percentage of Self-Performed Work:	5.00%
			Contract Amount	\$3,753,712
Owner:	Towne Bank Keith D. Horton 6001 Harbour View Boulevard Suffolk VA 23435	(757) 638-6786	Architect:	HBA Architecture & Interior Design Chris Michael One Columbus Center, Suite 1000 Virginia Beach VA 23462
Project:	NGNN Covered Modular Assembly Facility Newport News, VA	Negotiated	Completion Date:	January 2006
			Percentage of Self-Performed Work:	14.00%
			Contract Amount	\$29,436,961
Owner:	Northrop Grumman Newport News Ed Wright Dept. 051, Building 103, 2nd Floor, 4101 Washington Avenue Newport News VA 23607	(757) 688-1533	Architect:	Lockwood-Greene Engineers, Inc. Ray Rodgers 1500 International Drive Spartanburg VA 29304
Project:	RRMC Physical Transition Project, Phase 1-B Newport News, VA	Negotiated	Completion Date:	November 2005
			Percentage of Self-Performed Work:	
			Contract Amount	\$9,401,280
Owner:	Riverside Regional Medical Center Diana Lo Vecchio 500 J. Clyde Morris Boulevard Newport News VA 23601	(757) 594-4011	Architect:	Desman and Associates John Judge 8614 Westwood Center Drive, Suite 300 Vienna VA 22182
Project:	Riverside Regional Medical Center ICU Renovation (JV with McCarthy) Newport News, VA	Select List Bid	Completion Date:	October 2005
			Percentage of Self-Performed Work:	
			Contract Amount	\$958,000
Owner:	Riverside Regional Medical Center Diana LoVecchio 500 J. Clyde Morris Blvd. Newport News VA 23601	(757) 594-4011	Architect:	Paul Finch & Associates, P.C. Paul Finch 6000 World Trade Center, 101 West Main Street Norfolk VA 23510
Project:	NNS Employees Credit Union, Newport News Newport News, VA	Design/Build	Completion Date:	October 2005
			Percentage of Self-Performed Work:	1.00%
			Contract Amount	\$1,512,955
Owner:	NNS Employees Credit Union James B. Mears 3711 Huntington Avenue Newport News VA 23607-2795	(757) 928-8836	Architect:	James River Architects, PC Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606-4278

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Brandon Woods Williamsburg, VA	Negotiated	Completion Date: September 2005 Percentage of Self-Performed Work: 10.00% Contract Amount \$24,741,225
Owner:	Brookstone Ventures, L.L.C. Myrl Hairfield 453 McLaws Circle, Suite 2 Williamsburg VA 23185	(757) 565-2980	Architect: Winks Snowa Architects (804) 643-6196 Edward Winks 2119 E. Franklin Street, Suite 200 Richmond VA 23223
Project:	CNU Ferguson Center for the Arts, Phase 2 Newport News, VA	Select List Bid	Completion Date: September 2005 Percentage of Self-Performed Work: 9.00% Contract Amount \$23,086,749
Owner:	Christopher Newport University Hunter Bristow One University Place Newport News VA 23606	(757) 594-7780	Architect: Hanbury Evans Wright Vlattas & Company (757) 321-9600 Nancy Wroten 120 Atlantic Street Norfolk VA 23510
Project:	CHKD Surgery and Hydrotherapy Addition Newport News, VA	Negotiated	Completion Date: September 2005 Percentage of Self-Performed Work: 24.00% Contract Amount \$3,799,234
Owner:	Children's Health System James D. Dahling 601 Children's Lane Norfolk VA 23507	(757) 668-7044	Architect: Rancorn Wildman Architects, P.L.C. (757) 873-6606 Mark Whitford 601 Thimble Shoals Boulevard, Suite 210 Newport News VA 23606
Project:	Ocean Beach Club Virginia Beach, VA	Negotiated	Completion Date: August 2005 Percentage of Self-Performed Work: 15.00% Contract Amount \$19,492,718
Owner:	Gold Key Resorts Bruce Thompson 932 Laskin Road Virginia Beach VA 23451	(757) 491-3000	Architect: Clark Nexsen Architecture (757) 455-5800 Ted Feineis 6160 Kempsville Circle, Suite 200A Norfolk VA 23502
Project:	VCU Brandt Hall Dormitory Richmond, VA	Negotiated	Completion Date: August 2005 Percentage of Self-Performed Work: 5.00% Contract Amount \$21,597,476
Owner:	Virginia Commonwealth University Betty M. Lowther 737 North Fifth Street, 1st Floor Richmond VA 23298-0616	(804) 828-5954	Architect: Einhorn, Yaffee, Prescott, Architects (202) 471-5000 Richard Naab 1000 Potomac Street, NW, Suite 01 Washington DC 20007

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Hampton Roads Convention Center Hampton, VA	Competitive Bid	Completion Date: August 2005	Percentage of Self-Performed Work: 15.00%
Owner:	City of Hampton Ron Sterling 22 Lincoln Street Hampton VA 23669	(757) 727-6390	Architect: Hellmuth, Obata & Kassabaum, P.C. Duncan Kirk Canal House-3223 Grace Street NW Washington DC 20007	(202) 339-8763
Project:	CNU University Village Newport News, VA	Design/Build	Completion Date: August 2005	Percentage of Self-Performed Work: 4.00%
Owner:	CNU Educational Foundation Walter S. Segaloff c/o The Warwick Group, Ltd. 10858 , Warwick Boulevard, Suite A Newport News VA 23601	(757) 599-9470	Architect: Clark Nexsen Architecture & Engineering Brad Tazewell 6160 Kempsville Circle, Suite 200A Norfolk VA 23502	(757) 455-5800
Project:	NNS Employees Credit Union, Chesapeake Chesapeake, VA	Design/Build	Completion Date: August 2005	Percentage of Self-Performed Work: 1.00%
Owner:	NNS Employees Credit Union James B. Mears 3711 Huntington Avenue Newport News VA 23607-2795	(757) 928-8836	Architect: James River Architects, PC Rick Moberg 11832 Rock Landing Drive, Suite 304 Newport News VA 23606-4278	(757) 595-5504
Project:	Netcenter 8th Quadrant Tenant Improvement Hampton, VA	Select List Bid	Completion Date: August 2005	Percentage of Self-Performed Work: 2.00%
Owner:	Concorde Companies, LLC Rod Brana 1225 19th Street, NW, Suite 850 Washington DC 20036-2453	(202) 778-0492	Architect: HBA Architecture and Interior Design Bryce Hollingsworth One Columbus Center, Suite 1000 Virginia Beach VA 23462	(757) 490-9048
Project:	King's Creek Plantation SP-E Williamsburg, VA	Negotiated	Completion Date: July 2005	Percentage of Self-Performed Work: 5.00%
Owner:	King's Creek Plantation Tom Ruhf 191 Cottage Cove Lane Williamsburg VA 23185	(757) 221-6760	Architect: BOB Architecture, PC Bob Steele 700 East Franklin, Suite 900 Richmond VA 23220	(804) 344-0060

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	BMH Buildout at Bridgeway Commerce Center II Suffolk, VA	Design/Build	Completion Date: June 2005 Percentage of Self-Performed Work: 7.00% Contract Amount \$407,190
Owner:	Continental Properties Corp. Ted Sherman 1064 Laskin Road, Suite 25C Virginia Beach VA 23451	(757) 491-2460	Architect: Lyall Design Architects (757) 622-6306 Donna Britt 420 World Trade Center Norfolk VA 23510
Project:	Anteon Build-out at Bridgeway Commerce Center II Suffolk, VA	Design/Build	Completion Date: June 2005 Percentage of Self-Performed Work: 12.00% Contract Amount \$134,065
Owner:	Contintental Properties Corp. Ted Sherman 1064 Laskin Road, Suite 25C Virginia Beach VA 23435	(757) 491-2460	Architect: Lyall Design Architects (757) 622-6306 Donna Britt 420 World Trade Center Norfolk VA 23510
Project:	Yorktown Landing Yorktown, VA	Design/Build	Completion Date: June 2005 Percentage of Self-Performed Work: 12.00% Contract Amount \$14,796,609
Owner:	York County Industrial Development Authority John Hudgins 224 Ballard Street , P.O. Box 532 Yorktown VA 23690	(757) 890-3755	Architect: Rancorn Wildman & Glave Holmes Assoc. (757) 873-6606 Al Jenner PLC601 Thimble Shoals Blvd, Suite 210 Newport News VA 23606
Project:	The Melville House at Port Warwick Newport News, VA	Negotiated	Completion Date: May 2005 Percentage of Self-Performed Work: 20.00% Contract Amount \$12,400,000
Owner:	Tower Park Corporation Bobby Freeman 735 Thimble Shoals Blvd., Suite 100 Newport News VA 23606	(757) 369-3000	Architect: P.M.A. Planners and Architects (757) 596-8200 Jeff Stodghill 10227 Warwick Boulevard Newport News VA 23601
Project:	Harbor Group Headquarters Buildout Norfolk, VA	Design/Build	Completion Date: May 2005 Percentage of Self-Performed Work: 5.00% Contract Amount \$550,000
Owner:	Harbor Group International Alan Dworetzky 555 East Main Street Norfolk VA 23510	(757) 640-0800	Architect: HBA Architecture and Interior Design (757) 490-9048 Joseph Miller One Columbus Center, Suite 1000 Virginia Beach VA 23462

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project: Addition to Linear Accelerator, Chesapeake General Hospital Chesapeake, VA	Negotiated	Completion Date: May 2005 Percentage of Self-Performed Work: 15.00% Contract Amount \$1,944,864
Owner: Chesapeake General Hospital Rebecca Maples 736 Battlefield Boulevard North Chesapeake VA 23320-2028	(757) 312-6100	Architect: Paul Finch & Associates, P.C. Joseph Trost 6000 World Trade Center, 101 West Main Street Norfolk VA 23510
Project: The Landing Office Building Newport News, VA	Negotiated	Completion Date: May 2005 Percentage of Self-Performed Work: 9.30% Contract Amount \$1,707,265
Owner: Hamner Development Company William W. Hamner 11848 Rock Landing Drive, Suite 202 Newport News VA 23606	(757) 873-1777	Architect: Caro, Monroe & Liang Brian Caro 739 Thimble Shoals Boulevard, Suite 805 Newport News VA 23606
Project: 31st Street Parking Garage Virginia Beach, VA	Competitive Bid	Completion Date: May 2005 Percentage of Self-Performed Work: 2.00% Contract Amount \$23,064,365
Owner: City of Virginia Beach Jay Bernas Office of Beach Management, Building 2, Room 3402405 Courthouse Drive Virginia Beach VA 23456	(757) 427-4167	Architect: MMM Design Group Stelios Xystros 229 West Bute Street Norfolk VA 23510
Project: Hilton Resort Hotel Virginia Beach, VA	Negotiated	Completion Date: April 2005 Percentage of Self-Performed Work: 15.00% Contract Amount \$29,600,000
Owner: Thirty-first Street, LC Bruce Thompson 932 Laskin Road Virginia Beach VA 23451	(757) 491-3000	Architect: Cooper Carry Rob Uhrin 3520 Piedmont Road, N. E., Suite 200 Atlanta VA 30305
Project: Patrick Henry Building (Renovation of the Old State Library) Richmond, VA	Negotiated	Completion Date: March 2005 Percentage of Self-Performed Work: 10.00% Contract Amount \$33,104,000
Owner: Commonwealth of Virginia-Dept of General Services Shirley McNutt Procurement Services 215 Governor Street Richmond VA 23224	(804) 786-4538	Architect: The Hillier Group Gretchen Pfaehler 1339 Chestnut Street, Widener Building Mezzanine Philadelphia PA 19107

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	High Field NMR Magnet Facility Addition Williamsburg, VA	Select List Bid	Completion Date: March 2005 Percentage of Self-Performed Work: 17.79% Contract Amount \$1,951,352
Owner:	College of William and Mary Oot Singhaseni P.O. Box 8795 Williamsburg VA 23187	(757) 221-2418	Architect: Design Collective, Inc. (410) 685-6655 Fred Marino 100 East Pratt Street , 14th Floor Baltimore MD 21202
Project:	Peninsula Catholic High School Addition Newport News, VA	Design/Build	Completion Date: February 2005 Percentage of Self-Performed Work: 20.00% Contract Amount \$2,848,458
Owner:	Peninsula Catholic High School Daryl Brackin 600 Harpersville Road Newport News VA 23601	(757) 596-7966	Architect: Rancorn Wildman Architects, P.L.C. (757) 873-6606 J. C. Odell 601 Thimble Shoals Boulevard, Suite 210 Newport News VA 23606
Project:	Peter Jefferson Place III Charlottesville, VA	Negotiated	Completion Date: January 2005 Percentage of Self-Performed Work: 5.00% Contract Amount \$3,962,975
Owner:	PJP Building Three, LC Winnifred Gravley 300 Arboretum Place, Suite 300 Richmond VA 23236	(804) 521-1820	Architect: nbj Architecture (804) 273-9811 Neil Bhatt 11537-B Nuckols Road Glen Allen VA 23059
Project:	NetCenter - Northrop Grumman NN Build Out Hampton, VA	Negotiated	Completion Date: January 2005 Percentage of Self-Performed Work: 12.50% Contract Amount \$6,517,000
Owner:	Concord Properties, LLC W. Thomas Fahs 1225 19th Street, NW, Suite 850 Washington DC	(202) 955-9200	Architect: HBA Architecture and Interior Design (757) 490-9048 Bruce Pritchard 1 Columbus Center, Suite 1000 Virginia Beach VA 23462
Project:	Renovation of the Henrico Arms Apartments Richmond, VA	Negotiated	Completion Date: January 2005 Percentage of Self-Performed Work: Contract Amount \$5,600,000
Owner:	Henrico Richmond Limited Partnership Richard Hanson c/o Silver Street Development Corp. , 33 Silver Street, Suite 300 Portland VA 04101	(207) 780-9800	Architect: Cox, Kliewer & Company, PC (757) 431-0033 Jim Russell 2533 Virginia Beach Boulevard Virginia Beach VA 23452

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Ferguson Enterprises Distribution Center & Warehouse Suffolk, VA	Negotiated	Completion Date: December 2004 Percentage of Self-Performed Work: 12.50% Contract Amount \$4,601,682
Owner:	Ferguson Enterprises, Inc. Hank Vangiesan 12500 Jefferson Avenue Newport News VA 23602	(975) 709-8923	Architect: Lyall Design Architects Jerry Smith 420 World Trade Center Norfolk VA 23510
Project:	Live-Work Homes at Port Warwick, Phase II Newport News, VA	Negotiated	Completion Date: December 2004 Percentage of Self-Performed Work: 8.00% Contract Amount \$2,586,871
Owner:	WMJ Port Warwick, LLC John Lawson 11010 Jefferson Avenue Newport News VA 23601	(757) 596-6341	Architect: P.M.A. Planners and Architects Jeff Stodghill 10227 Warwick Boulevard Newport News VA 23601
Project:	KCP Aquatic Center Williamsburg, VA	Negotiated	Completion Date: December 2004 Percentage of Self-Performed Work: 15.00% Contract Amount \$2,811,109
Owner:	King's Creek Plantation Tom Ruhf 191 Cottage Cove Lane Williamsburg VA 23185	(757) 221-6760	Architect: Rancorn Wildman Architects, P.L.C. Al Jenner 601 Thimble Shoals Blvd., Suite 210 Newport News VA 23606
Project:	Chesapeake General Hospital: Nursing Unit Renovations Chesapeake, VA	Negotiated	Completion Date: December 2004 Percentage of Self-Performed Work: Contract Amount \$7,487,513
Owner:	Chesapeake General Hospital Paul Peaden 736 Battlefield Blvd. Chesapeake VA 23320	(757) 312-6121	Architect: Ellerbe Becket, Inc. Adrian Hagerty 1001 G. Street NW, Suite 1000 Washington DC 20001
Project:	Chesapeake General Hospital - Additions and Renovations Chesapeake, VA	Negotiated	Completion Date: December 2004 Percentage of Self-Performed Work: 25.00% Contract Amount \$20,965,784
Owner:	Chesapeake General Hospital Rebecca Maples 736 Battlefield Boulevard N Chesapeake VA 23320-2028	(757) 312-6100	Architect: Ellerbe Becket, Inc. Adrian Hagerty 1001 G Street, NW, Suite 1000 Washington DC 20009

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Lockheed Martin Bridgeway II Buildout Suffolk, VA	Negotiated	Completion Date: November 2004 Percentage of Self-Performed Work: 13.00% Contract Amount \$787,693
Owner:	Continental-Harbour View Associates, L.C. Ted Sherman 1064 Laskin Road, Suite 25C Virginia Beach VA 23451-6337	(757) 491-2460	Architect: Lyall Design Architects (757) 622-6306 Jerry Smith 420 World Trade Center Norfolk VA 23510
Project:	SAIC Bridgeway II Buildout Suffolk, VA	Negotiated	Completion Date: October 2004 Percentage of Self-Performed Work: 12.00% Contract Amount \$1,117,653
Owner:	Contintental-Harbour View Associates, LLC Ted Sherman 1064 Laskin Road, Suite 25C Virginia Beach VA 23451-6337	(757) 491-2460	Architect: Lyall Design Architects (757) 622-6306 Jerry Smith 420 World Trade Center Norfolk VA 23510-1679
Project:	Additions and Alterations to Pomoco Chrysler Hampton, VA	Design/Build	Completion Date: October 2004 Percentage of Self-Performed Work: Contract Amount \$812,954
Owner:	Pomoco Group, Inc. Gary Minter 12625 Jefferson Avenue Newport News VA 23602	(757) 833-8100	Architect: P.M.A. Planners and Architects (757) 596-8200 Katie Stodghill 10227 Warwick Boulevard Newport News VA 23601
Project:	Moveable Blast and Coat and MIP/SHT Enclosures Newport News, VA	Competitive Bid	Completion Date: October 2004 Percentage of Self-Performed Work: 14.10% Contract Amount \$12,031,282
Owner:	Northrop Grumman Newport News Aaron Giles Building 520-2, Dept. 0514101 Washington Ave. Newport News VA 23607	(757) 688-2985	Architect: Montgomery Watson Harza (315) 793-5000 Dale Griffin 181 Genesee Street Utica VA 13501
Project:	CNU Potomac River Residence Hall Newport News, VA	Select List Bid	Completion Date: October 2004 Percentage of Self-Performed Work: 2.00% Contract Amount \$18,729,981
Owner:	Christopher Newport University Hunter Bristow One University Place Newport News VA 23606	(757) 564-7780	Architect: DMJMH+N (703) 807-2500 Robert V. Perry 3101 Wilson Boulevard, Suite 900 Arlington VA 22209

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project: Hampton Roads Academy Additions and Renovations Newport News, VA	Negotiated	Completion Date: October 2004 Percentage of Self-Performed Work: 25.00% Contract Amount \$5,448,016
Owner: Hampton Roads Academy Dick Hebert 729 Academy Lane Newport News VA 23602	(757) 249-5926	Architect: Waller, Todd and Sadler, Architects John L. Hodges 1909 Cypress Avenue Virginia Beach VA 23451
Project: Hilton Garden Inn - Colonial Heights Colonial Heights, VA	Negotiated	Completion Date: August 2004 Percentage of Self-Performed Work: 3.00% Contract Amount \$8,752,511
Owner: Southpark Hotel, LLC P. C. Amin 2000 Ware Bottom Road Chester VA 23224	(894) 777-9000	Architect: nbj Architecture Neil Bhatt Grove Park Square, 11537-B Nuckols Road Glen Allen VA 23059
Project: Philanthropic Research/SunTrust Williamsburg, VA	Negotiated	Completion Date: August 2004 Percentage of Self-Performed Work: Contract Amount \$0
Owner: GuideStar Tinsley C. Goad 427 Scotland Street Williamsburg VA 23185	(757) 229-4631	Architect: Clark Nexsen Architecture & Engineering David Keith 6160 Kempsville Circle, Suite 200A Norfolk VA 23502
Project: L.D. Amory Seafood Office Building Hampton, VA	Negotiated	Completion Date: August 2004 Percentage of Self-Performed Work: 10.00% Contract Amount \$280,000
Owner: L. D. Amory Seafood Mead Amory 101 South King Street Hampton VA 23669	(757) 722-1915	Architect: P.M.A. Planners and Architects Jeff Stodghill 10227 Warwick Boulevard Newport News VA 23601
Project: Ocean Beach Club Retail Virginia Beach, VA	Negotiated	Completion Date: June 2004 Percentage of Self-Performed Work: 20.00% Contract Amount \$3,484,471
Owner: Gold Key Resorts Bruce Thompson 932 Laskin Road Virginia Beach VA 23451	(757) 491-3000	Architect: Clark Nexsen Architecture Ted Feineis 6160 Kempsville Circle, Suite 200A Norfolk VA 23502

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	Hilton Garden Inn - Newport News Newport News, VA	Negotiated	Completion Date: June 2004 Percentage of Self-Performed Work: 2.00% Contract Amount \$6,129,969
Owner:	Newport Associates 2, LLC Ratnam Patel 1880 Richmond Road Williamsburg VA 23185	(757) 941-1085	Architect: nbj Architecture (804) 273-9811 Neil Bhatt Grove Park Square , 11537-B Nuckols Road Richmond VA 23220
Project:	CNU Ferguson Center for the Arts, Phase 1 Newport News, VA	Select List Bid	Completion Date: June 2004 Percentage of Self-Performed Work: 15.00% Contract Amount \$25,420,878
Owner:	Christopher Newport University Hunter Bristow One University Place Newport News VA 23606	(757) 594-7780	Architect: Hanbury Evans Wright Vlattas & Company (757) 321-9600 Nancy Wroten 120 Atlantic Street Norfolk VA 23510
Project:	The Jewish Campus Virginia Beach, VA	Negotiated	Completion Date: June 2004 Percentage of Self-Performed Work: 10.00% Contract Amount \$15,592,275
Owner:	UJFT Community Campus, LLC Glenn Saucier 5029 Corporate Woods Drive Suite 225 Virginia Beach VA 23462	(757) 965-6100	Architect: Turok Architecture (757) 431-9133 Paul Turok 397 Little Neck Road, Suite 101 Virginia Beach VA 23452-5771
Project:	RRMC Physical Transition Project, Phase 1-A Newport News, VA	Negotiated	Completion Date: May 2004 Percentage of Self-Performed Work: 1.00% Contract Amount \$33,023,844
Owner:	Riverside Health Systems Joseph Kucharz AMDC, Program Manager , 10 South Riverside Plaza, Suite 2290 Chicago IL 60606	(312) 756-9300	Architect: Earl Swensson Associates, Inc. (615) 329-9445 Doug Johns 2100 West End Avenue Vanderbilt Plaza, Suite 1200 Nashville VA 37203-5225
Project:	Hampton Roads Eye Associates Newport News, VA	Design/Build	Completion Date: May 2004 Percentage of Self-Performed Work: 9.50% Contract Amount \$2,592,002
Owner:	Oyster Point Eye Center, LLC Robert Elgin 606 Denbigh Blvd., Suite 204 Newport News VA 23608	(757) 875-7875	Architect: Rancorn Wildman Architects, P.L.C. (757) 873-6606 Nelson Rancorn 601 Thimble Shoals Boulevard Newport News VA 23606

PROJECTS COMPLETED IN THE LAST FIVE YEARS

Project:	William E. Wood Office Building, Williamsburg Williamsburg, VA	Negotiated	Completion Date:	May 2004
			Percentage of Self-Performed Work:	4.50%
			Contract Amount	\$2,366,359
Owner:	Berkely-William E. Wood & Associates Angela M. Dougherty 1326 Jamestown Road Williamsburg VA 23185	(757) 229-0550	Architect:	HBA Architecture and Interior Design Randy Hicks One Columbus Center, Suite 1000 Virginia Beach VA 23462

The Chesapeake Retirement Community Expansion Newport News, Virginia

Owner Representative:

The Chesapeake, A Virginia Baptist Retirement Home
Dr. Randall Robinson
12399 Village Loop
Culpeper, Virginia 22701
(540) 825-1869

Architect:

SFCS, Inc., Architects
Mr. Allen Hale
305 South Jefferson Street
Roanoke, Virginia 24011
(540) 344-6664

Project Team:

Preconstruction Phase

Skip Smith,
Preconstruction Manager
William Drum, Estimator

Construction Phase

John Lawson, Principal-in-Charge
William Heinz, Project Manager
Eric Hodson,

Assistant Project Manager
Paula Loftin, Resident Changes
Coordinator

Superintendents: Mike Carter,
Dan Flynn, Billy Ambrose, Jeff
Giles, Tony Knighten, Wes Norton

Contract Type:

Construction Management at Risk
Six Bid Packages
Design/Build Cottages
Project began with sitework at
\$2.6 MM and other phases were
added by change order.

Contract Amount:

\$64 Million

Construction Dates:

Construction began:
March 2000
Project completed:
October 2003



The Chesapeake, a Virginia Baptist Homes retirement community, expanded its current campus in Newport News. W. M. Jordan Company built the original building in 1968 and has completed several additions over the ensuing years. This phased expansion provides homes with LifeCare benefits for 435 senior adults in a beautiful Hampton Roads setting.



The facilities remained open and occupied during construction, which was done in two phases. Phase 1 included four Sequences. Sequence A included the 57-unit Assisted Living Building, a 51-bed Health Care Building, and renovations to the existing mechanical areas and kitchen. Sequence B added an Independent Living Building with 81 apartments.

Sequence C added a Community Center, Health Club and Dining room to the project, while Sequence D incorporated renovations to the existing Independent Living building. Phase 2 included renovations of 21 existing Independent Living Units and construction of an Independent Living Building with 81 apartments.



The project also included 39 cottages, built under a design/build delivery system. Each single-family detached cottage is approximately 1,500 square feet.

Lakewood Manor Expansion

Richmond, Virginia

Owner:

Virginia Baptist Homes
Dr. Randall Robinson
12399 Village Loop
P.O. Box 191
Culpepper, Virginia 22701
(540) 825-1569

Architect:

SFCS, Inc.
Mr. Allen Hale
305 South Jefferson Street
Roanoke, Virginia 24011-2003
(800) 873- 2788

Project Team:

Skip Smith, Project Executive
Craig Arnold, Preconstruction
Manager
Bruce Miller, Estimator
Mark Riley, Project Manager
Dan Matthews, Superintendent
Howard Joyner, General
Superintendent

Contract Type:

Construction Management at Risk
Design/Build AIA AIII on cottages
only

Contract Amount:

\$31.7 Million

Schedule:

Construction began:
February 2005
Construction completed:
April 2007



Lakewood Manor Continuing Care Retirement Community

Lakewood Manor, one of four retirement communities owned and operated by Virginia Baptist Homes, is located on a 68-acre wooded site in Richmond's West End. W. M. Jordan Company provided preconstruction services to Virginia Baptist Homes and SFCS, Inc. to assist with development of the expansion program for this community. These services included construction cost control, advice on phasing and sequencing of construction, and providing a sequence of cost estimates.

The project includes several components. The Independent Living component includes three Villa apartment buildings. Each three-story building features ten apartments in four floor plans of approximately 1,600 square feet. Fourteen cottages in four floor plans ranging from 1,800 to 2,800 square feet also represent Independent Living homes. The final structure is the Health Services Building, offering 96 Health Care beds and 32 Assisted Living units.



Williamsburg Landing Williamsburg, Virginia

Owner:

Williamsburg Landing, Inc.
Mr. Ben Puckett
5700 Williamsburg Landing Drive
Williamsburg, Virginia 23185
(757) 565-6500

Owner's Representative:

TAM Consultants
Mr. Timothy Mills
1311 Jamestown Road, Suite 103
Williamsburg, Virginia 23185
(757) 564-4434

Architect:

Cochran, Stephenson &
Donkervoet, Inc.
Mr. Glen Tipton
The Warehouse at Camden Yards
323 Camden Street, Suite 700
Baltimore, Maryland 21201
(410) 539-2080

Project Team:

Skip Smith, Project Executive
Lee Howell and Bruce Miller,
Estimators
Byron Williams and Cordell
Sensabaugh, Project Managers
Carl Jarnecke and Steve
Montgomery, Superintendents
John Newman,
General Superintendent

Contract Type:

Construction Management at Risk

Contract Amount:

\$34 Million

Construction Dates:

Construction began November 2002
Phased occupancy - final
completion October 2007



Wellness Center

Williamsburg Landing Retirement Community offers seniors a variety of lifestyle options ranging from apartment living and cluster homes to full-time nursing care. Williamsburg Landing expanded their campus to include a new Wellness Center, 31 new apartments in multiple-attached apartment buildings with parking below, and 32 new cottage homes. The Wellness Center features a swimming pool and fitness center with workout areas and aerobic exercise facilities.

W. M. Jordan Company provided pre-construction services, including cost estimating, scheduling, document review, and value engineering for the expansion. The firm constructed the existing community, located on a 45-acre site, in the mid 1980s. The \$21 million project included 102 cluster homes, several apartment buildings, a nursing home, maintenance building, energy plant and



Cottages

Mark Reilly

Project Manager

Construction Experience:

- 20 Years of Experience
- 5 Years with W. M. Jordan

Education:

- BS, Civil Engineering, Virginia Military Institute, 1988
- Registered Professional Engineer, Virginia

Responsibilities:

- Reports directly to the Project Executive
- Works with the Project Executive, Preconstruction Manager, Owner, Architect, and Superintendent to establish the goals and intent of the project
- Overall project management
- Plans sequences and phases of project
- Procures and monitors all long-lead purchase items
- Coordinates and administers subcontracts and purchase orders
- Prepares and maintains the project schedule
- Maintains all project logs
- Directs progress meetings
- Prepares job cost reports
- Project close-out

Mark has managed new construction and complex renovations for a variety of senior living, educational, commercial, and defense projects. Mark is currently managing construction of an expansion project at Lucy Corr Village in Richmond, Virginia.

Springdale at Lucy Corr Village, Richmond, Virginia

Owner:

Chesterfield County Health Center Commission
Leigh Robbins, Executive Director
Lucy Corr Village
P.O. Box 170
Chesterfield, Virginia 23832-6657
(804) 706-5700

Architect:

SFCS
Mr. Allan Hale
305 South Jefferson Street
Roanoke, VA 24011-2003
(800) 873- 2788

This expansion adds a full continuum of care by building independent living and community based services adjacent to the existing 27-acre campus. The project adds 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces. The single-family cottages offer 1,500 square feet of space, while the duplexes are 1,200 square feet. W. M. Jordan Company provided preconstruction phase services including conceptual estimating, advice on phasing and scheduling, constructability analysis, and full estimating services. Mark is the Project Manager for the \$32.5 million project, which is scheduled for completion in August 2009.

Lakewood Manor Expansion, Richmond, Virginia

Owner:

Virginia Baptist Homes
Dr. Randall Robinson
12399 Village Loop
P.O. Box 191
Culpepper, Virginia 22701
(540) 825-1569

Architect:

SFCS, Inc.
Mr. Allen Hale
305 South Jefferson Street
Roanoke, Virginia 24011-2003
(800) 873- 2788

Mark Reilly

Project Manager

Lakewood Manor Expansion, Richmond, Virginia

Lakewood Manor, one of four retirement communities owned and operated by Virginia Baptist Homes, is located on a 68-acre wooded site in Richmond's West End. W. M. Jordan Company provided construction management at-risk services for a \$31.7 million expansion with several components. The Independent Living component includes three Villa apartment buildings. Each three-story building features ten apartments in four floor plans of approximately 1,600 square feet. Fourteen cottages in four floor plans ranging from 1,800 to 2,800 square feet also represent Independent Living homes. The final structure is the Health Services Building, offering 96 Health Care beds and 32 Assisted Living units. Mark was the Project Manager for the expansion, which was completed in April 2007.

New Kent County High School, New Kent, Virginia

Owner Representative:

New Kent County School Board
Mr. J. Roy Geiger, Superintendent of Schools
P.O. Box 110
New Kent, Virginia 23124
(804) 966-9649

Architect:

RRMM, PC
Mr. Larry Simerson
129 West Virginia Beach Boulevard
Norfolk, Virginia 23510
(757) 622-2828

W. M. Jordan Company provided general contracting services for the new 241,000 square foot high school for New Kent County. Designed to accommodate 1,400 students, the \$42 million school includes a 1,500-seat gymnasium, 750-seat cafeteria, 700-seat auditorium and state-of-the-art media center. Encompassing an approximate 129 acres, the new school includes an existing stadium for football and soccer with a walking track for physical education use. Added features include competition baseball and softball fields, and numerous practice fields to support student and community functions. Mark was the Project Manager for the project, which completed in August 2008.

T. Wayne Birdsong

Project Superintendent

Construction Experience:

- 31 Years of Experience
- 19 Years with W. M. Jordan Company

Education:

- Graduate, Carpenter's Apprenticeship School
- Completed Advanced Blueprint Reading course, Old Dominion University
- Continuing Education Courses, Old Dominion University
- Building Commissioning and Building Information Modeling Classes

Responsibilities:

- Works directly with the Project Manager
- Coordinates all subcontractors, suppliers, and construction personnel
- Performs field inspections to ensure each project conforms to specifications
- Recognizes/ reviews problem areas with the construction team
- Ensures a safe job site environment
- Procures tools and materials in a timely manner to meet the project schedule
- Prepares daily reports on progress and materials used
- Creates and completes final punch lists

Wayne began his career at W. M. Jordan Company as a Carpenter Foreman. He was promoted to Assistant Superintendent and then Project Superintendent. Wayne has supervised a number of major projects, from complex renovations to new construction of municipal, educational, and medical facilities. He is currently supervising construction of the cottages at Lucy Corr Village.

Springdale at Lucy Corr Village, Richmond, Virginia

Owner:

Chesterfield County Health Center Commission
Leigh Robbins, Executive Director
Lucy Corr Village
P.O. Box 170
Chesterfield, Virginia 23832-6657
(804) 706-5700

Architect:

SFCS
Mr. Allan Hale
305 South Jefferson Street
Roanoke, VA 24011-2003
(800) 873-2788

This expansion adds a full continuum of care by building independent living and community based services adjacent to the existing 27-acre campus. The project adds 122 residential units, including 14 cottages, 56 duplexes and 52 apartments, along with appropriate community spaces. The single-family cottages offer 1,500 square feet of space, while the duplexes are 1,200 square feet. W. M. Jordan Company provided preconstruction phase services including conceptual estimating, advice on phasing and scheduling, constructability analysis, and full estimating services. Wayne is the Project Manager for cottages at the \$32.5 million project, which is scheduled for completion in November 2009.

Westminster Canterbury of Richmond Expansion, Richmond, Virginia

Owner:

Westminster Canterbury Corporation
Mr. Donald Lecky
1600 Westbrook Avenue
Richmond, Virginia 23227
(804) 264-6285

Architect:

THW Design
Mr. John Enwright
4055 Roswell Road, N.E.
Atlanta, Georgia 30342
(404) 252-8040

T. Wayne Birdsong Project Superintendent

Westminster Canterbury of Richmond Expansion, Richmond, Virginia

As Construction Manager, W. M. Jordan Company built Westminster Canterbury's \$95 million "The Next Chapter" in four phases over three years. The expansion centers around the Center for Creative Living, a two-story, 92,500 square foot building that houses the Child Development Center and Community Choice (Home Health) Center. Independent living is available in the Courtyard Villas Apartments, a 500,589 square foot, four-and five-story "H" shaped apartment building with 188 apartments, and in the Homes on the Green, detached two-story, single-family homes. Assisted Living apartments are located on three floors directly above the Center for Creative Living. This 70,200 square foot building contains 67 apartments. A separate two-story, 61,900 square foot Memory Support building houses 72 residents. Wayne was the Superintendent for the 22 single-family Homes on the Green, which represents approximately \$5.9 million of the project cost.

Brandon Woods, Williamsburg, Virginia

Owner:

Brookstone Ventures, LLC
Mr. Myrl Hairfield
1312 Jamestown Road, Suite 200
Williamsburg, Virginia 23185
(757) 565-2980

Architect:

Winks Snowa Architects
Mr. Edward Winks
2119 E. Frankin Street
Richmond, Virginia 23223
(804) 643-6196

Brandon Woods, Williamsburg, Virginia

This premier residential community in the heart of Williamsburg offers four Colonial style, two-story models ranging in size from 2,116 to 2,700 square feet. The \$25 million project includes one hundred and ten single-family homes sold as condominiums with all exterior maintenance included. The exterior of these wood-framed homes are beaded cement plank siding painted in Colonial Williamsburg colors with an architectural shingle roof. Interior features include a fireplace, crown and chair molding, a whirlpool tub in the master bath, raised panel kitchen cabinets with custom countertops, and oak flooring in selected areas of the home. Wayne was the Superintendent for the project.

COMMONWEALTH OF VIRGINIA

STANDARD FORM

FOR

CONTRACTOR'S STATEMENT

OF QUALIFICATIONS

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CONTRACTOR'S STATEMENT OF QUALIFICATIONS

I. General Information

1. Submitted to (agency): Mr. Richard Sliwoski, Director
Department of General Services

Address: 203 Governor Street, Richmond, Virginia 23219

2. Name of Project (if applicable):
and Project Code Number PC# South Eastern Virginia Training Center

3. Type of work you wish to qualify for:

General Construction

Mechanical

Electrical

Other

Specify: Architecture

4. Contractor's Name: RRMM Architects

Mailing Address: 129 West Virginia Beach Boulevard, Norfolk, Virginia 23510

Street Address: (If not the same as mailing address)

Telephone Number: (757)622-2828

Facsimile Number: (757)622-2430

Contact Person: Dan H. Hickok, Jr.

Contact Person Phone Number: (757)622-2828

State Contractor's License Number: 005269

Designated Employee Registered with the Virginia Board for Contractors: Not Applicable

General Information (continued)

5. Check type of organization:

Corporation X Partnership
Individual Joint Venture
Other (describe) _____

6. If a corporation -

State of Incorporation: Virginia
Date of Incorporation: 1988
Federal I.D. #: 54-1461873

<u>Officers</u>	<u>Name</u>	<u>Years in Position</u>
CEO	John B. Maddux, Jr.	3
Chairman of the Board	Duane H. Harver	1
COO	Donna A. Elliott	3

Are you a Subchapter S Corporation? Yes X No

7. If a partnership -

Date organized:
Type of partnership:
List of General Partners:

<u>Name</u>	<u>Phone #</u>	<u>Years as G.P.</u>
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8. If individually owned -

Years in Business:

General Information (continued)

9. Have you ever operated under another name? Yes X No ___

If yes -

Other name: Rodriguez Ripley Maddux Motley

Number of years in business under this name: 4 Years

State license number under this name: 0405000563

Other name: Cederquist Rodriguez Ripley Maddux

Number of years in business under this name: 14 Years

State license number under this name: 0013633304

II. Bonding

Please have your Bonding Company execute a statement similar to the one at Attachment 1 and attach the completed and signed statement as Attachment 2 to this completed Form CO-16.

1. Bonding Company's name: Not Applicable
Address:

Representative (Attorney-in-fact):

2. Is the Bonding Company listed on the United States Department of the Treasury list of acceptable surety corporations?

Yes ___ No ___

3. Is the Bonding Company licensed to transact fidelity and surety business in the Commonwealth of Virginia?

Yes ___ No ___

III. Judgments

In the last ten years, has your organization, or any officer, director, partner or owner, had judgments entered against it or them for the breach of contracts for construction?

Yes ___ No X

If yes, please on a separate attachment, state the person or entity against whom the judgment was entered, give the location and date of the judgment, describe the project involved, and explain the circumstances relating to the judgment, including the names, addresses and phone numbers of persons who might be contacted for additional information.

IV. Convictions and Debarment

If you answer yes to any of the following, please on a separate attachment, state the person or entity against whom the conviction or debarment was entered, give the location and date of the conviction or debarment, describe the project involved, and explain the circumstances relating to the conviction or debarment, including the names, addresses and phone numbers of persons who might be contacted for additional information.

1. In the last ten years, has your organization or any officer, director, partner, owner, project manager, procurement manager or chief financial officer of your organization:
 - a. ever been fined or adjudicated of having failed to abate a citation for building code violations by a court or local building code appeals board?
Yes ___ No X
 - b. ever been found guilty on charges relating to conflicts of interest?
Yes ___ No X
 - c. ever been convicted on criminal charges relating to contracting, construction, bidding, bid rigging or bribery?
Yes ___ No X
 - d. ever been convicted: (i) under Va. Code Section 2.2-4367 et seq. (Ethics in Public Contracting); (ii) under Va. Code Section 18.2-498.1 et seq. (Va. Governmental Frauds Act); (iii) under Va. Code Section 59.1-68.6 et seq. (Conspiracy to Rig Bids); (iv) of a criminal violation of Va. Code Section 40.1-49.4 (enforcement of occupational safety and health standards); or (v) of violating any substantially similar federal law or law of another state?
Yes ___ No X

2. Is your organization or any officer, director, partner or owner currently debarred from doing federal, state or local government work for any reason?
Yes ___ No X

V. Compliance-

If you answer yes to any of the following, please on a separate attachment give the date of the termination order, or payment, describe the project involved, and explain the circumstances relating to same, including the names, addresses and phone numbers of persons who might be contacted for additional information.

1. Has your organization:
 - a. ever been terminated on a contract for cause?
Yes ___ No X
 - b. within the last five years, made payment of actual and/or liquidated damages for failure to complete a project by the contracted date?
Yes ___ No X
2. Has your organization, in the last three years, received a final order for willful and/or repeated violation(s) for failure to abate issued by the United States Occupational Safety and Health Administration or by the Virginia Department of Labor and Industry or any other government agency?
Yes ___ No X
3. Have any Performance or Payment Bond claims ever been paid by any surety on behalf of your organization?
Yes ___ No X

VI. Experience-

If your organization has multiple offices, provide the following information for the office that would handle projects under this prequalification. If that office has limited history, list its experience first.

1. Attach a list of all projects, giving address, size and dollar value for each, that your organization has **completed** in the last five years. Provide for each, the name, address, and phone number, for the Owner's and Architect's contact or representative. **Attached.**
2. Attach a list of your organization's projects in **progress**, if any, at the time of this statement. At a minimum, provide project names and addresses, contract amounts, percentages complete and contact names and numbers for the architects and owners. **Attached.**
3. If this statement is for a particular project, identify three projects from those identified in 1 and 2 above which are most relevant or similar to the project(s) for which you are seeking prequalification.

Experience (continued)

Job 1.

Name: BUILDING 806 RENOVATIONS, WOODROW WILSON REHABILITATION CENTER

Address: 28 Andrew Russell Lane, Fishersville, VA 22939

Size of Project such as: (gross square feet, height, or stories plus sub-surface levels, total cost)
30,000 SF

Owner's Name: DMHMRSAS

Address: 109 Governor Street, Richmond, Virginia 23219

Phone Number: 540.332.7133

Contact: Mr. Kerr Sloyer, Director, Physical Plant and Capital Services

Architect's Name: RRMM Architects

Address: 28 Church Avenue SW, Roanoke, Virginia 24011

Phone Number: 540-344-1212

Contact: Steve Sunderman

Final or current Contract Amount: \$7,066,069 (to date)

Project Description, i.e., function of building and component building systems:

RRMM Architects is responsible for the asbestos abatement and complete renovation of over 30,000 SF of space within the Medical Sector of this multi-use complex. Complete Space Planning forms the nucleus of this project, serving patients of a variety of age groups and disabilities, including military veterans. To supplement the new space layouts and functional adaptive re-use of the facility are complete replacements of the HVAC, electrical, lighting, and plumbing systems, as well as upgrades of the existing energy management system to provide full DDC control and the level of control required by today's standards. Substantial completion is expected in April 2009.

Experience (continued)

Job 2.

Name: Central Virginia Training Center Condition Assessment

Address: 521 Colony Road, Madison Heights, VA 24572

Size of Project such as: (gross square feet, height, or stories plus sub-surface levels, total cost)
Campus-wide assessment

Owner's Name: DMHMRSAS

Address: 109 Governor Street, Richmond, Virginia 23219

Phone Number: 804.786.3926

Contact: Mr. Dick Fisher

Architect's Name: RRMM Architects

Address: 129 W. Virginia Beach Boulevard, Norfolk, Virginia 23510

Phone Number: 757-622-2828

Contact: Dan Hickok

Final or current Contract Amount: \$43M

Project Description, i.e., function of building and component building systems:

Central Virginia Training Center is one of the five training centers serving people with mental retardation. These training centers provide residential care, skilled nursing, specialized training, special behavioral intervention, and units for the autistic. The condition assessment for this facility includes the following:

- Survey analysis of existing building elements and conditions;
- The provision of long range strategic plans and direction for the public mental health, mental retardation, and substance abuse services system in Virginia;
- The identification of priority service needs and resource requirements;
- The integration of the agency's planning process and its budget submission; and
- The education of constituents, advocates, localities, and the general public about service needs, issues, system priorities, and resource requirements.

Experience (continued)

Job 3.

Name: Southeastern Virginia Training Center Condition Assessment

Address: 2100 Steppingstone Square, Chesapeake, Virginia 23320

Size of Project such as: (gross square feet, height, or stories plus sub-surface levels, total cost)
Campus-wide assessment

Owner's Name: DMHMRSAS

Address: 109 Governor Street, Richmond, Virginia 23219

Phone Number: 804.786.3926

Contact: Mr. Dick Fisher

Architect's Name: RRMM Architects

Address: 129 W. Virginia Beach Boulevard, Norfolk, Virginia 23510

Phone Number: 757-622-2828

Contact: Dan Hickok

Final or current Contract Amount: \$23M

Project Description, i.e., function of building and component building systems:

Southeastern Virginia Training Center (SEVTC) is one of the five training centers serving people with mental retardation and development disabilities. The condition assessment for this facility includes the following:

- Survey analysis of existing building elements and conditions;
- The provision of long range strategic plans and direction for the public mental health, mental retardation, and substance abuse services system in Virginia;
- The identification of priority service needs and resource requirements;
- The integration of the agency's planning process and its budget submission; and
- The education of constituents, advocates, localities, and the general public about service needs, issues, system priorities, and resource requirements.

4. Describe how your firm would staff this project:

Our project methodology is to provide you with a well-balanced staff of architects, engineers and planners with the necessary experience to perform all required tasks. We propose to utilize only experienced key individuals and consultants that have worked together many times before and that have successfully completed projects for clients.

The work functions and responsibilities will be led and coordinated by Project Manager Dan Hickok, who will have the full 105-person RRMM staff available as needed. Coordination of your project begins on Day 1 when we will come to you to form a partnership with you and your representatives. We will meet to review and quickly confirm your building program. Together, we will plan how to manage and approach the entire project. We will establish the key milestones and critical path tasks to achieve such milestones. We will want to evaluate several different project approaches to make sure we choose the optimum approach. We will also want to develop contingency plans in case unforeseen conditions threaten to hinder the project schedule.

Coordination will take place on a daily, weekly and monthly basis through constant communication with you and our consultants via phone, fax, email and meetings. Daily communication and correspondence with you and our consultants will be documented and coordinated with each of the design team members with appropriate refinements being made as the work progresses. Weekly in-house meetings will be held with all staff and firm principals present to discuss your project in detail including design progress and submission schedules. Monthly or bi-monthly meetings will be held with all design team members present to review and discuss the current status of the project and identify any issues, which need to be resolved.

5. Provide, as an attachment, a brief resume for the project manager and the superintendent most likely to be assigned to this project. Describe, for each, the background and experience that would qualify him or her to be a project manager or superintendent. Include in the resumes at least three (3) similar or comparable projects on which the proposed project manager and superintendent have served in that capacity or positions of similar or comparable responsibility within the last five years and the names, addresses and phone numbers of the Owner's and Architect's contact person for each.

Attached.

VII. Signatures

The undersigned certifies under oath that the information contained in this Statement of Qualifications and attachments hereto is complete, true and correct as of the date of this Statement.

RRMM Architects
(name of entity submitting this Statement of Qualifications)

By: Name of Signer (print) DUANE M. HARVER

Duane M. Harver
Signature

Title: Principal

Date: April 13, 2009

Notary

State of Virginia

County/City of Norfolk

Subscribed and sworn to before me this 13th day of April

~~199~~ 2009

Patricia L. Carter
Notary Public Signature

My commission expires: Sept 30, 2011

Notary Seal:



Attachments:

1. Owner's Qualification Criteria
2. Surety Statement
3. Additional information, if any, provided under Sections III, IV, V
4. Additional information provided under Section VI

Attach a list of your organization's projects in **progress**, if any, at the time of this statement. At a minimum, provide project names and addresses, contract amounts, percentages complete and contact names and numbers for the architects and owners.

The following is a representative list of RRMM Architects projects currently in progress.

Building 802 Renovations, Woodrow Wilson Rehabilitation Center, Fishersville, VA

Asbestos Abatement and Renovations of a 20,000+ SF building at the WWRC complex
80% Complete; Contract amount: approx. \$5M

Owner Contact: Woodrow Wilson Rehabilitative Center, Kerr Sloyer, Project Manager, 540.332.7133

Building 806 Renovations, Woodrow Wilson Rehabilitation Center, Fishersville, VA

Asbestos abatement and complete renovation of over 30,000 SF of space within the Medical Sector of this multi-use complex

80% Complete; Contract amount: approx. \$5M

Owner Contact: Woodrow Wilson Rehabilitative Center, Kerr Sloyer, Project Manager, 540.332.7133

Hollins Road Project, Blue Ridge Behavioral Health, Roanoke, VA

Design and construction of a 18,000-SF, single-story facility for substance abuse treatment programs

95% Complete; Contract amount: \$5,748,488

Owner Contact: Blue Ridge Behavioral Health, Mrs. Traci Clark and Mrs. Marlene Bryant, Project Managers, 540-345-9841

Term Contract, DMHMRSAS, Various Locations, VA

2008 Annual Contract for A/E services for DMHMRSAS

Annual Contract; Contract amount: \$TBD

Owner Contact: DMHMRSAS, Dick Fisher, Project Manager, 804.786.3926

Central Virginia Training Center, Lynchburg, VA

Study of existing facilities, strategic planning services

95%; Contract amount: approx. \$160M

Owner Contact: DMHMRSAS, Dick Fisher, Project Manager, 804.786.3926

Southeastern Virginia Training Center, Chesapeake, VA

Study of existing facilities, strategic planning services

95%; Contract amount: approx. \$90M

Owner Contact: DMHMRSAS, Dick Fisher, Project Manager, 804.786.3926

Belle Heth Elementary School, Radford, VA

New 72,000 SF Elementary School for Grades 3-6

50% Complete; Contract amount \$15,000,000

Owner Contact: Radford City Public Schools, Dr. Chuck Bishop, Superintendent, 540-731-3647

Oscar Smith Middle School, Chesapeake, VA

New 1500-Student Middle School

95% Complete

Owner Contact: Chesapeake Public Schools, Dr. Len Wright, Director of New Construction 757-547-0322

Renaissance Academy, Virginia Beach, VA

New 2,000 Student Alternative Education Facility

85% Complete

Owner Contact: Virginia Beach City Public Schools, Anthony L. Arnold, Director of Facility Planning & Constr. 757-263-1090

Davis Hall, Radford University, Radford, VA

Building Renovation

95% Complete

Owner Contact: Radford University, Mr. Roy Saville, Project Manager, 540-831-7810

Child Development Center, Yorktown, VA

New 112-Student Child Development Center

90% Complete

Owner Contact: NAVFAC MIDLANT, Carol Caldwell, 757-445-5674

University of Mary Washington, Fredericksburg, VA

New 600-person Student Apartments; Contract Amount approx. \$44M

50% Complete

Owner Contact: UMW Foundation, Jeff Rountree, 540-654-1137

University of Mary Washington, Fredericksburg, VA

New Mixed-Use (retail/office/garage) Facility; Contract Amount approx. \$21M

35% Complete

Owner Contact: UMW Foundation, Jeff Rountree, 540-654-1137

Kings Fork Public Safety Center, Suffolk, VA

New Fire Station and Emergency Operations Center; Contract Amount approx. \$7M

25% Complete

Owner Contact: City of Suffolk, Gerry Jones, 757-514-4030

Grandy Village Senior Apartments, Norfolk, VA

100,000 SF Apartment Building; Contract Amount approx. \$10M

15% Complete

Owner Contact: Norfolk Housing & Redevelopment Authority, Rusty Carlock, 757-314-2003

Old Dominion University Systems Research & Academic Building, Norfolk, VA

New 50,000 SF College of Engineering Research Building; Contract Amount approx. \$15M

25% Complete

Owner Contact: ODU, Mollie McCune, 757-683-6385

Joint Use Learning Resource Center, Virginia Beach, VA

New 120,000 SF Library & Technology Center; Contract Amount approx. \$43M

10% Complete

Owner Contact: Tidewater Community College, John Massey, 757-822-1716

Attach a list of all projects, giving address, size and dollar value for each, that your organization has **completed** in the last five years. Provide for each, the name, address, and phone number, for the Owner's and Architect's contact or representative.

The following is a list of representative RRMM Architects projects completed in the past 5 years.

Carter/Ashley Dormitory & Watson Dining Hall, Woodrow Wilson Rehabilitative Center, Fishersville, VA

Re-roofing projects; \$1,567,825; Completion 2006

Owner Contact: Woodrow Wilson Rehabilitative Center, Kerr Sloyer, Project Manager, 540.332.7133

Aircraft Fire and Rescue Facility, Jacksonville, NC

5 Apparatus Bay Aircraft Fire and Rescue Facility, 10,457 SF; \$4,008,900; Completion February 2008

Owner Contact: NAVFAC MIDLANT, David W. Black, Project Manager, 757-322-8343

Police and Security Operations Facility, Naval Amphibious Base Little Creek, Norfolk, VA

New Police and Security Facility, LEED Certified, 25,218 SF; \$7,636,285; Completion September 2007

Owner Contact: U.S. Department of the Navy, Bill Shirk, 757-462-7713, ext. 319

Dr. Clarence V. Cuffee Community Center, Chesapeake, VA

New 80,000 SF Community Center; \$4,100,000; Phase I Construction Completion January 2007

Owner Contact: City of Chesapeake, Roger Morgan, Project Manager, 757.382.6258

Grassfield High School, Chesapeake, VA

New 2,200-Student High School, 347,549 SF; \$54,289,100; Completion Spring 2007

Owner Contact: Chesapeake Public Schools, Dr. Len Wright, Director of New Construction 757-547-0322

Creekside Elementary School, Suffolk, VA

New 800-Student Elementary School; 94,385 SF; \$12,000,000; Construction Completion September 2006

Owner Contact: Suffolk Public Schools, James D. Thorsen, Director of Facilities and Planning 757-925-5587

Hillsville Elementary School, Carroll County, VA

New 800-Student Elementary School; 97,057 SF; \$10,676,270; Completion September 2005

Owner Contact: Carroll County Public Schools, Dr. Oliver McBride, Superintendent 276-728-3191

King's Fork High School, Suffolk, VA

New 1,800-Student High School; 277,910 SF; \$27,498,100; Completion August 2004

Owner Contact: Suffolk Public Schools, James D. Thorsen, Director of Facilities and Planning 757-925-5587

Botetourt Elementary School, Gloucester, VA

Elementary School Renovations & Additions; 30,000-SF Addition; 53,013-SF Renovation; 800 Students \$4,987,000 (On Budget); Completion Fall 2005

Owner Contact: Gloucester County Public Schools, Mr. Victor Hellman, Assistant Superintendent of Schools 804-693-5304

Fleet Industrial Warfare Center, Norfolk, VA

Design/Build of open bay Operations Control Center; 15,000 SF; \$5,711,280; Completion May 2005

Owner Contact: Norfolk Public Schools, John Fowler 757-473-8754

Wilson Middle School, Fishersville, VA

New 540-Student Middle School; 75,000 SF; \$11,781,000; Completion Spring 2006

Owner Contact: Augusta County Public Schools, Mr. Mark E. Lotts, Director: Business/Finance 540-245-5100

Smithfield Middle School, Isle of Wight, VA

New 1,150-Student Middle School; 160,200 SF; \$18,333,105; Completion Fall 2005

Owner Contact: Isle of Wight County Public Schools, Dr. Michael McPherson, Superintendent 757-357-4393

Old Dominion University Physical Science Building, Norfolk, VA

New 57,787 SF multi-disciplinary graduate research building for the College of Sciences

Completed December 2008; Contract amount \$18,000,000

Owner Contact: Old Dominion University, Mollie Wolcott McCune, Project Manager, 757-683-4282

Williamson Road Fire Station, Roanoke, VA

New 2-bay, 8100 SF Fire Station (LEED); \$1,898,000

Completed January 2009

Owner Contact: City of Roanoke, Mr. Terry Kemp, Project Manager, 540-853-2735

New Kent High School, New Kent County, VA

New 1,400-Student High School; 243,700 SF; \$43,385,518

Completed Fall 2008

Owner Contact: New Kent County Public Schools, Dr. J. Roy Geiger, Superintendent 804-966-9650



DAN H. HICKOK, JR., RA
PRINCIPAL/PROJECT MANAGER

Education

University of Virginia / BS / 1978 / Architecture
Virginia Polytechnic Institute & State University / MArch / 1981

Registration

Registered Architect: Virginia, North Carolina, Kansas, Massachusetts,
Tennessee, Oregon, Maryland, Pennsylvania, Wyoming

Qualifications

Dan has more than 30 years of comprehensive professional experience in the management, design and development of a broad range of quality architectural construction projects and master plans that consistently meet user needs. Dan has managed the design of many of RRMM Architect's renovated, expanded, and new healthcare, municipal, recreational, and multi-use facilities. This includes supervision of production activities during each phase and coordination of all the disciplines involved. His involvement begins with the initial programming and continues through the construction phase, to ensure the delivery of a top quality project that is delivered on time and within the budget. Dan has served in this same capacity for the Emergency Repairs Study of Building 806 at Western State Hospital and on numerous similar projects. With his previous firm, he was the Project Manager/Lead Architect on the modification and addition project at the Virginia Beach Psychiatric Center. This work involved completely gutting the existing 30,000-SF facility and adding 50,000-SF of wing additions. As part of this work, an outpatient-type treatment facility was designed into the building. The area allowed doctor's to treat residents on-site instead of having to transport the patients to their offices. Also included in this work were patient housing, administrative facilities, a kitchen, dining/cafeteria, file/records storage, and bathing/restrooms. The knowledge and experience he has gained from this and previous projects will make him a valuable asset to you and the project team.

Project Experience (with current and previous firms)

- Central Virginia Training Center, DMHMRSAS, Lynchburg, VA
Mr. Dan Long, (434) 947-6958
- Southeastern Virginia Training Center, DMHMRSAS, Chesapeake, VA
Mr. Brian Crawford (757) 424-8340
- Term Contract, DMHMRSAS, Multiple Locations, VA
Mr. Dick Fisher, (804) 786-3926
- Emergency Repairs Study of Birdsall-Hoover Medical Administrative Building (806) Renovation, Phase I of II; Fishersville, VA
- Virginia Baptist Hospital Renovations and Additions; Lynchburg, VA
- Lynchburg General Hospital; Lynchburg, VA
- CAT Scan Unit Renovations, Veterans Administration Center; Hampton, VA
- Virginia Beach Psychiatric Center, Virginia Beach, Virginia
- Dr. Clarence V. Cuffee Community Center, Chesapeake, VA
- Currituck County Community Center, Maple, NC
- Public Health Building, Currituck County, NC
- Social Services Building, Currituck County, NC